

Introduction



- The following dashboard was developed by Education New Zealand and is based on Immigration New Zealand (INZ) data on issued student visas. This data source is the most immediate/instantaneous data available on the international education sector, as there is only a one month lag between student visas approved and INZ publishing the data. Student visa data is a strong indicator of whether students are entering, remaining or leaving New Zealand to study, which can be used as a predictor for future enrolment trends.
- Student visa trends allow us to analyse two key indicators: 1) growth of new students and 2) retention
 of students.
- We use first time student visas as an indicator of growth as it represents new students and the pipeline of students entering New Zealand.
- Total student visas gives us an overview of all student visas (ie: first time student visas and students re-issuing their visas).
- We can analyse the retention of students by subtracting first-time student visas from total student visas.





Caveats and notes



Student visas vs. visitor visas:

- Total student visas (TSV), first time student visas (FSV), and renewed student visas (RSV) only capture students who enter
 New Zealand with a student visa. These students are mostly those who are planning to study for more than three months.
- Students who undertake a course of less than three months are not required to enter on a student visa. Students who
 choose to enter on a visitor visa (usually from visa-free nationalities) are not captured in this dashboard.
- This will impact the Private Training Establishments (including English Language Schools) numbers.

Student visas vs. enrolments:

 There is potential delay of up to three months between students having their visas approved and actual entry into New Zealand, therefore the figures shown here may not necessarily represent the actual number of students currently in New Zealand.

Work in progress:

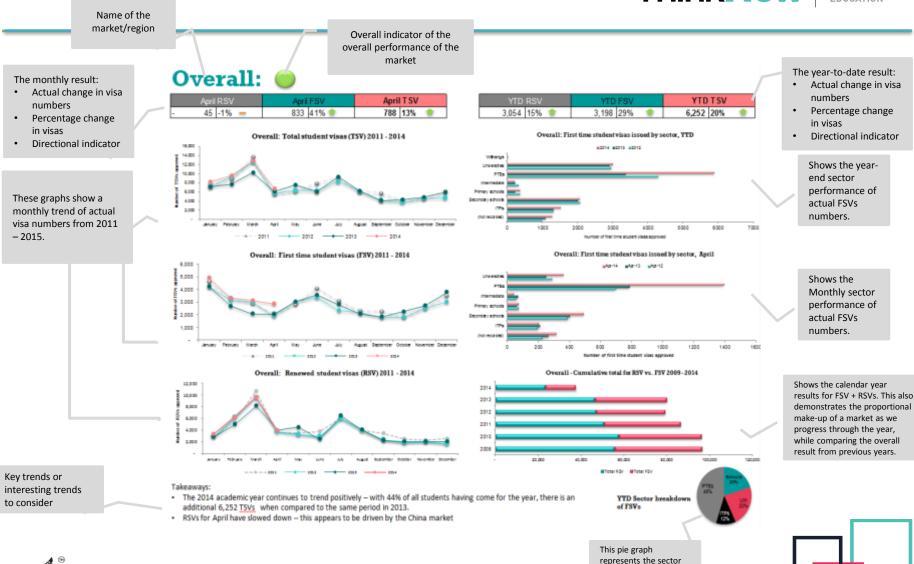
- ENZ is currently working on:
 - Understanding the true demand of student visas ie: TSV applications vs. TSVs approved
 - Understanding the correlation between ENZ activity and policy changes on FSV trends
 - Understanding the impact of RSV on overall trends. Further discussion will be required on the ownership and responsibility for retaining these students
 - Further work is being undertaken to understand a relatively large number of "not recorded" entries for FSVs at the provider level
 - Further analysis is being undertaken on understanding the correlation between student visas and enrolments
 - ENZ and MBIE are reviewing the Dashboard's methodology to ensure the appropriate student visa sub categories are included.



How to read the dashboard

IMMIGRATION





distribution of FSVs

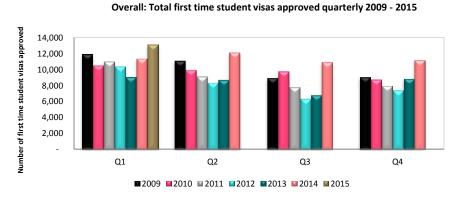
YTD.

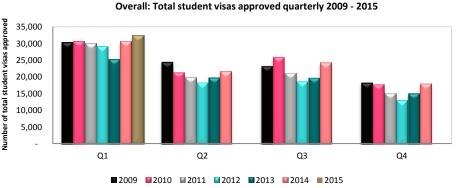
Key trends



Year to date - Quarter 1 (January to March)

- Q1 proves to be the strongest Q1 since 2009 for TSVs and FSVs.
- YTD/Q1 2015 continues to experience growth seen throughout 2014. Total student visas (TSVs) grew by 6% (1,882) and first time student visas (FSVs) also up16% (1,777). Returning student visas (RSVs) remain flat up 1% (105).
- Q1 growth was driven by India, China, the USA, the Philippines and Colombia.
- The ITP, PTE and university sectors have experienced the strongest Q1 growth up 56% (721), 13% (559), and 8% (215).





Key trends



March 2015:

- March experienced a 2% (230) TSV growth and FSV up 2% (72) on March 2014.
- The growth was driven by China, the Philippines, and Japan.
- India experienced a decline for the first time in 14 months down 8% (-154).
- All sectors, with the exception of the university and the PTE sector, experienced growth.

TSVs for March	Change	% change		
China	444	9%		
Philippines	96	35%		
Japan	85	16%		
South Africa	28	40%		
Hong Kong	27	11%		

FSVs for March	Change	% change				
Philippines	105	69%				
Japan	86	34%				
China	60	12%				
South Africa	33	92%				
Colombia	18	46%				

Sector FSVs for March	Change	% change
Secondary school	87	21%
ITPs	51	22%
Intermediate	14	26%
Primary school	10	10%
Universities	-45	-12%
PTEs	-66	-4%

-32	-8%
-35	-10%
-54	-35%
-144	-14%
-154	-8%
	-35 -54 -144

Italy	-14	-58%
Iran	-14	-70%
Thailand	-24	-14%
Korea	-29	-12%
India	-219	-24%



eases

Overall performance

RSV = Renewed student visas (TSV - FSV = RSV)

FSV = First time student visas

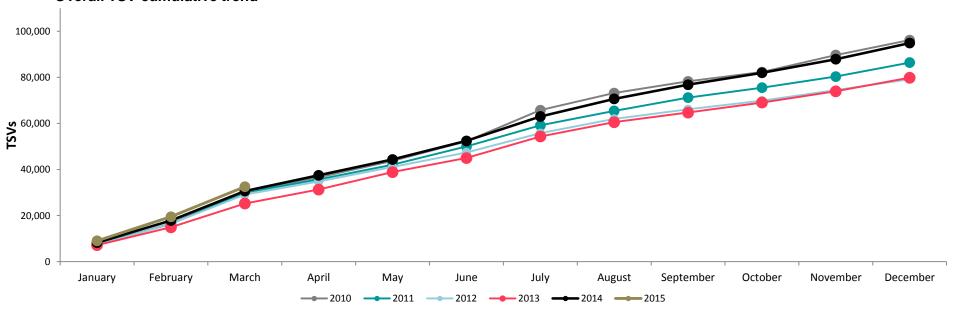
TSV = Total student visas



Month on month performance:

