

Overall student visa trends

March 2017



International student

International student- Students who are non-residents of New Zealand and Australia who:

- Have entered into New Zealand expressly with the intention to study
- Have enrolled in a New Zealand provider offshore, where the educational programme is delivered in-market.

Rule 18 – Rule governing English Language requirements for certain international students. More information about this is available on <http://www.nzqa.govt.nz/about-us/our-role/legislation/nzqa-rules/nzqf-related-rules/programme-approval-and-accreditation/8/18/>
Section 61 – visas issued to people who are currently in New Zealand outside of Immigration NZ policy.

Scope of this document

- This dashboard excludes dependants, applicants under Section 61, and applications for variation of conditions.
- There is a potential delay between students having their visas approved and their actual entry into New Zealand, therefore the figures shown here may not necessarily represent the actual number of students currently in New Zealand.

The student visa dashboard does not include all international students:

- Student visas only capture students who enter New Zealand with a student visa. These students are mostly those who are planning to study for more than three months.
- Students who undertake a course less than three months in duration are not required to enter on a student visa. Students who do choose to enter on a visitor visa (usually from visa-free nationalities) are not captured in this dashboard.
- Working holiday visas allow students to study for up to six months. Those who enter NZ on a working holiday visa and plan on taking up this option are not included in this dashboard. These factors will affect private training establishments (PTE) numbers.

Acronyms

FSV – First-time student visas – The number of visas issued to students for the first time. Visas for dependants and section 61 applicants are excluded since these people do not fall under the definition of international students.

RSV – Returning student visas – The number of visas issued to students subsequent to the first issuing of visas. Visas for dependants and section 61 applicants do not fall under the definition of international students.

TSV- Total student visas – The number of visas issued to students, either for the first time, or after the first time. Declined visas are not included. Visas for dependants and section 61 applicants are excluded since these people do not fall under the definition of international students.

VSV- Valid Student visas – the number of people holding a student visa and/or permit at the beginning of each calendar month. Visas for dependants are excluded. The presented figures can be interpreted as the number per month of international students with authority to study in a course of three or greater months in duration. This does not mean that these students are present in New Zealand for the entire duration of their visa.

YTD – Year-to-date

Sectors

ITP- Institutes of Technology and Polytechnics

PTE- Private Training Establishments, including Private Training Establishments which receive government funding for

Schools – includes all students in primary, intermediate and secondary schools.

Additional notes

- Results for YTD this year will be compared to the YTD 2016 unless otherwise stated.
- VSV are being reported on for the first time in this dashboard.

1. The 2017 year is looking positive so far. TSV (+17%, +4,712), FSV (8%, +855), and RSV (23%, 3,343) have all increased for the YTD 2017 when compared with the YTD 2016. VSV for 1 April 2017 have increased by 3% (+1,725) when compared to 1 April 2016.
 - TSV for the universities sector increased by 17% (+1,796), due to an increase in FSV (+26%, +708). The increase in FSV is from the USA (+45%, +251), India (+44%, +120), and Viet Nam (+239%, +98) markets.
 - PTE sector TSV increased by 9% (+684) for the YTD 2017, compared to the YTD 2016. RSV increased by 27% (+885). However, FSV had a 5% decrease (-201). This was due to a 54% (-648) decrease in FSV for the India market.
 - TSV for the Schools sector grew by 33% (+1,469), driven by the TSV from secondary schools for China (+40%, +662) and Korea (+29%, +170).
 - RSV for the YTD 2017 increased by 23%. Over half of this growth came from Chinese students in schools and universities, which indicates that a higher number of students are choosing to stay in New Zealand.
 - VSV for April 2017 are stable. PTE VSV have decreased, but VSV for all other sectors have more than offset the VSV PTE decrease.
2. The China market continues to grow. FSV are up 18% (+339), particularly in the schools (+30%, +118) and PTE sectors (24%, +135). RSV increased across all sectors, particularly in the universities (+19%, +891) and schools (+47%, +625) sectors.
3. The India market is rebalancing with PTE FSV decreasing (-54%, -648) while universities FSV have increased (+44%, +120).

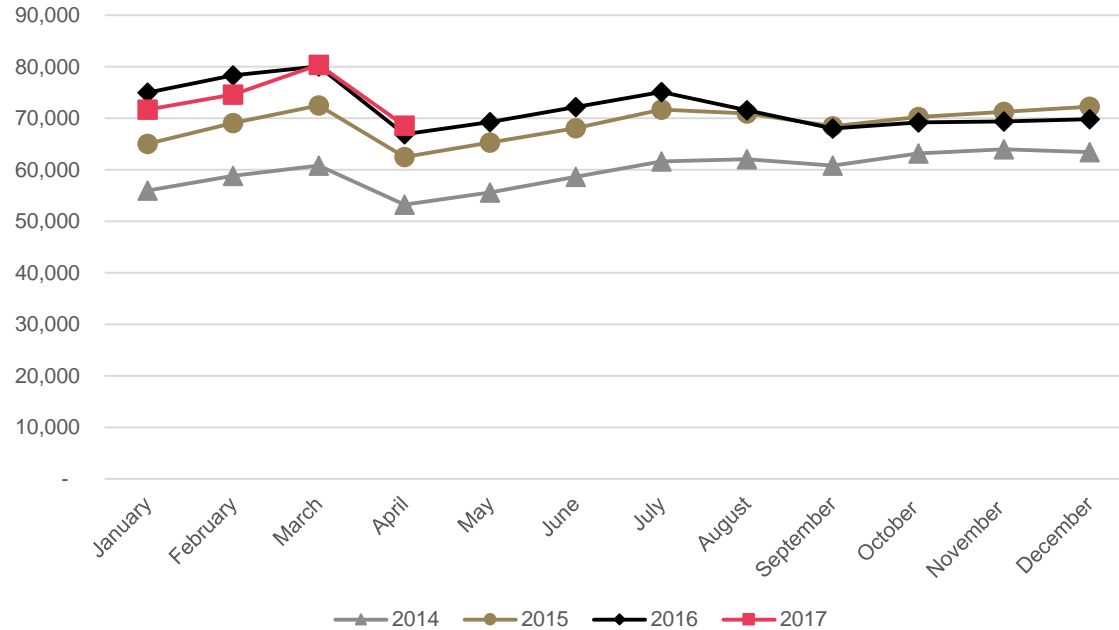
Outlook for the year ahead

4. Indications are that student numbers will be up on last year. However, there is uncertainty around how the recent immigration changes will impact on migration-focused students.

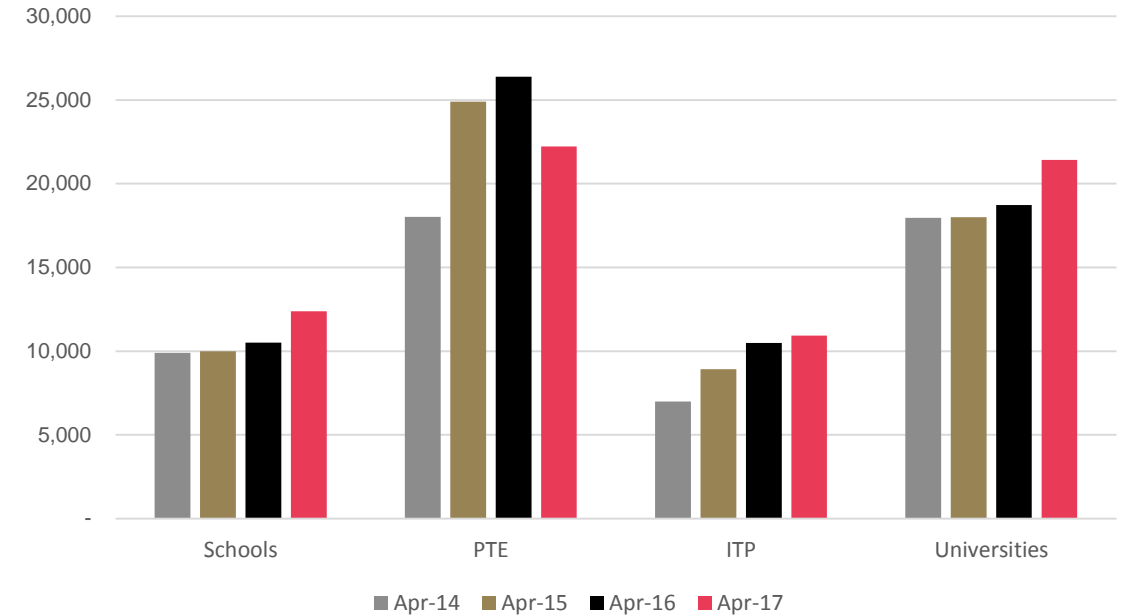
Cautionary note: This dashboard presents data for three months. The timeframe used in this dashboard is too brief to draw robust analytical conclusions.