	2014	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full year		2015	Jan	Feb	Mar	Q1/YTD
	Yearly %	6%	13%	21%	8%	7%	6%	13%	9%	5%	4%	4%	4%	100%		Yearly %	6%	13%	21%	100%
RSV	Result (2014 vs. 2013)	1 6%	1 24%	1 7%	-1%	↓ -39%	1 32%	-7%	1 1%	1 9%	1 7%	1 0%	1 9%	1 6%	RSV	2015 vs. 2014	" -6%	-1 %	1 2%	1 %
	Yearly %	13%	10%	9%	6%	9%	10%	7%	7%	6%	6%	8%	9%	100%		Yearly %	13%	10%	9%	100%
FSV	Result (2014 vs. 2013)	1 6%	1 20%	1 51%	1 41%	1 38%	1 45%	1 61%	1 49%	1 81%	1 32%	1 30%	1 37%	1 37%	FSV	2015 vs. 2014	1 21%	1 22%	1 2%	1 6%
	Yearly %	9%	12%	16%	7%	8%	8%	11%	8%	5%	5%	6%	6%	100%		Yearly %	9%	12%	16%	100%
TSV	Result (2014 vs. 2013)	1 5%	1 23%	1 24%	1 3%	-9%	1 4%	1 4%	1 24%	1 47%	1 20%	1 21%	1 8%	1 8%	TSV	2015 vs. 2014	1 0%	1 9%	1 2%	1 6%

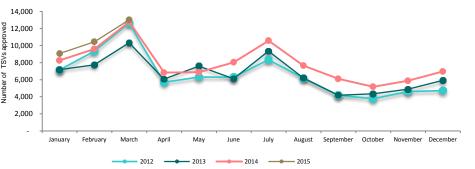
Overall TSV cumulative trend

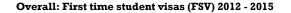


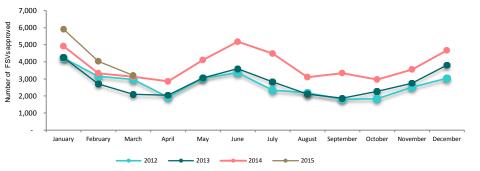


	March RSV			Marcl	h FSV	March TSV			
1	158	2%	1	72	2%	1	230	2%	

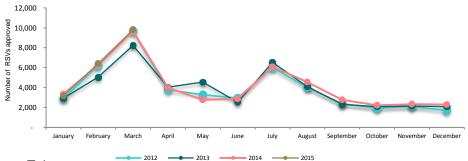
Overall: Total student visas (TSV) 2012 - 2015





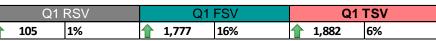


Overall: Renewed student visas (RSV) 2012 - 2015

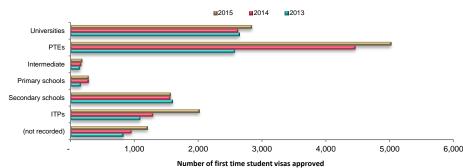


Takeaways:

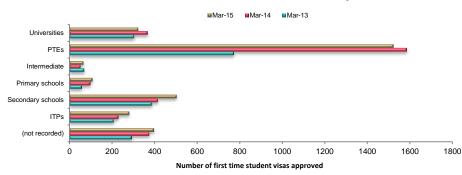
- TSVs and FSVs have experienced a strong start for the 2015 academic year.
- There has been a relatively balanced sector split YTD.



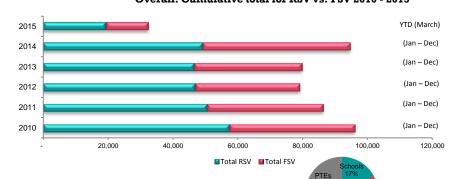
Overall: First time student visas issued by sector, YTD



Overall: First time student visas issued by sector, March



Overall: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs



of TSVs approved

5,000

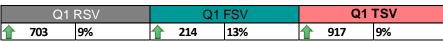
4,000

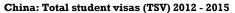
3,000

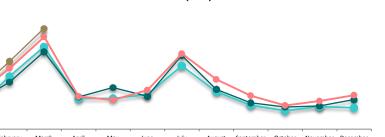
2,000

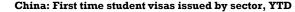
1,000

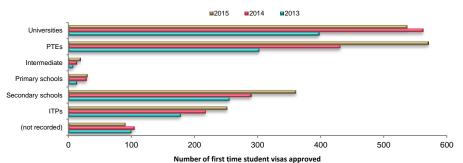
	March RSV			Marcl	h FSV	March TSV			
1	384	9%	1	60	12%	1	444	9%	





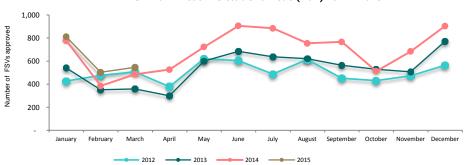






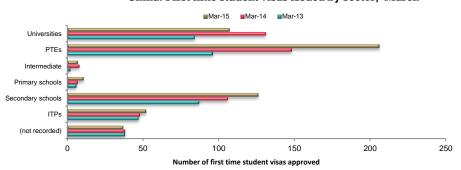
China: First time student visas (FSV) 2012 - 2015

2014

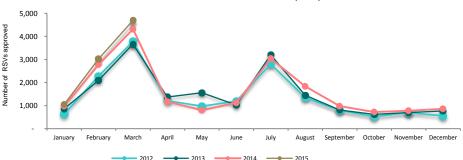


2013

China: First time student visas issued by sector, March

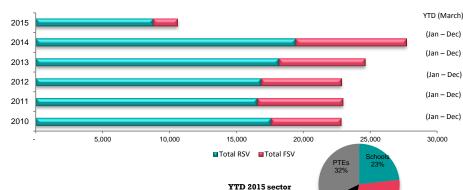


China: Renewed student visas (RSV) 2012 - 2015



China: Cumulative total for RSV vs. FSV 2010 - 2015

breakdown of FSVs



Takeaways:

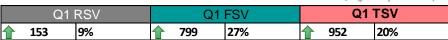
- China experienced a strong start to 2015.
- The PTE, secondary school, and ITP sectors have experienced strong growth YTD.

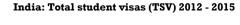
NEW ZEALAND



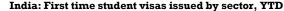
Number of TSVs approved

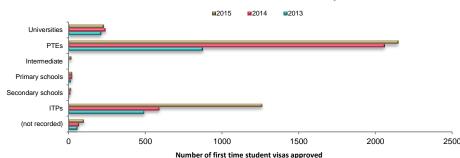
	March RSV			March	n FSV	March TSV			
1	65	6%	\Rightarrow	-219	-24%	Ţ	-154	-8%	







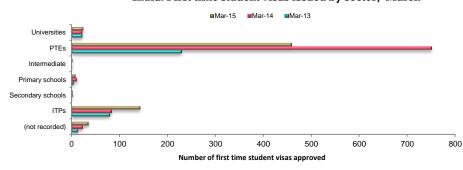




India: First time student visas (FSV) 2012 - 2015



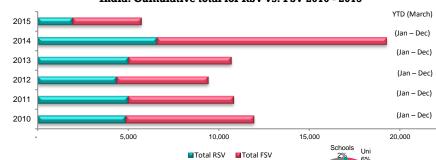
India: First time student visas issued by sector, March



India: Renewed student visas (RSV) 2012 - 2015



India: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

- YTD this market has seen strong growth on 2014, up 20% in TSVs.
- March sees the first negative result in 14 months. Signals from the market suggest this decline is due to an unexpected earlier surge in applications experienced from December February.

NEW ZEALAND

YTD 2015 sector breakdown of FSVs

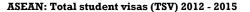


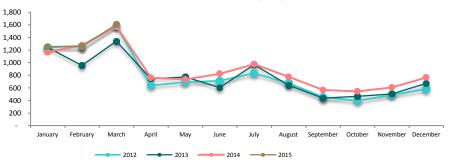


TSVs approved

Number of

	March RSV		March FSV				March TSV			
4	-71	-6%	•	98	23%	•	27	2%		









ASEAN: Renewed student visas (RSV) 2012 - 2015



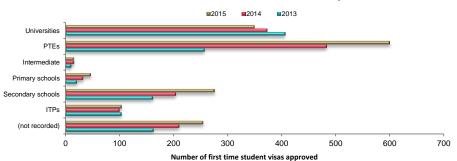
Takeaways:

- · The ASEAN market continues to trend positively.
- Returning students continue to decline, down 5% (132).
- The PTE and secondary school sectors have experienced strong growth.

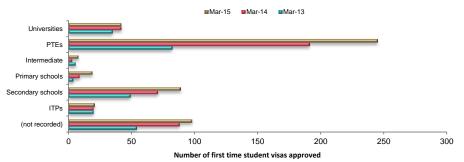
Q1 RSV Q1 FSV Q1 TSV

-132 -5% 229 16% 97 2%

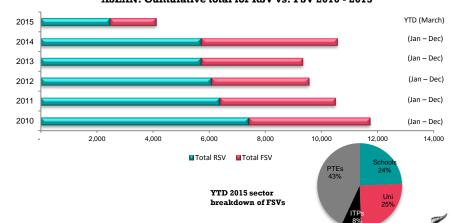
ASEAN: First time student visas issued by sector, YTD



ASEAN: First time student visas issued by sector, March



ASEAN: Cumulative total for RSV vs. FSV 2010 - 2015



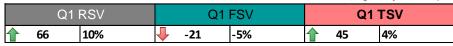
Think

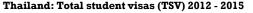


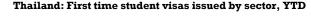
Number of TSVs approved

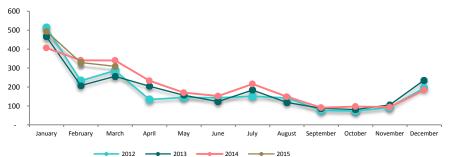
Number of FSVs approved

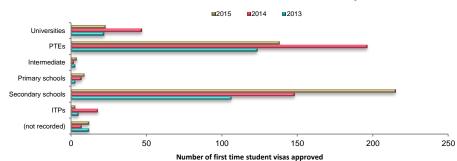






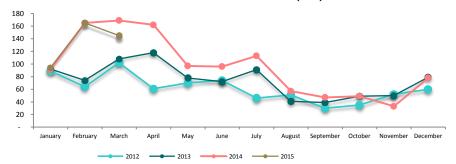


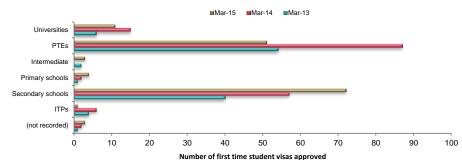




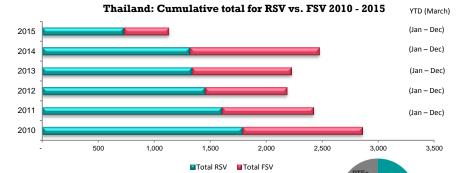
Thailand: First time student visas (FSV) 2012 - 2015

Thailand: First time student visas issued by sector, March

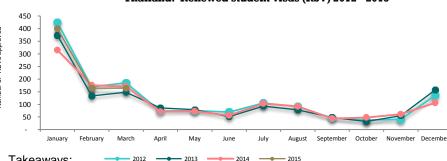




Thailand: Renewed student visas (RSV) 2012 - 2015



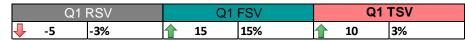
YTD 2015 sector breakdown of FSVs

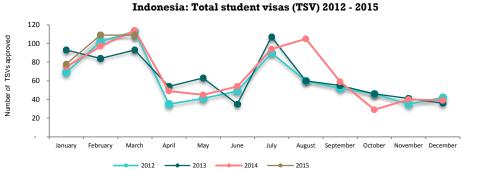


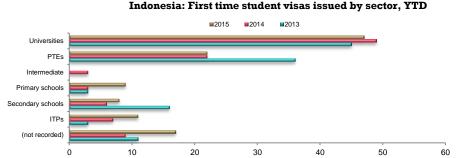
- · This market experienced a strong start to the year, however a decline in FSVs in March has slowed the YTD position.
- Thai domestic changes in university semester timing in 2015 (usually a March start now a May start) has changed the timing students would normally apply for student visas to later in the year. Also, restrictions on government officials travelling is impacting students who may be enrolled in New Zealand institutions as they are unable to travel to NZ.

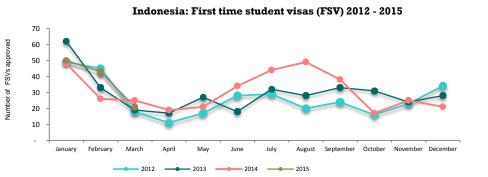


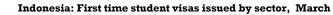




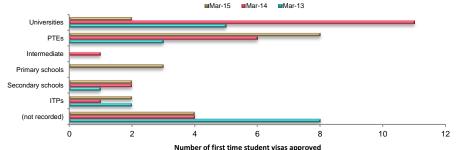




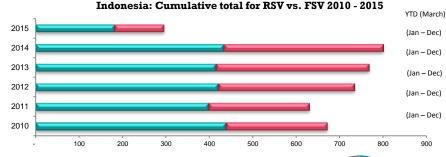




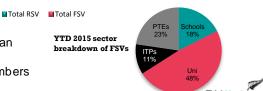
Number of first time student visas approved







- Overall this market is tracking flat, up 3% (10) in TSVs.
- Signals from the market suggest that the strong New Zealand dollar coupled with strong competitor recruitment from European countries is slowing growth.
- ENZ has a range of activities scheduled for 2015 which is expected to have a positive impact on student visa application numbers late in the year.

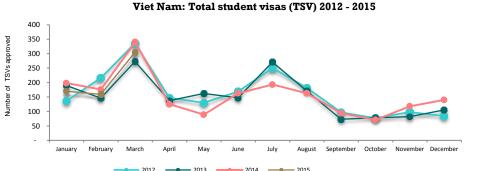


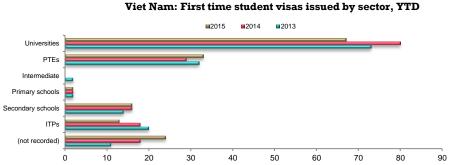
ThinkN



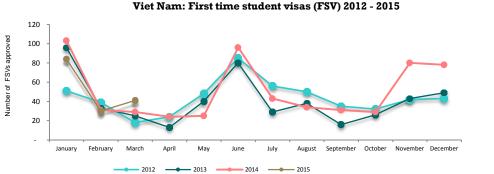
	March RSV			Marc	h FSV	March TSV				
1	-47	-15%	1	12	41%	➾	-35	-10%		

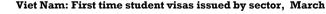
	Q1 RSV			Q1	FSV	Q1 TSV			
1	-72	-13%	Ţ	-8	-5%	\uparrow	-80	-11%	

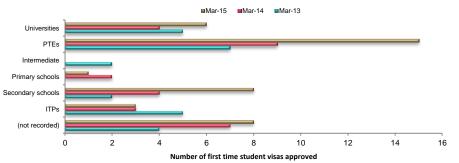


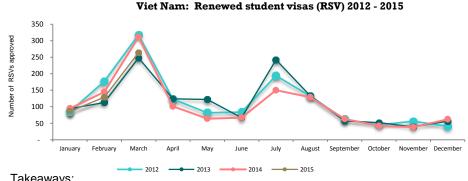


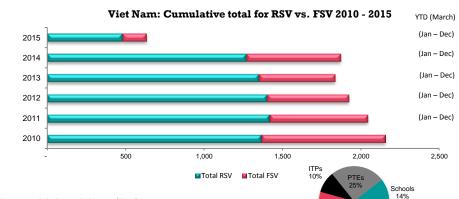
Number of first time student visas approved











YTD 2015 sector

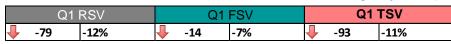
breakdown of FSVs

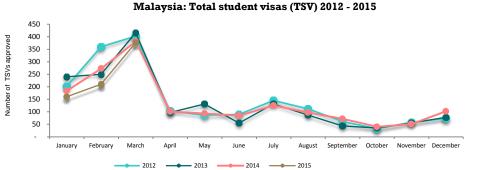
Takeaways:

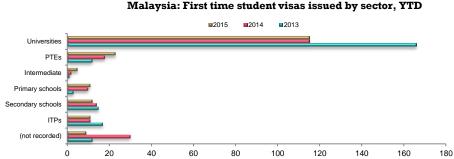
- This market has had a negative start to the year, down 11% (-80 TSVs)
- Reports from the market indicate that there has been a steady increase in students that have a higher risk profile for Immigration NZ. This is leading to higher declines and lower student numbers approved. ENZ is working with INZ to better understand these profiles to guide activities in-market.