Valid student visas

VSV by year

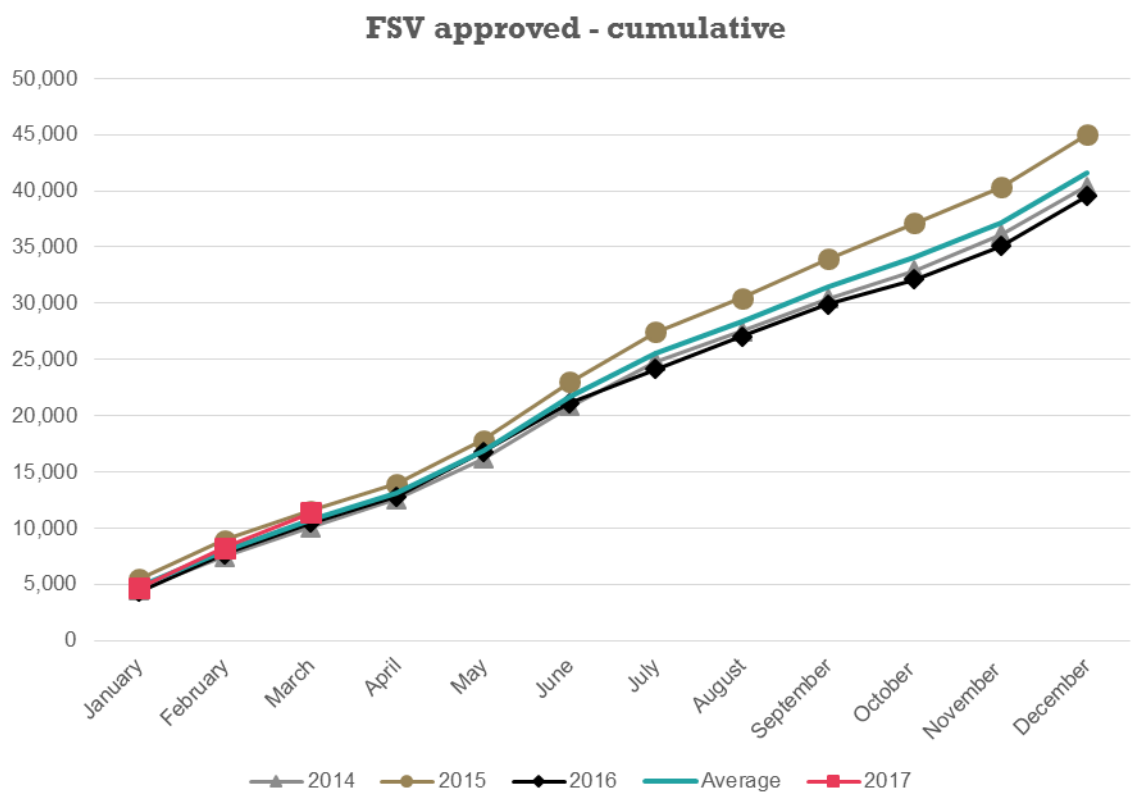
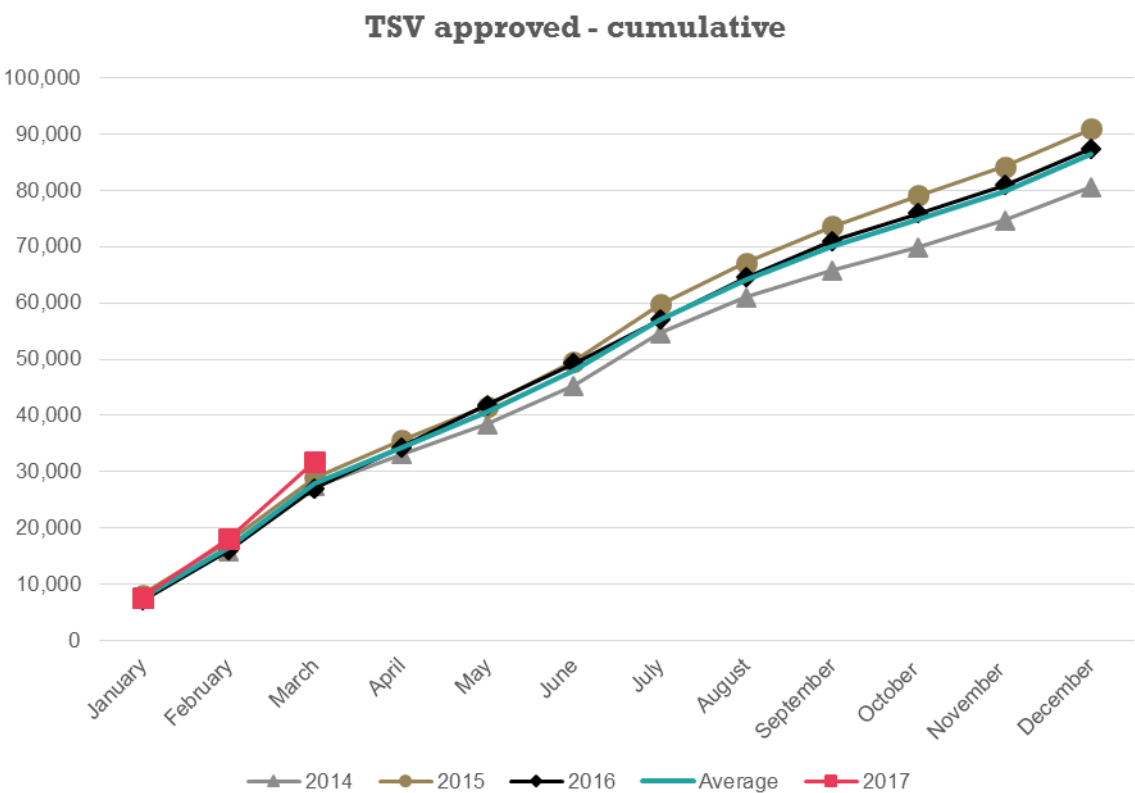


VSV by sector



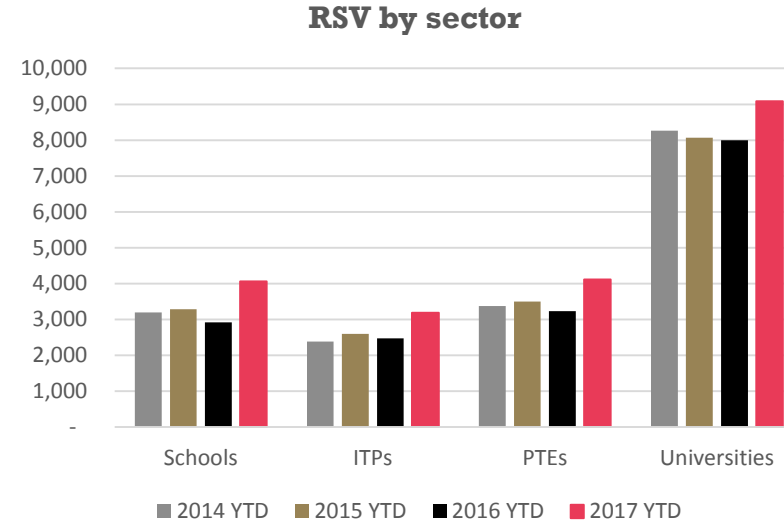
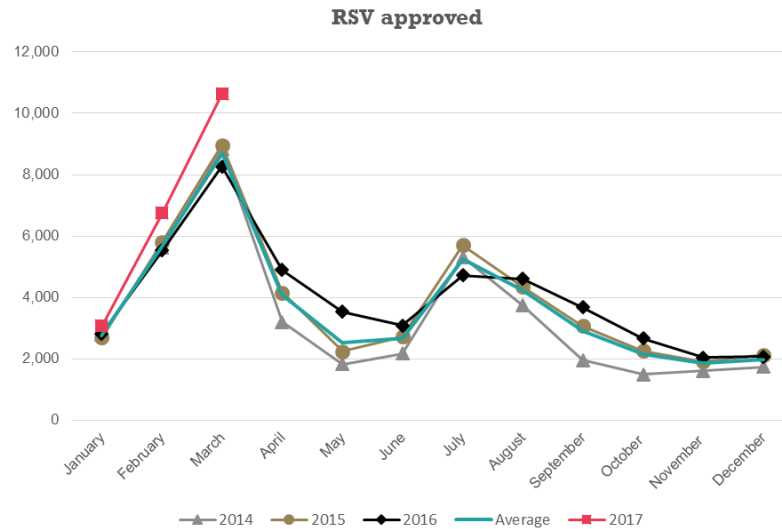
- VSV are the number of people holding a student visa and/or permit at the beginning of each calendar month. This circumvents the issues with lag time and no-show for FSV and therefore is a more real time indicator of student numbers. This number is roughly 80% of total student numbers for most sectors.
- VSV were 68,609 as at 1 April 2017, which was a 3% (+1,725) compared to 1 April 2016. This increase suggests that student numbers for trimester one of 2017 will be a slight increase of 2-4% over trimester one of 2016.
- Compared to last April, universities(+14%, +2,697), schools(+18%, +1,868), and ITP(+4%, +439) have all increased in VSV since the same day in 2016, while PTE (-16%, -4,169) have declined. Most of the PTE VSV declined relates to India's PTE VSV.