	March RSV		March FSV			March TSV		
Ţ	-6	-2%	1	0	0%	₽	-6	-2%

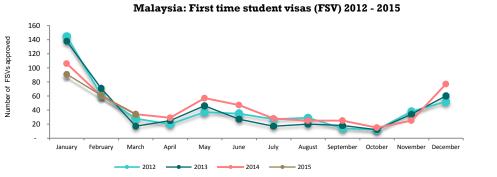


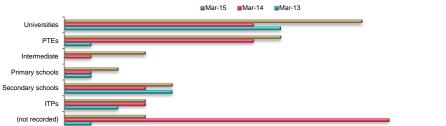




Number of first time student visas approved

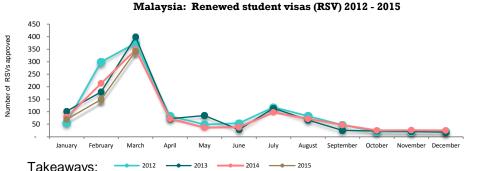
Malaysia: First time student visas issued by sector, March

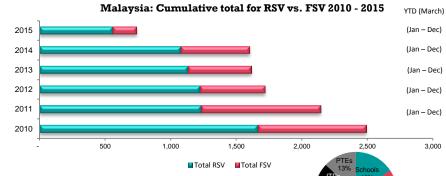




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Number of first time student visas approved

 This market has tracked flat throughout 2014 and has experienced a relatively significant decline in YTD down 11% TSVs.

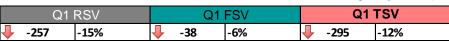
YTD 2015 sector
breakdown of FSVs
Uni
65%

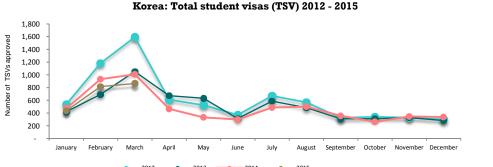
10

12

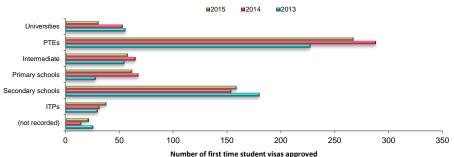


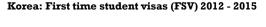
	March RSV			Ma	rch FSV		March TSV		
T	-115 -15%			-29	-12%	Ţ	-144	-14%	

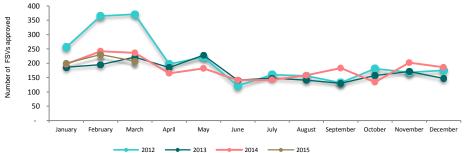




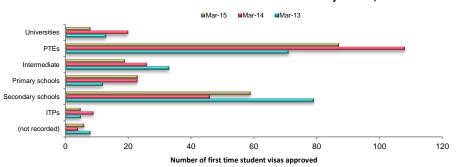




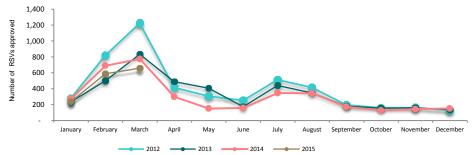




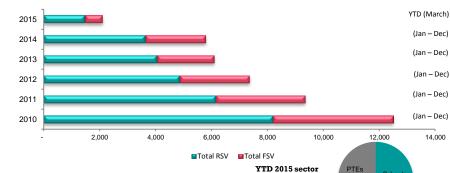
Korea: First time student visas issued by sector, March



Korea: Total Renewed student visas (RSV) 2012 - 2015



Korea: Cumulative total for RSV vs. FSV 2010 - 2015



breakdown of FSVs

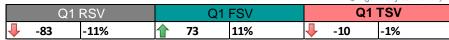
ThinkN

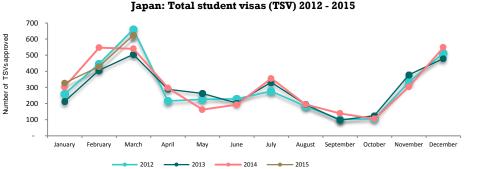
Takeaways:

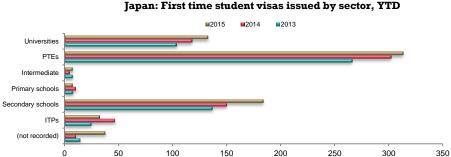
- This market continues to see significant declines, down 12% (295 TSVs) YTD.
- In-market intelligence suggests that the decrease is driven by a notable shift by students staying for shorter periods and requiring visitor visas instead of student visas. YTD visitor visas approvals for 0 -19 year olds have increased by 22% (21). This is more apparent in the school sector which has attracted larger groups of short-term and English Language students

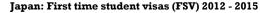


March RSV				Marc	h FSV	March TSV			
-1 0%		1	86	34%	16%				



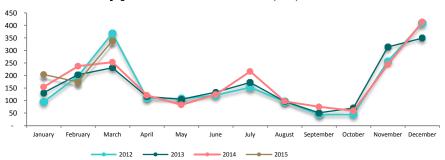


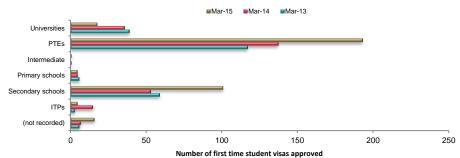




Japan: First time student visas issued by sector, March

Number of first time student visas approved

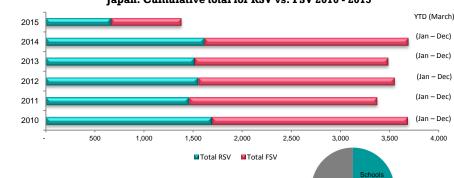




Japan: Renewed student visas (RSV) 2012 - 2015

Japan: Cumulative total for RSV vs. FSV 2010 - 2015





YTD 2015 sector

breakdown of FSVs

ITPs

ThinkN

Takeaways:

FSVs approved

Number of

- Japan has been tracking relatively flat YTD, down 1% (-10)
- While PTE and secondary schools have seen strong growth, the university sector appears to be in decline.

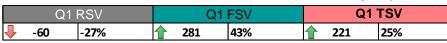
Schools

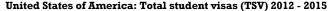
ThinkN

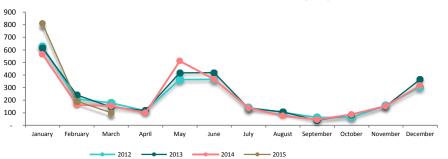
United States of America:



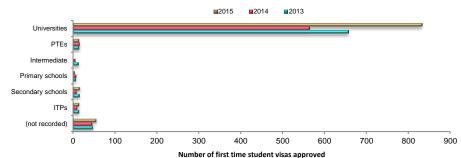
	March RSV			March FSV			March TSV		
Ţ	-51 -44%		⇨	-3	-8%	➾	-54	-35%	



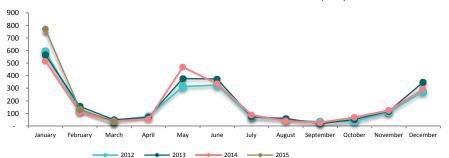




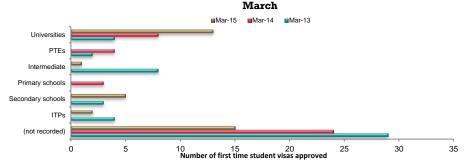
United States of America: First time student visas issued by sector, YTD



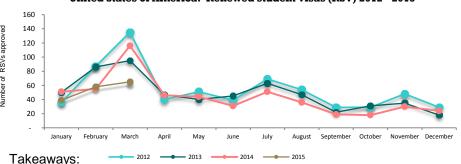
United States of America: First time student visas (FSV) 2012 - 2015



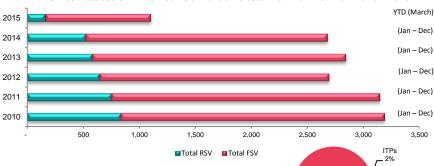
United States of America: First time student visas issued by sector,



United States of America: Renewed student visas (RSV) 2012 - 2015



United States of America: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs

 This market started the academic year in a strong position, however a negative March has slowed the Q1 position.

NEW ZEALAN

ThinkNo



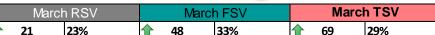
700

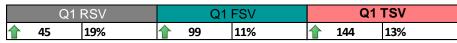
600

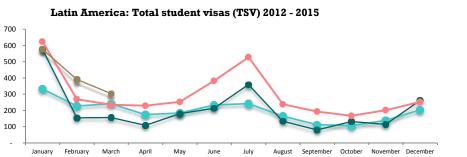
300

100

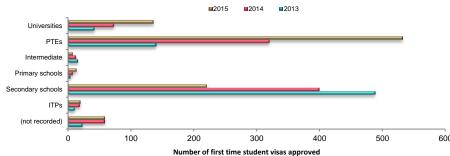
Number of TSVs approved

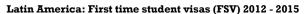


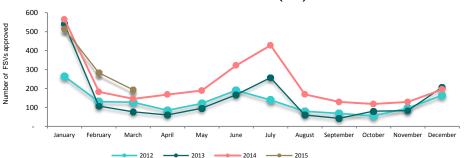






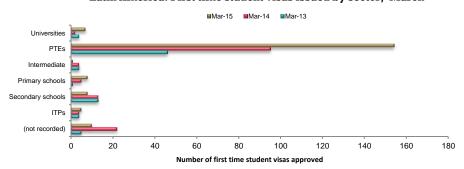




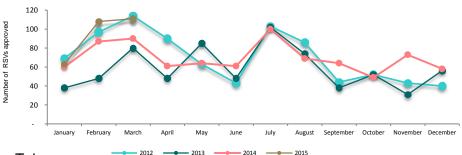


2014

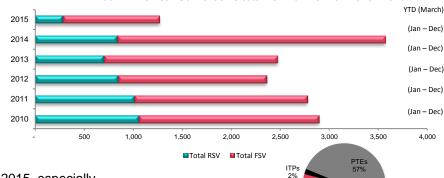
Latin America: First time student visas issued by sector, March



Latin America: Renewed student visas (RSV) 2012 - 2015



Latin America: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs

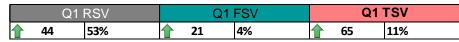
Takeaways:

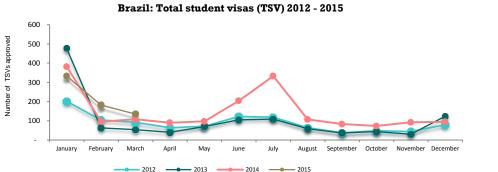
• This market experienced significant growth in 2014, which has continued into Q1 2015, especially within the university and PTE sectors.

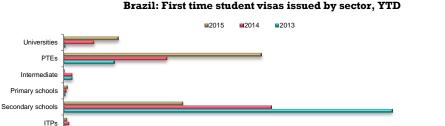




	March RSV			March FSV			March TSV		
1	11 31%		1	16	22%	1	27	25%	







200

(not recorded)

0

50

100

150

Brazil: First time student visas (FSV) 2012 - 2015

Brazil: First time student visas issued by sector, March

300

350

400

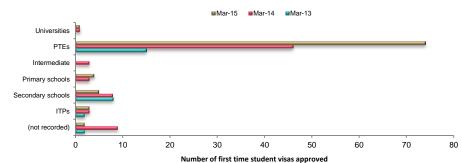
450

500

250

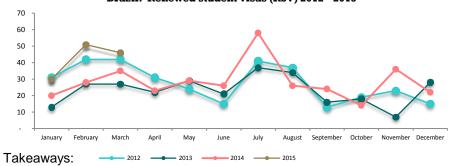
Number of first time student visas approved

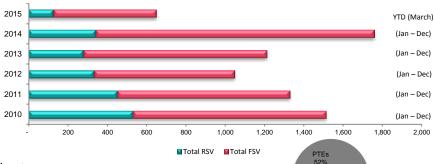




Brazil: Renewed student visas (RSV) 2012 - 2015

Brazil: Cumulative total for RSV vs. FSV 2010 - 2015





YTD 2015 sector

breakdown of FSVs

• Despite a significant decline in January, the YTD position for this market is relatively strong, up 11% (65 TSVs).



Number of RSVs approved

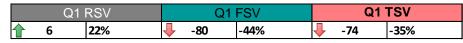


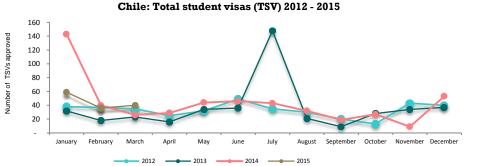
100

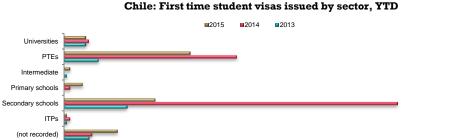
120



	March RSV			Ma	arch FSV		March TSV			
↑ 8 114%			6	32%	1	14	54%			





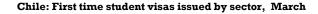


0

20

Chile: First time student visas (FSV) 2012 - 2015

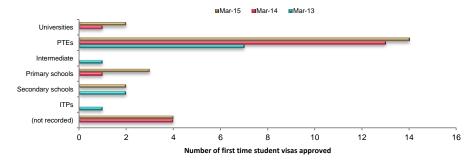
2014 — 2015

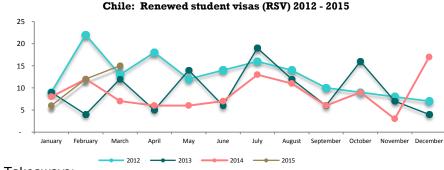


80

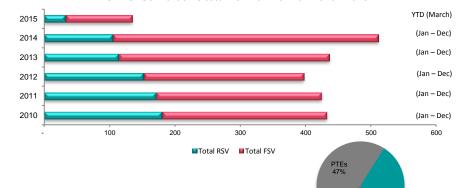
60

Number of first time student visas approved





Chile: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector

breakdown of FSVs

Takeaways:

• This market has experienced a decline in visa approvals YTD.

2013

 A reduction in Chilean scholarship students has caused a significant decline in secondary school students.



Number of FSVs approved

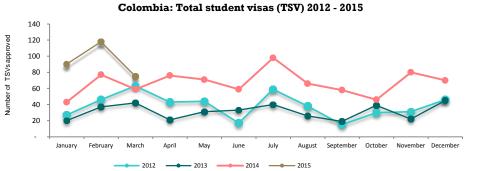
Number of RSVs approved

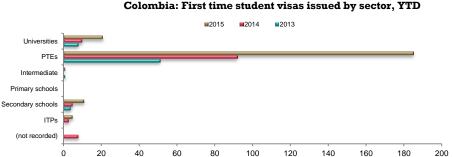
ThinkN



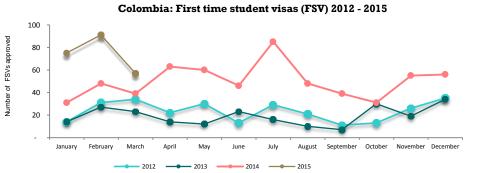
	March RSV			March FSV				March TSV				
Ţ	-2	-10%	1	18	46%		16	27%				

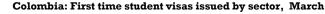
	Q1 RSV			Q1	FSV	Q1 TSV		
Φ	-1	-2%	1	105	89%	1	104	58%

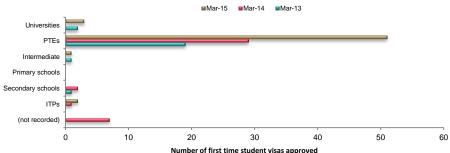


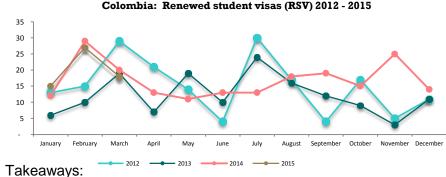


Number of first time student visas approved

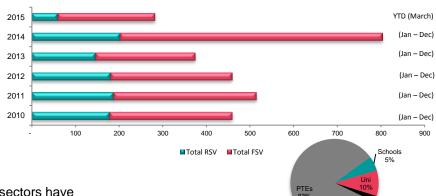








Colombia: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector

breakdown of FSVs

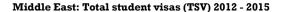
- This market has experienced significant growth up 58% (104 TSVs) YTD.
- While the absolute numbers are relatively small, the university, PTE and schools sectors have experienced strong growth.