Comparison to previous years (Cumulative)



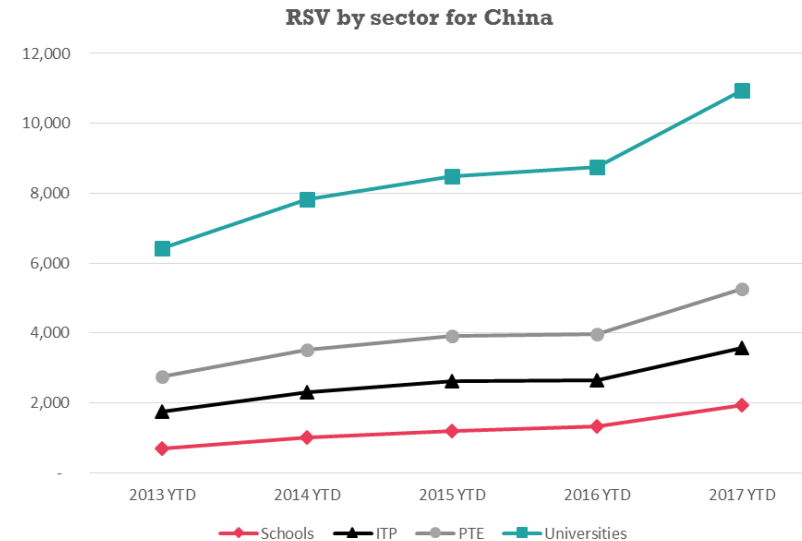
- TSV for March 2017 are up (+24%, +2,694) compared to March 2016.
- FSV for March 2017 have increased (12%, +331) compared to March 2016.
- RSV have increased (+29%, +2,363) compared to March 2016. Many visas expire on 31 March, which means that RSV generally peak in March. Most of this RSV increase comes from China, and was spread across all sectors.

Returning student visas



- RSV for the YTD 2017 increased by 23% (3,343) compared to the YTD 2016. This increase was multiple markets, particularly China and India.
- RSV for China increased by +25% (+2,184), and were responsible for 57% of the overall increase. RSV increased across all sectors, especially the schools(+47%, +625) and universities (+19%, +891) sectors.

- The RSV increase from China is a reflection of the increased FSV during 2015 and 2016 (9,053 and 9,624 respectively).
- RSV for India increased by +34% (+584) which was responsible for an additional 15% of the RSV increase. RSV increases were in the PTE (+29%, +278) and ITP (+41%, +231) sectors. This reflects the increase in FSV before rule 18 in 2015.
- All sectors had increases, led by the schools sector (+38%, +1,142), the universities sector (+39%, +1,088), with increases from the PTE (+27%, +885) and ITP sectors (+29%, +772).
- All regions showed RSV increases, especially Auckland (+24%, +2,447), Canterbury (+25%, +417) and Wellington (+21%, +257).



Trends by market



In order of appearance:

South East Asia includes: Brunei Darussalam, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, Thailand, and Viet Nam.

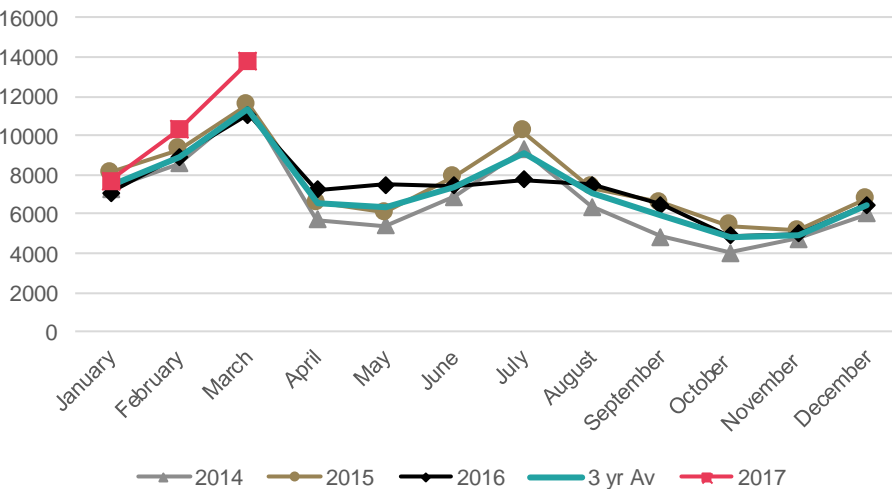
Latin America includes: Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, El Salvador, Guatemala, Mexico, Nicaragua, Panama, Paraguay, Peru, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela, Cuba, Honduras, St Lucia, Costa Rica, Dominican Republic, Belize, Dominica, St Vincent and the Grenadines, Guyana, and Honduras.

Europe includes: Austria, Belarus, Belgium, Bulgaria, Croatia, Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, UK, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Netherlands, Norway, Poland, Portugal, Romania, Russia, Serbia, Serbia & Montenegro, Slovakia, Spain, Sweden, Switzerland, Turkey, Ukraine, Yugoslavia, Kosovo, Armenia, Bosnia and Herzegovina, Albania, Andorra, Cyprus, Slovenia, and Monaco.

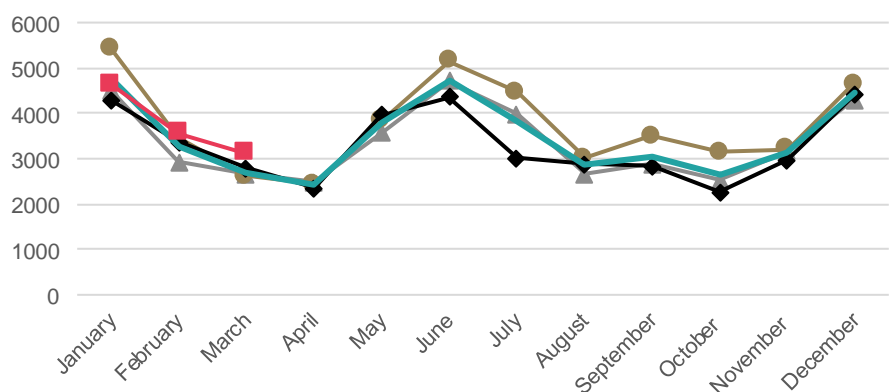
Middle East includes: Bahrain, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Libya, Oman, Palestine, Qatar, Saudi Arabia, Syria, United Arab Emirates, and Yemen.

- TSV increased by 17% (+4,712) from the YTD 2016 to the YTD 2017. FSV (+8%, +885) and RSV (+23%, +3,827) both increased.
- All markets profiled have shown increases apart from the India, Malaysia, and Germany markets, which were stable, and the Saudi Arabian market, which has declined.
- All sectors showed increases in both TSV and FSV, apart from PTE sector, which had a decrease in FSV.
- All regions showed increased in TSV, apart from Hawke's Bay, Nelson and Taranaki, which were flat.

All markets: TSV approved in 2014-2017



All markets: FSVs approved in 2014-2017



In brief

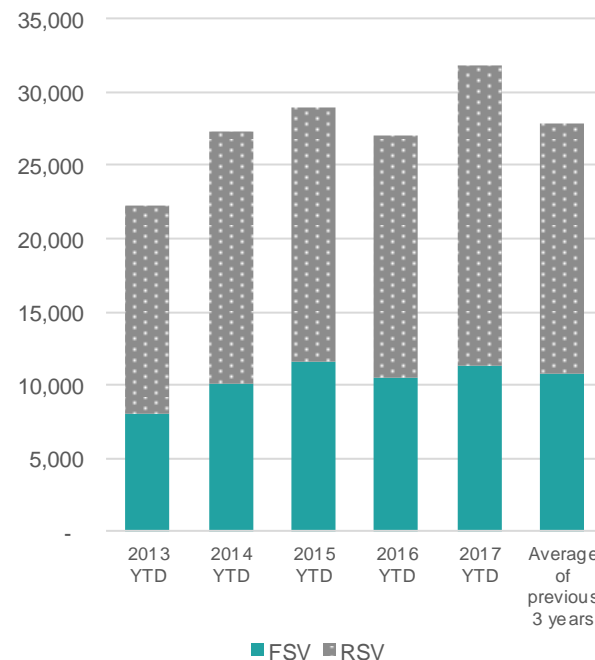
YTD	FSV	RSV	TSV
Visas	11,352	20,457	31,809
Change No.	885	3,827	4,712
Change Percent	8%	23%	17%

Changes are from the YTD 2016 to the YTD 2017

All markets: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	4,875	4,953	4,454	5,923	1,469	33%
ITP	3,677	4,587	4,486	5,288	802	18%
PTE	7,813	8,418	7,270	7,954	684	9%
Universities	10,893	10,903	10,773	12,569	1,796	17%
Total	27,258	28,861	26,983	31,734	4,751	18%