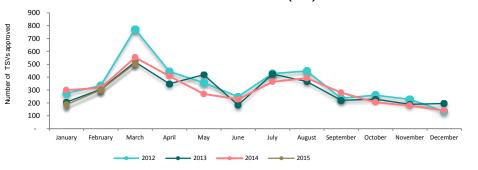
NEW ZEALAND

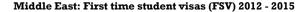
Number of RSVs approved



	March	n RSV	March FSV				March TSV			
Ţ	-21	-4%	➾	🦺 -26 -31% -		₽	-47	-8%		









Middle East: Renewed student visas (RSV) 2012 - 2015

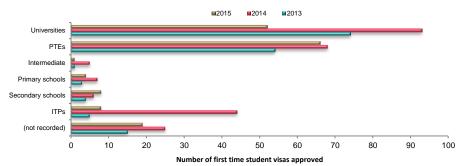


Takeaways:

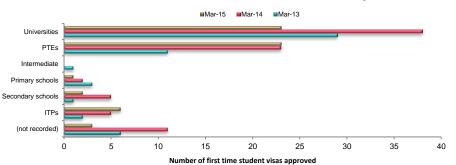
- This market continues to experience negative results down 15% (-175)
- The decline is evident in all sectors

Q1 RSV Q1 FSV Q1 TSV -85 -9% -90 -36% -175 -15%

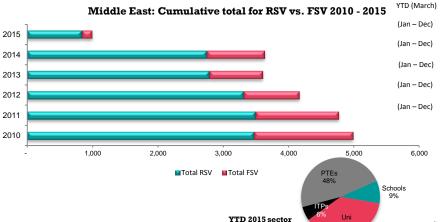
Middle East: First time student visas issued by sector, YTD



Middle East: First time student visas issued by sector, March







breakdown of FSVs

ThinkNev



700

600

500 400

300

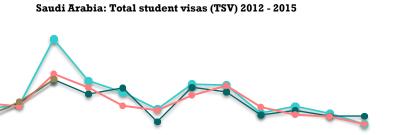
200

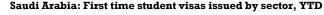
100

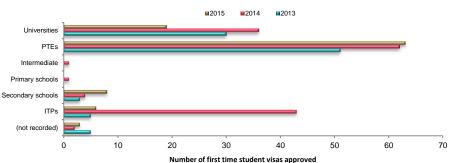
Number of TSVs approved

	March	n RSV	March FSV				March TSV		
Ţ	-31	-9%	➾	-1	-3%	₽	-32	-8%	

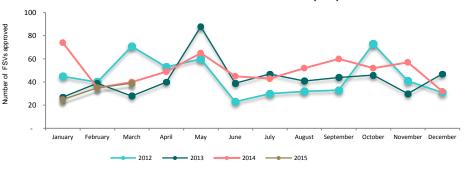




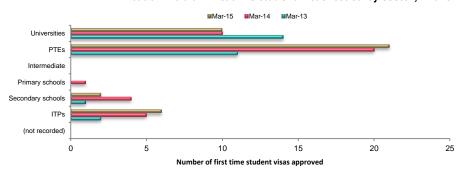


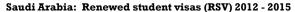


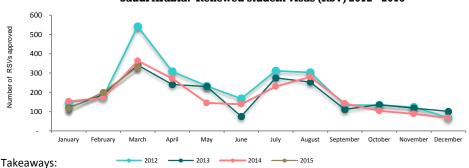




Saudi Arabia: First time student visas issued by sector, March





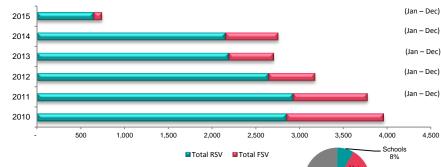


Saudi Arabia: Cumulative total for RSV vs. FSV 2010 - 2015 YTD (March)

YTD 2015 sector

breakdown of FSVs

ThinkN

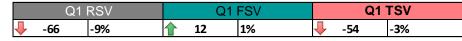


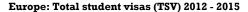
- · This market continues to experience negative results.
- The decline is due to an anomaly in 2014, with a significant cohort of ITP Visas processed in early 2014 as part of an additional King Abdullah Scholarship Programme Technical Training allocation.
- There were also slightly fewer University scholarships allocated in January (down from 65 to 40) for Saudi, which are still being processed (slightly later this year

Schools

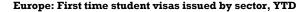


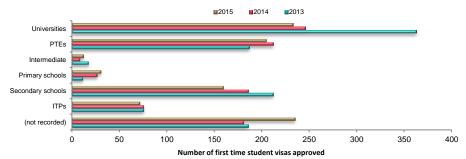
	March	n RSV	March FSV				March TSV		
↑ 2 1%		Ţ	-8	-3%	<u>1</u>	-6	-1%		



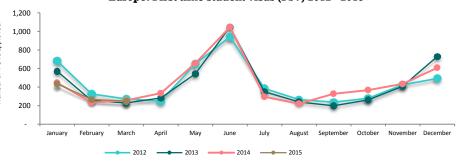


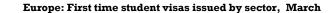


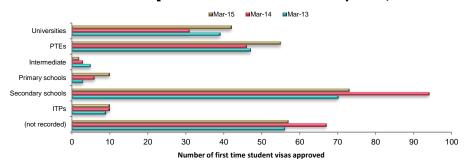




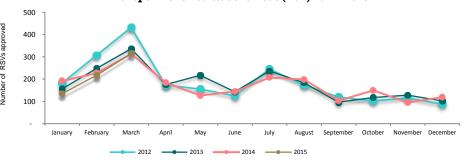
Europe: First time student visas (FSV) 2012 - 2015







Europe: Renewed student visas (RSV) 2012 - 2015



Europe: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

• TSVs continue to decline, down 3%. This is driven by a decline in RSVs.

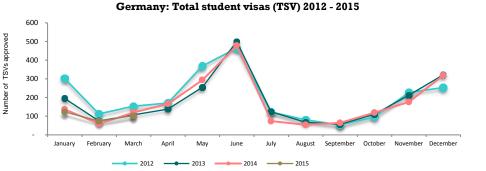


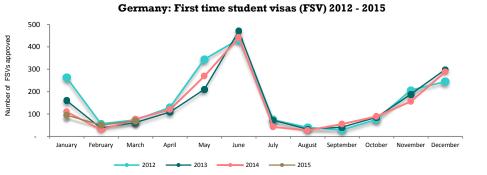
YTD 2015 sector breakdown of FSVs

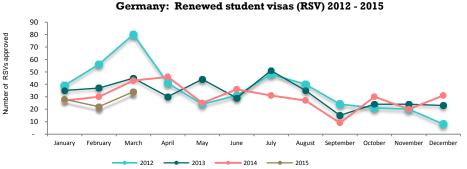


	March RSV			March	h FSV	March TSV		
Ţ	-9	-21%	⇔	-8	-10%	<u>1</u>	-17	-14%





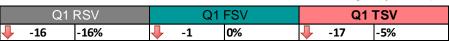




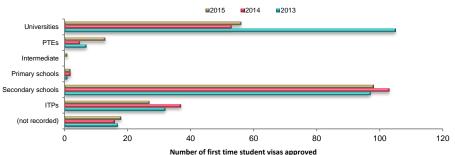
Takeaways:

- This market continues to decline
- Though from a small base, the university sector experienced growth in March.