All markets: Cumulative FSV and RSV



All markets: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	1,677	1,669	1,534	1,861	327	21%
ITP	1,295	1,988	2,014	2,104	90	4%
PTE	4,440	4,914	4,040	3,839	-201	-5%
Universities	2,625	2,836	2,772	3,480	708	26%
Total	10,037	11,407	10,360	11,284	924	9%

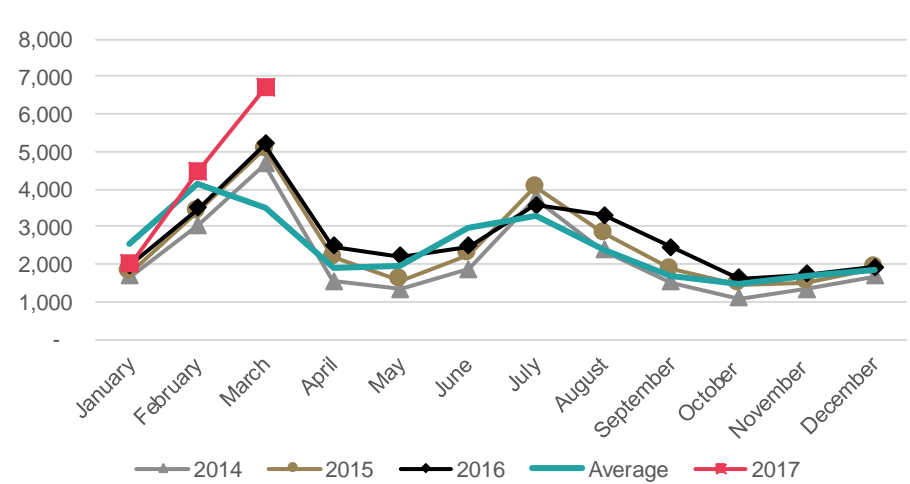
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

All markets: TSV by region

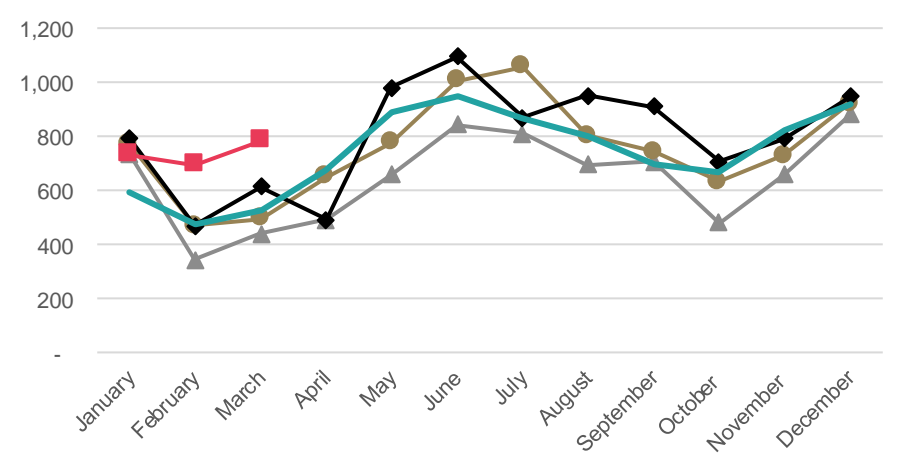
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	16,246	17,405	15,930	18,839	2,909	18%
Canterbury	2,702	2,806	2,816	3,231	415	15%
Wellington	2,021	2,038	2,021	2,433	412	20%
Waikato	1,677	1,669	1,671	1,936	265	16%
Otago	1,644	1,638	1,537	1,783	246	16%
Other	3,045	3,437	3,122	3,587	465	15%
Total	27,335	28,993	27,097	31,809	4,712	17%

- TSV increased by 24% (+2,523) from the YTD 2016 to the YTD 2017.
- RSV increased across all sectors, especially the schools(+47%, +625) and universities(+19%, +891) sectors.
- The increase in FSV was led by the schools (+30%, +118) and PTE (+24%, +135) sectors.
- VSV for China increased 18% (+3,704) from 1 April 2017 compared to 1 April 2016, and now exceed 23,000.

China: TSV approved in 2014-2017



China: FSV approved in 2014-2017



In brief

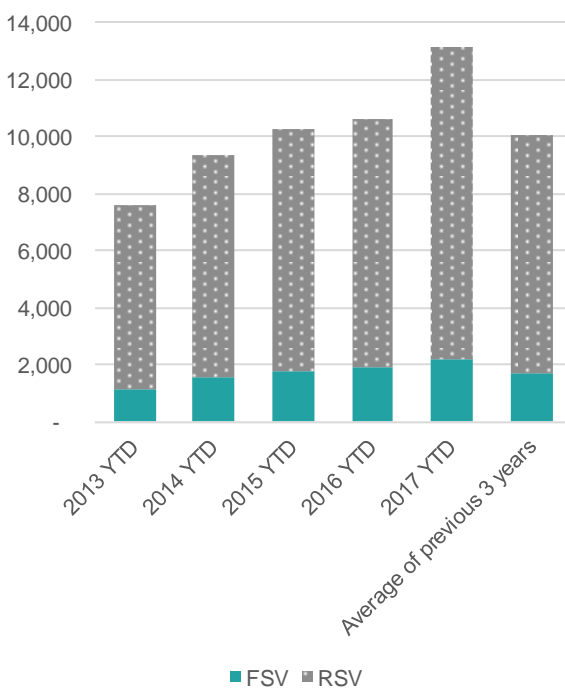
YTD	FSV	RSV	TSV
Visas	2,212	10,945	13,157
Change No.	339	2,184	2,523
Change Percent	18%	25%	24%

Changes are from the YTD 2016 to the YTD 2017

China: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	1,322	1,574	1,706	2,449	743	44%
ITP	1,502	1,670	1,603	1,972	369	23%
PTE	1,641	1,877	1,897	2,383	486	26%
Universities	4,889	5,109	5,428	6,350	922	17%
Total	9,354	10,230	10,634	13,154	2,520	24%

China: Cumulative FSV and RSV



China: FSV by sector (*)

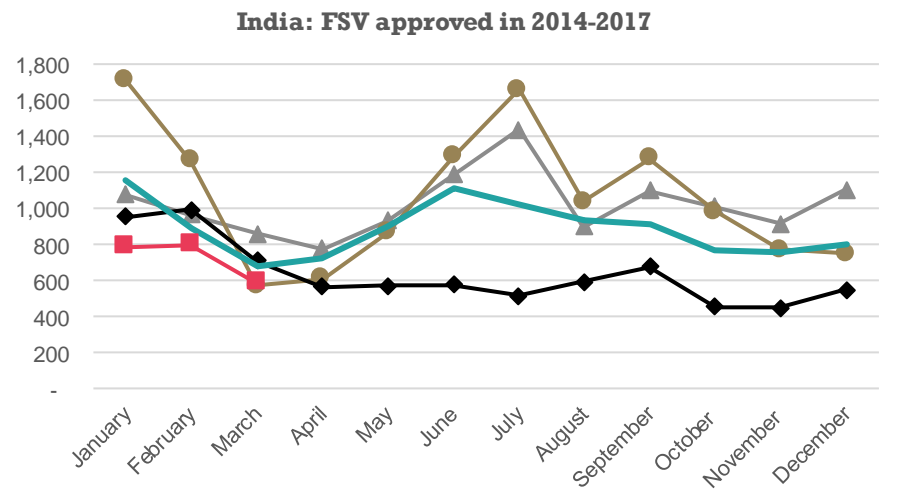
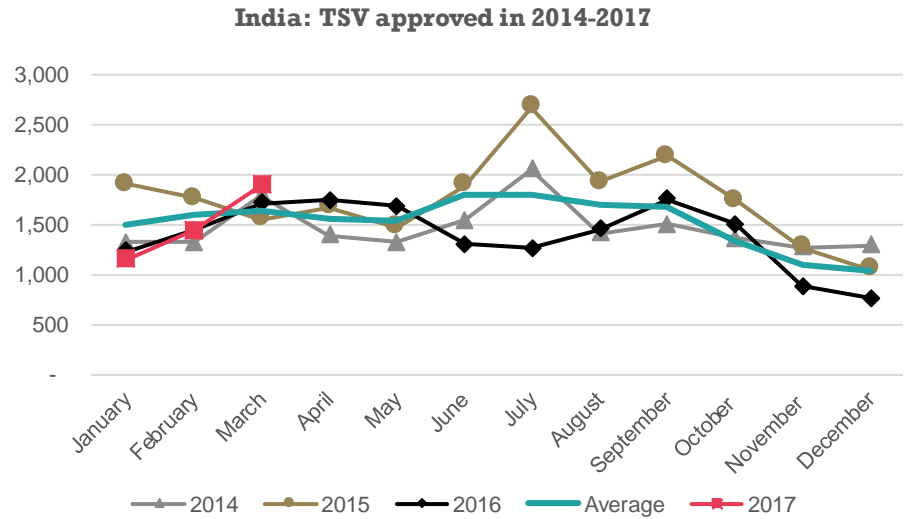
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	308	380	388	506	118	30%
ITP	219	247	279	333	54	19%
PTE	427	571	570	705	135	24%
Universities	564	537	636	667	31	5%
Total	1,518	1,735	1,873	2,211	338	18%

(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

China: TSV by region

Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	6,069	6,754	6,947	8,655	1,708	25%
Canterbury	893	1,037	1,071	1,323	252	24%
Waikato	762	709	817	962	145	18%
Wellington	632	721	796	955	159	20%
Otago	434	408	465	476	11	2%
Other	564	601	538	786	248	46%
Total	9,354	10,230	10,634	13,157	2,523	24%

- TSV for the YTD 2017 are stable compared to the YTD 2016. FSV are down by 18% (-483), which is driven by a decrease in PTE FSV (-54%, -648), although universities FSV increased (+44%, +120). The decline in FSV was offset by a 34% increased in RSV, which were driven by RSV for the PTE (+29%, +278) and ITP (+41%, +231) sectors.
- VSV were 12,947 on 1 April 2017, an decrease of 24% (-4,199) from the same date last year. Most of this decrease comes from a decrease of VSV for the PTE sector for India.



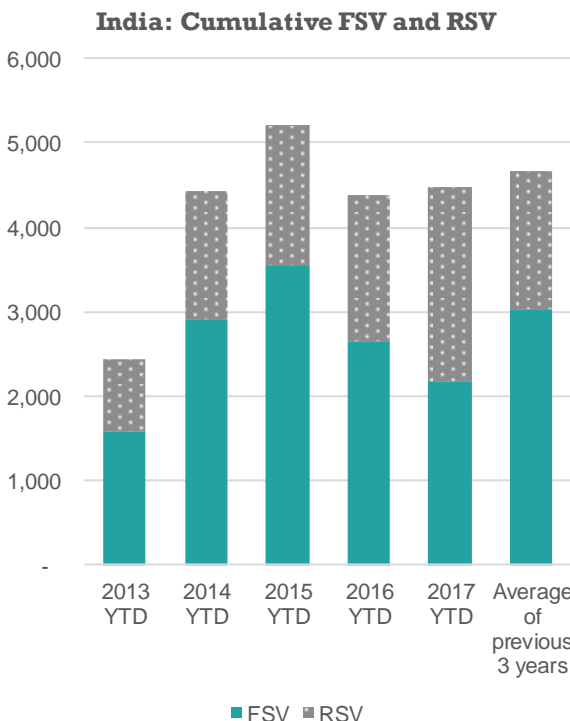
In brief

YTD	FSV	RSV	TSV
Visas	2,173	2,300	4,473
Change No.	- 483	584	101
Change Percent	-18%	34%	2%

Changes are from the YTD 2016 to the YTD 2017

India: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	19	31	27	33	6	22%
ITP	936	1,675	1,721	2,005	284	17%
PTE	3,033	3,097	2,158	1,788	- 370	-17%
Universities	437	398	465	647	182	39%
Total	4,425	5,201	4,371	4,473	102	2%



India: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	7	19	19	11	- 8	-42%
ITP	592	1,234	1,157	1,210	53	5%
PTE	2,059	2,063	1,210	562	- 648	-54%
Universities	242	228	270	390	120	44%
Total	2,900	3,544	2,656	2,173	- 483	-18%

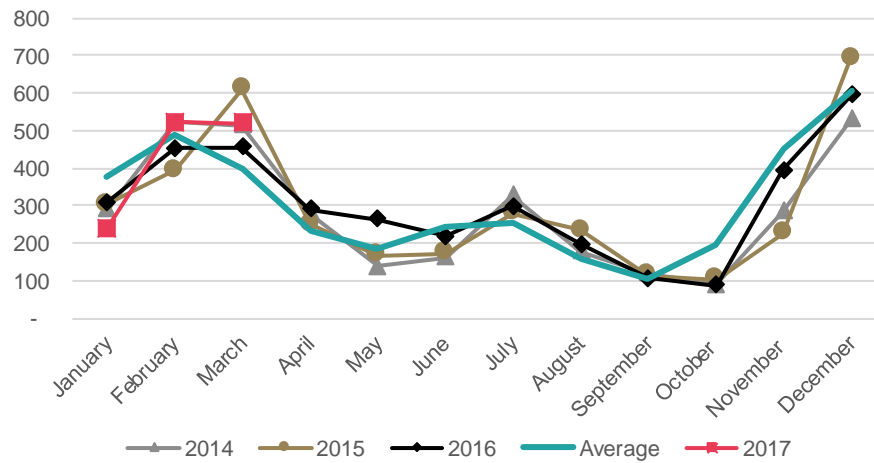
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India: TSV by region

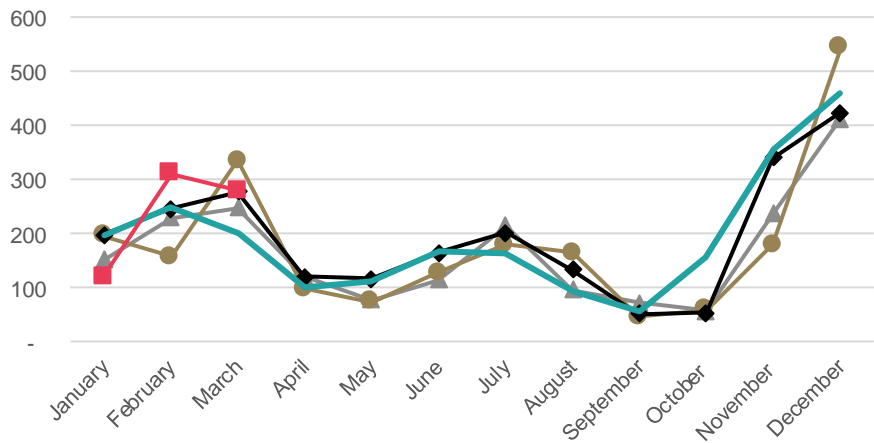
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	3,081	3,526	2,666	2,743	77	3%
Canterbury	396	392	436	402	- 34	-8%
Bay of Plenty	358	446	401	340	- 61	-15%
Wellington	152	188	198	238	40	20%
Waikato	134	195	194	280	86	44%
Other	304	454	477	470	- 7	-1%
Total	4,425	5,201	4,372	4,473	101	2%

- TSV for the YTD 2017 are increased by 6% (+67) compared to the YTD 2016. The ITP and PTE sectors have declined in the YTD 2017 compared to the YTD 2016, while the schools and universities sectors have increased.
- VSV were 2,895 on 1 April 2017, an increase of 4% (+100) over the same date last year.

Japan: TSV approved in 2014-2017



Japan: FSV approved in 2014-2017



In brief

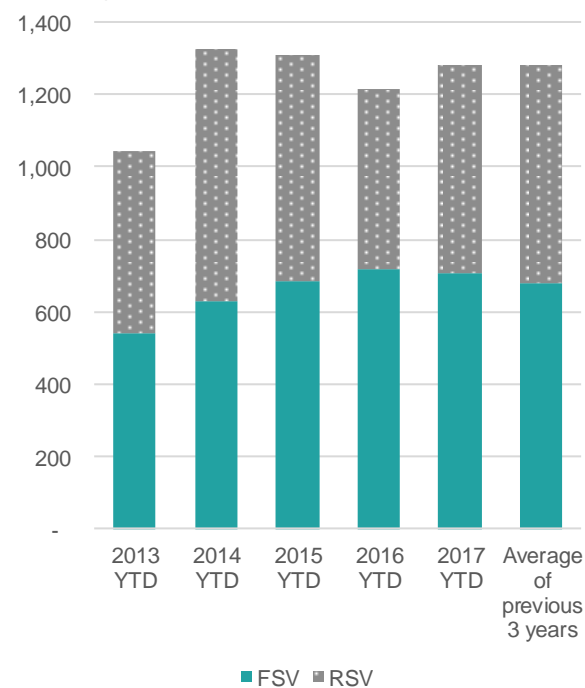
YTD	FSV	RSV	TSV
Visas	709	574	1,283
Change No.	- 11	78	67
Change Percent	-2%	16%	6%

Changes are from the YTD 2016 to the YTD 2017

Japan: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	556	551	477	556	79	17%
ITP	75	63	78	53	- 25	-32%
PTE	382	387	378	361	- 17	-4%
Universities	310	287	274	313	39	14%
Total	1,323	1,288	1,207	1,283	76	6%

Japan: Cumulative FSV and RSV



Japan: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	162	191	208	221	13	6%
ITP	46	33	61	23	- 38	-62%
PTE	299	310	314	304	- 10	-3%
Universities	118	133	128	161	33	26%
Total	625	667	711	709	- 2	0%