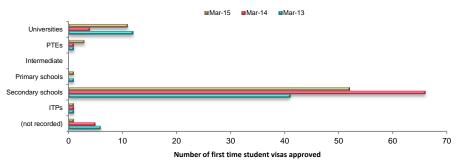
NEW ZEALAND

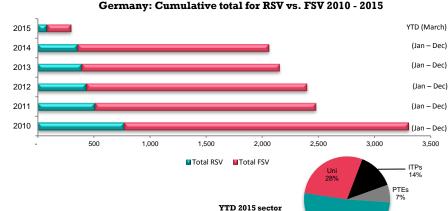


Germany: First time student visas issued by sector, YTD



Germany: First time student visas issued by sector, March





breakdown of FSVs

ThinkNew

Philippines:

March RSV

-7%



March TSV

96

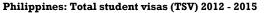
35%





Think

Q1 RSV				Q1 FSV			Q1 TSV		
Ţ	-35	-11%	1	230	56%	1	195	27%	

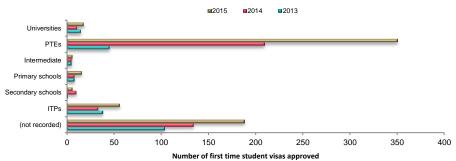




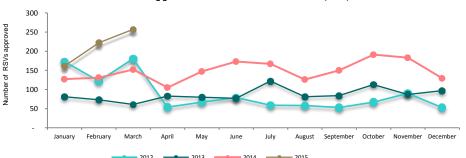
March FSV 69%

105

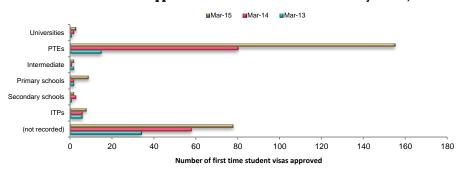
Philippines: First time student visas issued by sector, YTD



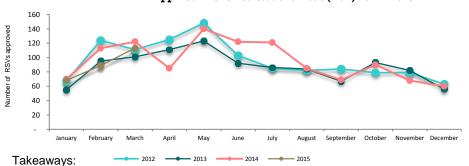
Philippines: First time student visas (FSV) 2012 - 2015



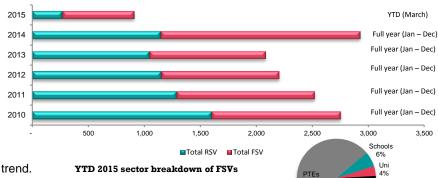
Philippines: First time student visas issued by sector, March



Philippines: Renewed student visas (RSV) 2012 - 2015



Philippines: Cumulative total for RSV vs. FSV 2010 - 2015

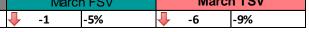


- This market has experienced significant growth in 2014 and has started 2015 with a similar trend.
- The growth is driven by the PTE, ITP, and university sector
- RSVs are tracking down

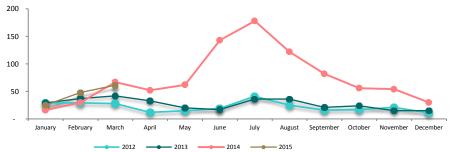


Number of RSVs approved





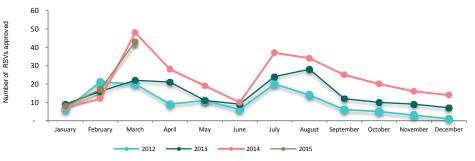
Overall: Total student visas (TSV) 2012 - 2015



Nepal: First time student visas (FSV) 2012 - 2015



Nepal: Renewed student visas (RSV) 2012 - 2015



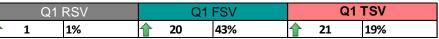
Takeaways:

• This market grew significantly in 2014, which has continued into 2015.

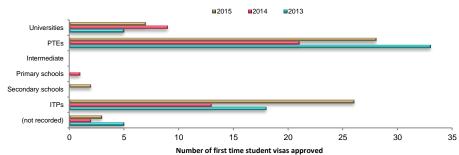




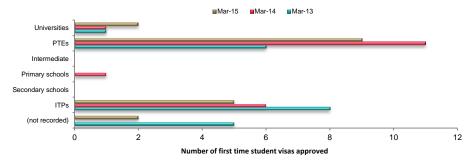
Q1 (January to March)



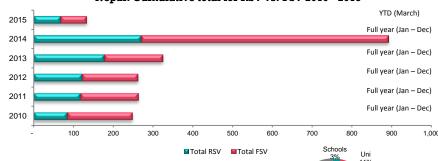
Nepal: First time student visas issued by sector, YTD



Nepal: First time student visas issued by sector, March



Nepal: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs

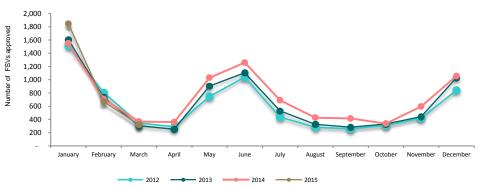




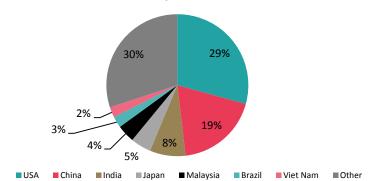


University:

University: Total first time student visas (FSV) 2012 - 2015

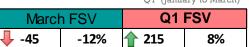


YTD 2015 country breakdown of FSVs

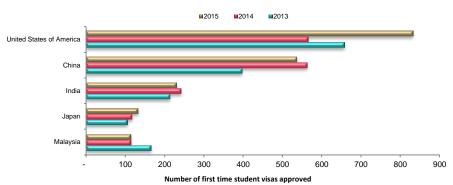


Takeaways:

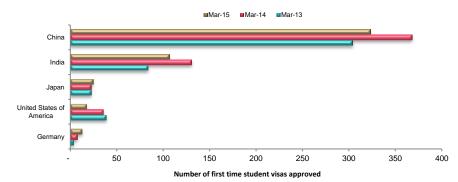
- The university sector has started the 2015 year strongly, up 8% (215).
- March saw a sharp decline down 12% (45)
- This growth was driven by USA, up 47% (268) YTD.



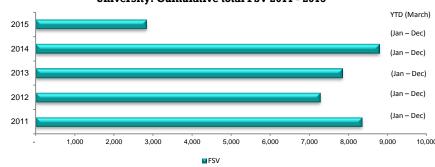
University: First time student visas issued by country, YTD



University: First time student visas issued, March



University: Cumulative total FSV 2011 - 2015







Private Training Establishments (PTE):



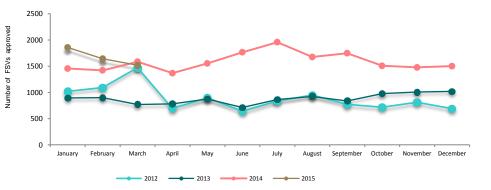
Q1 (January to March)

March FSV
Q1 FSV

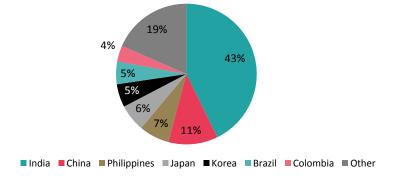
Q1 FSV

→ -66 -4%
→ 559 13%

PTEs: Total first time student visas (FSV) 2012 - 2015



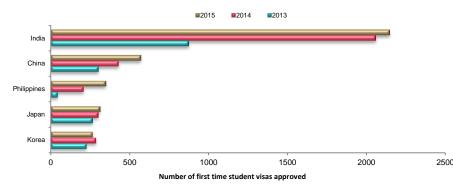




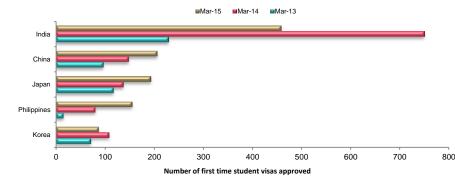
Takeaways:

- Following a strong finish to 2014, 2015 is tracking strongly up 13% (559).
- March was the first month since September 2013 where there was a decline.
- The decline was primarily driven by a decline in Indian students.