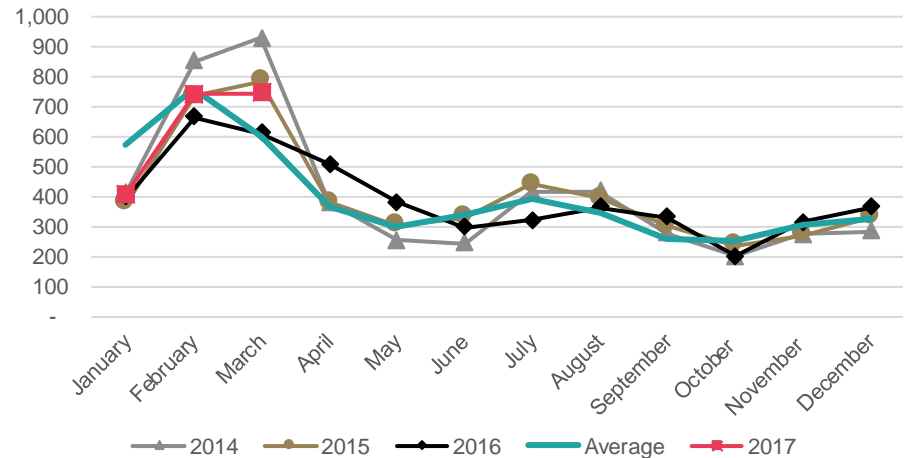
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Japan: TSV by region

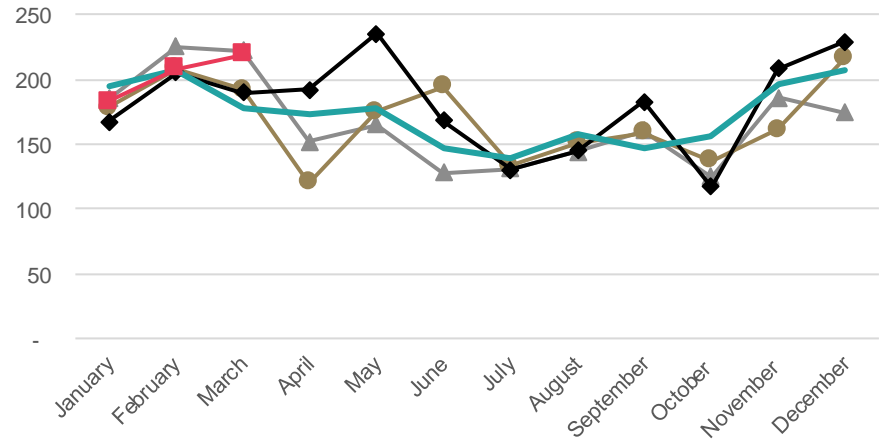
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	577	565	518	541	23	4%
Canterbury	236	241	237	255	18	8%
Manawatu	134	120	91	126	35	38%
Wellington	93	102	101	101	-	0%
Otago	86	77	61	67	6	10%
Other	201	202	208	193	- 15	-7%
Total	1,327	1,307	1,216	1,283	67	6%

- TSV for 2017 are up 14%(+ 228) compared to the YTD 2016. This is in contrast to the general trend for the Korea market, which has been declining for a number of years due to less than favourable economic conditions, coupled with an increase in the quality of Korean education.
- FSV from Korea have decreased for the PTE sector and increased for the schools sector. Most of the RSV increase is in the schools sector.
- There were 3,385 VSV on April 1 2017, which was an 11% increase compared to the same date last year (+322).

Korea: TSV approved in 2014-2017



Korea: FSV approved in 2014-2017



In brief

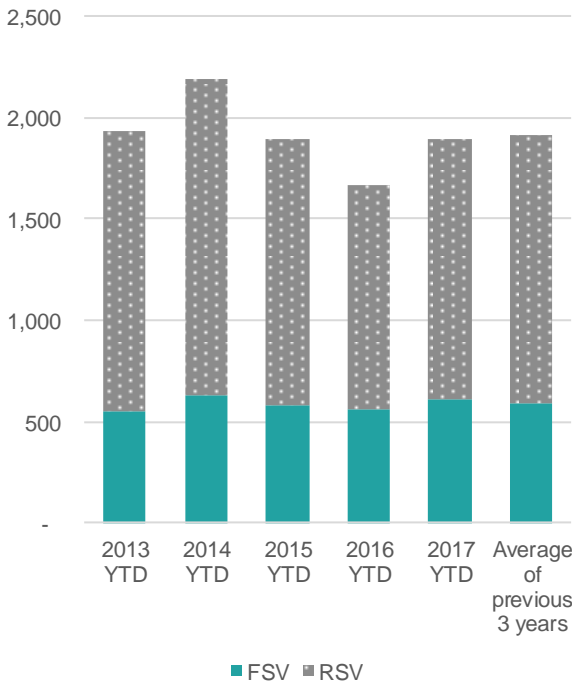
YTD	FSV	RSV	TSV
Visas	610	1,282	1,892
Change No.	48	180	228
Change Percent	9%	16%	14%

Changes are from the YTD 2016 to the YTD 2017

Korea: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	1,021	896	706	935	229	32%
ITP	101	99	98	123	25	26%
PTE	541	514	516	480	-36	-7%
Universities	525	383	344	354	10	3%
Total	2,188	1,892	1,664	1,892	228	14%

Korea: Cumulative FSV and RSV



Korea: FSV by sector (*)

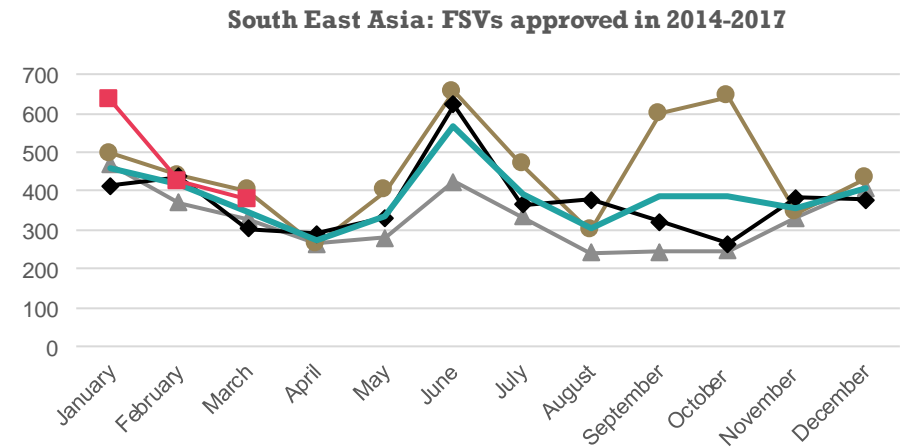
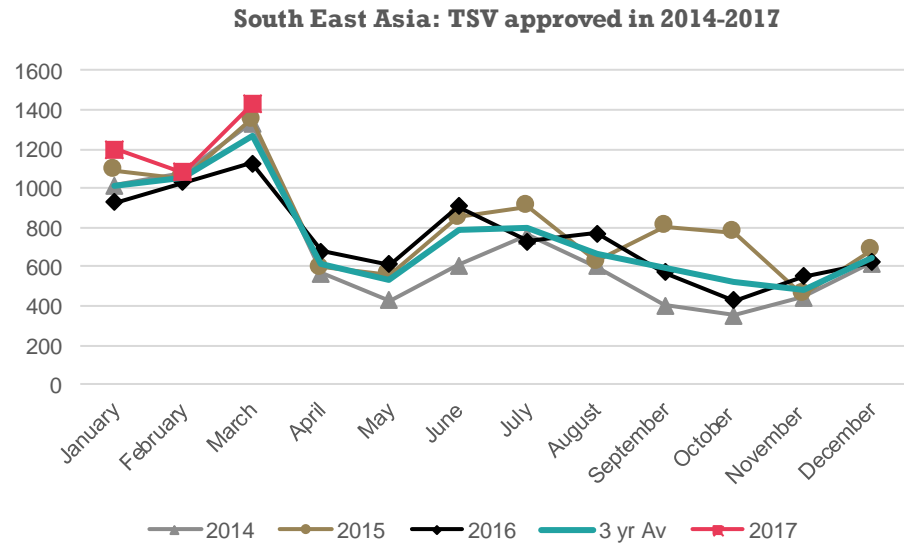
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	261	245	202	253	51	25%
ITP	32	38	39	43	4	10%
PTE	286	264	294	283	-11	-4%
Universities	53	31	27	31	4	15%
Total	632	578	562	610	48	9%

(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Korea: TSV by region

Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	1,506	1,300	1,139	1,205	66	6%
Bay of Plenty	159	164	159	254	95	60%
Canterbury	181	141	108	119	11	10%
Waikato	102	74	54	59	5	9%
Wellington	74	57	44	65	21	48%
Other	166	156	160	190	30	19%
Total	2,188	1,892	1,664	1,892	228	14%

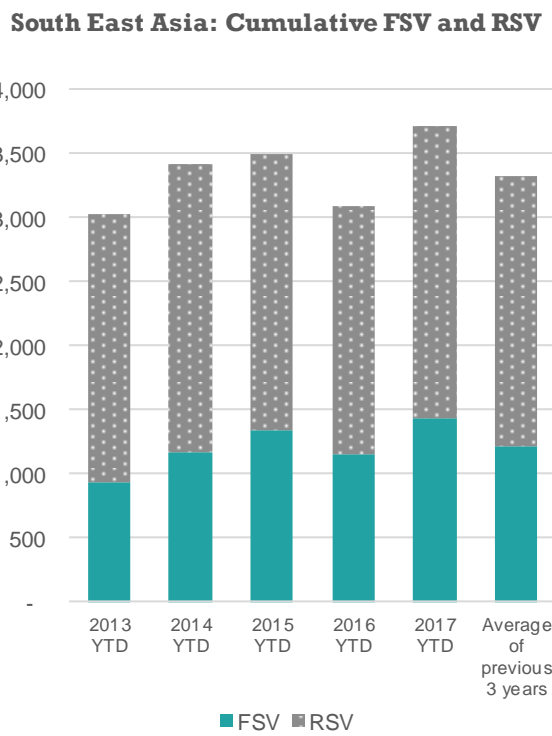
- TSV for the YTD 2017 are up 20%(+ 623) compared to the YTD 2016.
- The main contributors to this increase were Viet Nam (+35%, +187) and Thailand (+17%, +152). The increase was across all sectors, but the universities dominated for Viet Nam and for Thailand, schools and universities showed TSV increases.



In brief

YTD	FSV	RSV	TSV
Visas	1,433	2,277	3,710
Change No.	279	344	623
Change Percent	24%	18%	20%

Changes are from the YTD 2016 to the YTD 2017



South East Asia: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	699	852	661	822	161	24%
ITP	282	265	286	342	56	20%
PTE	743	852	701	892	191	27%
Universities	1,692	1,521	1,433	1,650	217	15%
Total	3,416	3,490	3,081	3,706	625	20%

South East Asia: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	210	281	193	222	29	15%
ITP	100	104	130	142	12	9%
PTE	483	597	472	555	83	18%
Universities	372	349	356	513	157	44%
Total	1,165	1,331	1,151	1,432	281	24%

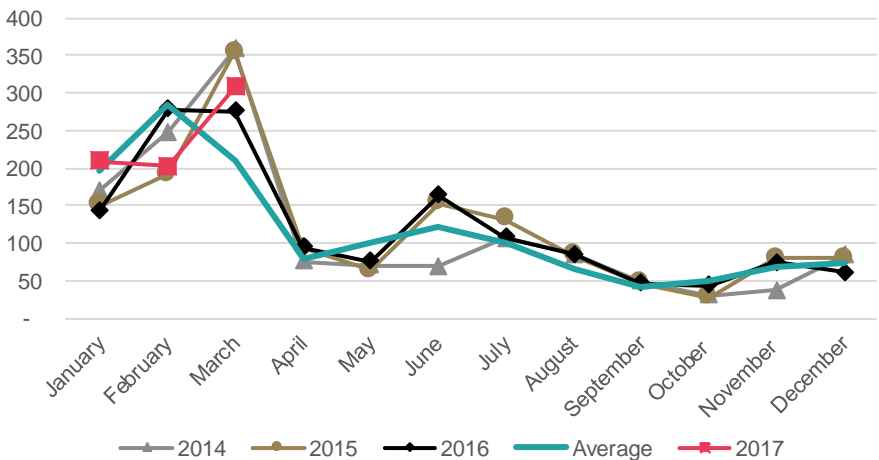
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

South East Asia: TSV by region

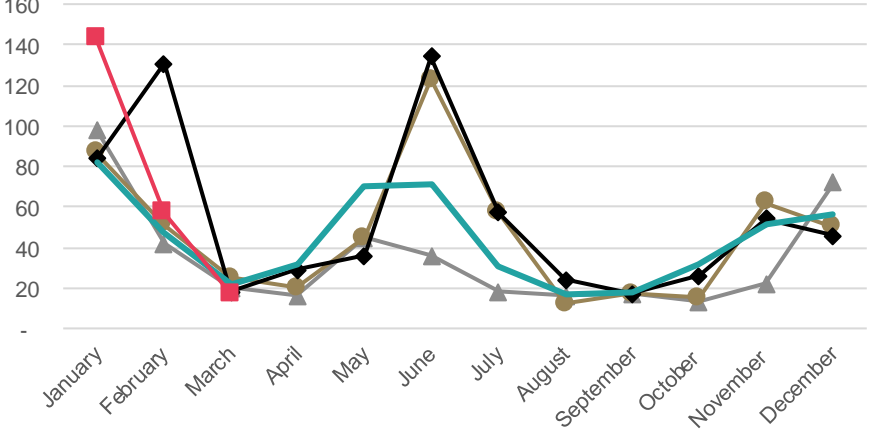
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	1,629	1,698	1,463	1,873	410	28%
Wellington	452	362	363	449	86	24%
Canterbury	355	388	356	398	42	12%
Otago	377	401	332	363	31	9%
Manawatu	211	247	171	171	-	0%
Other	395	399	402	456	54	13%
Total	3,419	3,495	3,087	3,710	623	20%

- TSV for the YTD 2017 were stable(+3%, +22) compared to the YTD 2016. There was a drop in FSV for the universities sector (-14%, -24).
- There were 1,576 VSV on 1 April 2017, which is 13% (+184) more than the same date in 2016.

Malaysia: TSV approved in 2014-2017



Malaysia: FSV approved in 2014-2017

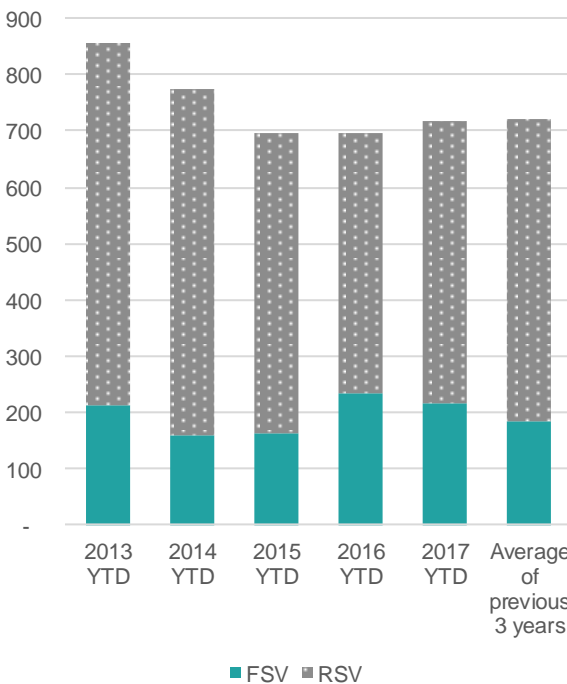


In brief

YTD	FSV	RSV	TSV
Visas	217	502	719
Change No.	- 16	38	22
Change Percent	-7%	8%	3%

Changes are from the YTD 2016 to the YTD 2017

Malaysia: Cumulative FSV and RSV



Malaysia: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	43	47	43	46	3	7%
ITP	50	38	39	63	24	62%
PTE	34	36	40	53	13	33%
Universities	648	572	573	557	- 16	-3%
Total	775	693	695	719	24	3%

Malaysia: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	16	15	16	12	- 4	-25%
ITP	11	11	13	24	11	85%
PTE	18	22	21	28	7	33%
Universities	114	113	181	153	- 28	-15%
Total	159	161	231	217	- 14	-6%

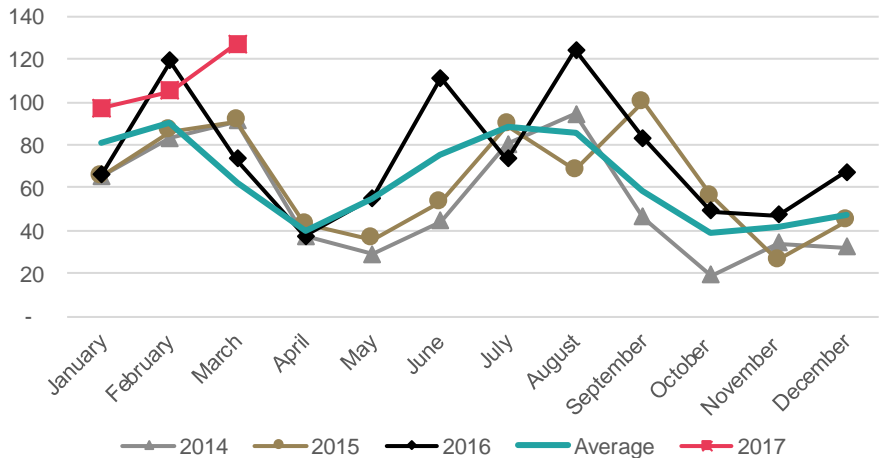
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Malaysia: TSV by region