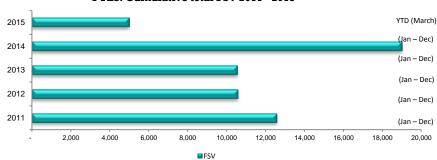
PTEs: First time student visas issued by country, YTD



PTEs: First time student visas issued, March



PTEs: Cumulative total FSV 2011 - 2015





NEW ZEALAND

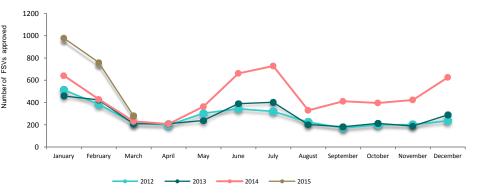
Institutes of Technology and Polytechnics (ITPs):

Q1 (January to March)

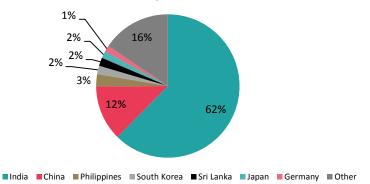
March FSV
Q1 FSV

↑ 51 22%
↑ 721 56%

ITPs: Total first time student visas (FSV) 2012 - 2015



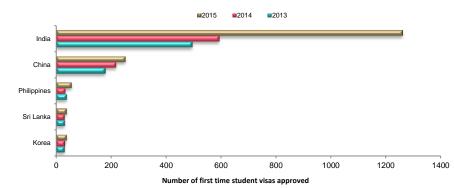




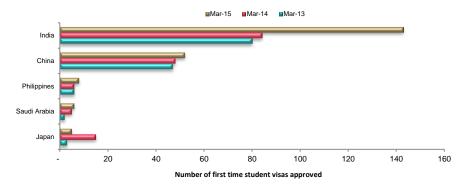
Takeaways:

- After experiencing a strong 2014, the ITP sector has continued to see strong growth, up 56% (721) YTD.
- This growth was driven by the Indian market which represents 62% of all FSVs approved YTD.

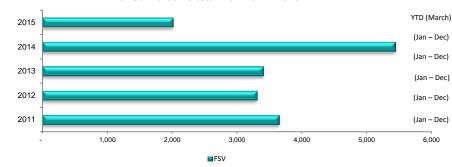
ITPs: First time student visas issued by country, YTD



ITPs: First time student visas issued, March



ITPs: Cumulative total FSV 2011 - 2015

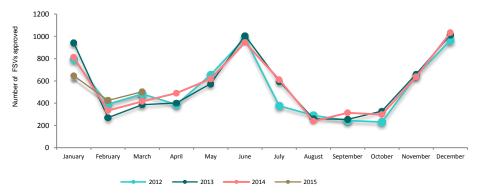




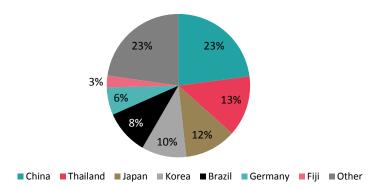


Secondary schools:

Secondary schools: Total first time student visas (FSV) 2012 - 2015



YTD 2015 country breakdown of FSVs

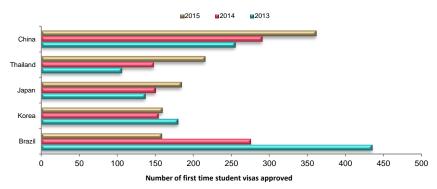


Takeaways:

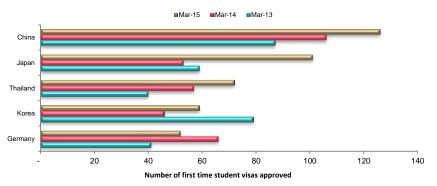
- This sector has started the 2015 year in a negative position when compared to 2014, however a strong March has levelled the YTD position.
- March approvals have grown by 27% (91).
- · Chinese, Japanese and Thai students drove the growth in March.



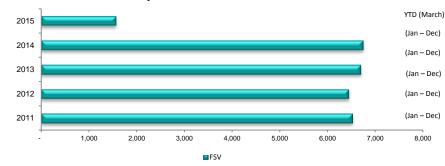
Secondary schools: First time student visas issued by country, YTD



Secondary schools: First time student visas issued, March



Secondary schools: Cumulative total FSV 2011 - 2015

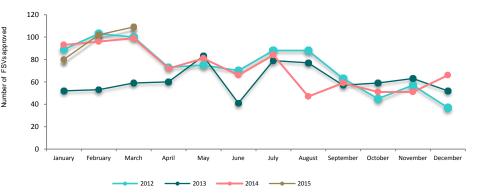




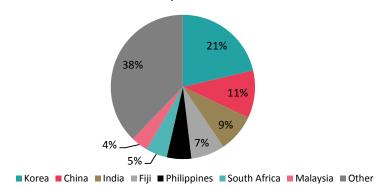


Primary schools:

Primary schools: Total first time student visas (FSV) 2012 - 2015



YTD 2015 country breakdown of FSVs

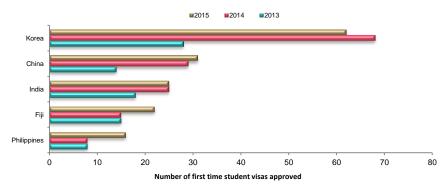


Takeaways:

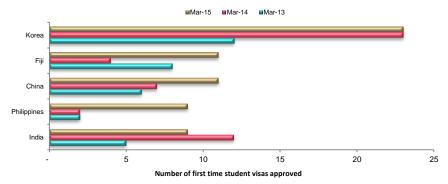
• The primary school sector is tracking flat, up 1% (3)

March FSV Q1 FSV 10 10% ↑ 3 1%

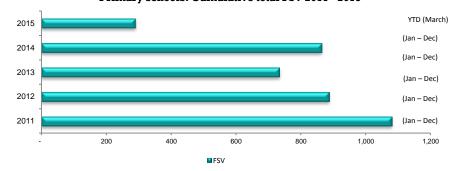
Primary schools: First time student visas issued by country, YTD



Primary schools: First time student visas issued, March



Primary schools: Cumulative total FSV 2011 - 2015

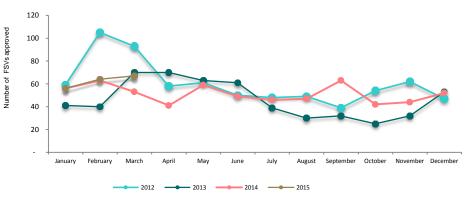


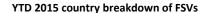


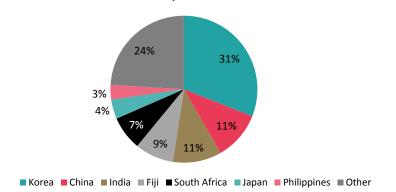




Intermediate: Total first time student visas (FSV) 2012 - 2015

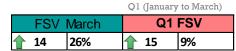




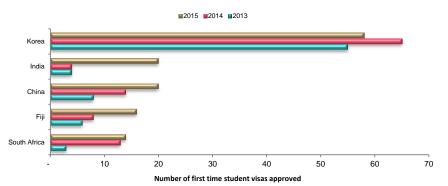


Takeaways:

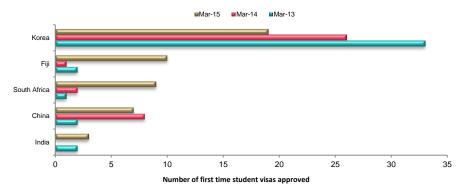
- This sector saw a strong March up 26% (14).
- The majority of approvals YTD came from Korea, India and China.



Intermediate: First time student visas issued by country, YTD



Intermediate: First time student visas issued, March



Intermediate: Cumulative total FSV 2011 - 2015