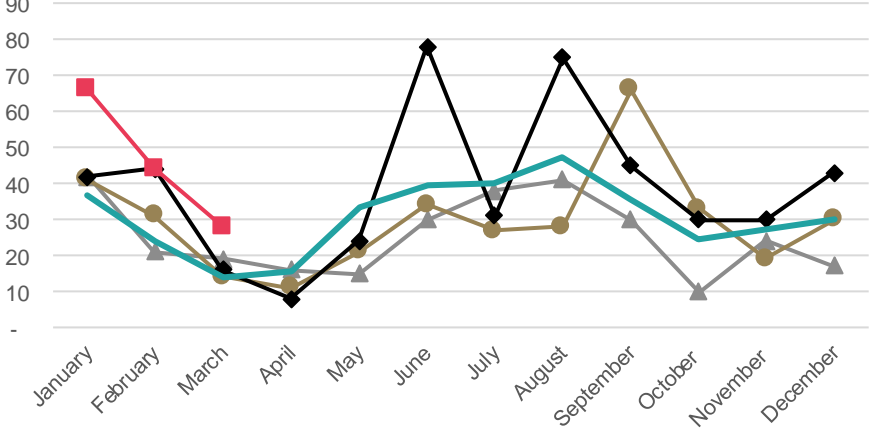
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	288	268	272	296	24	9%
Otago	187	190	151	158	7	5%
Canterbury	101	96	117	115	- 2	-2%
Wellington	88	47	71	52	- 19	-27%
Waikato	46	43	50	40	- 10	-20%
Other	66	51	36	58	22	61%
Total	776	695	697	719	22	3%

- TSV increased by 28% (+71) in the YTD 2017 compared to the YTD 2016. This increase has been focused on the universities sector.
- There were 923 VSV on March 1 2017, an increase of 40% (+ 262) on the same date last year.

Indonesia: TSV approved in 2014-2017



Indonesia: FSV approved in 2014-2017

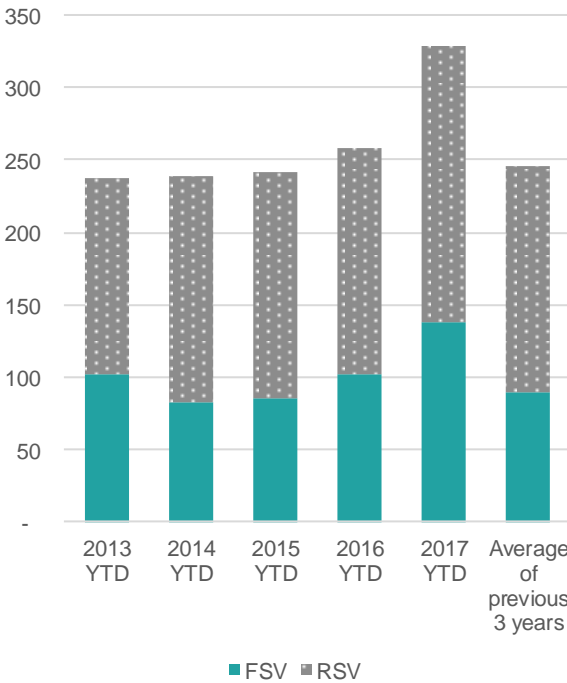


In brief

YTD	FSV	RSV	TSV
Visas	138	191	329
Change No.	36	35	71
Change Percent	35%	22%	28%

Changes are from the YTD 2016 to the YTD 2017

Indonesia: Cumulative FSV and RSV



Indonesia: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	12	14	20	23	3	15%
ITP	19	21	40	45	5	13%
PTE	51	53	60	75	15	25%
Universities	157	154	138	186	48	35%
Total	239	242	258	329	71	28%

Indonesia: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	4	6	6	9	3	50%
ITP	7	11	20	19	- 1	-5%
PTE	22	22	36	38	2	6%
Universities	49	47	40	72	32	80%
Total	82	86	102	138	36	35%

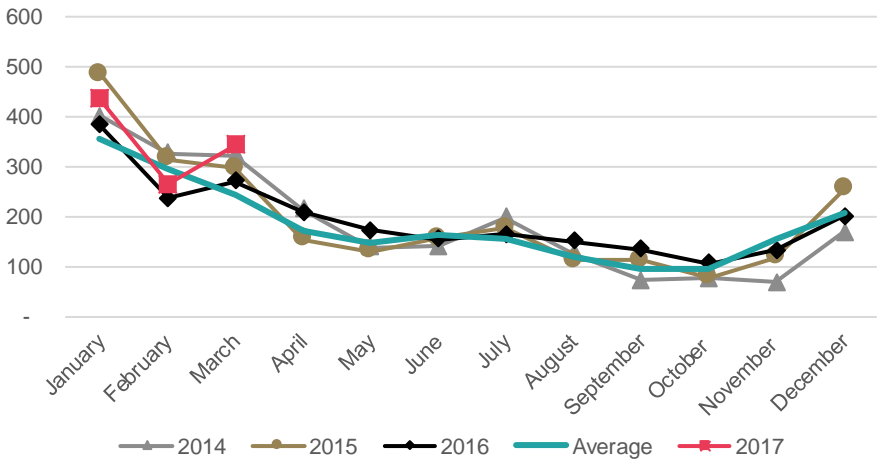
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Indonesia: TSV by region

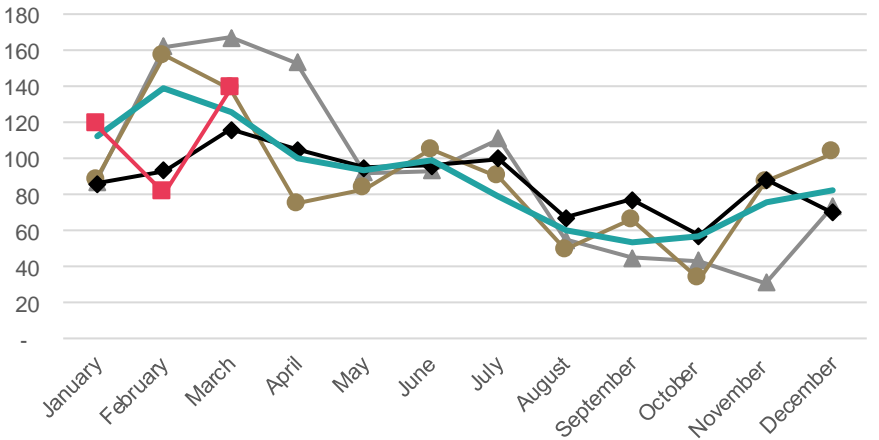
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	139	137	127	176	49	39%
Wellington	31	30	29	37	8	28%
Canterbury	25	25	21	32	11	52%
Manawatu	19	23	34	30	- 4	-12%
Otago	12	12	12	24	12	100%
Other	13	15	35	30	- 5	-14%
Total	239	242	258	329	71	28%

- TSV for Thailand for the YTD 2017 have increased by 17 %(+ 12) compared to the YTD 2016. The schools and universities sectors have both had increases in TSV for the YTD 2017. Most of this increase has been in the Auckland region.
- VSV for 1 March 2017 were 2,087, a 9% (+ 170) increase from the same day in 2016.

Thailand: TSV approved in 2014-2017



Thailand: FSV approved in 2014-2017

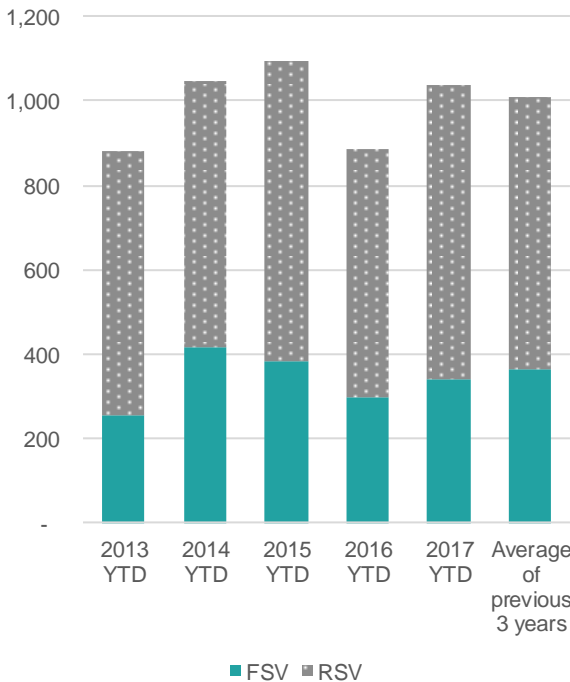


In brief

YTD	FSV	RSV	TSV
Visas	339	699	1,038
Change No.	44	108	152
Change Percent	15%	18%	17%

Changes are from the YTD 2016 to the YTD 2017

Thailand: Cumulative FSV and RSV



Thailand: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	516	657	485	546	61	13%
ITP	56	37	37	22	- 15	-41%
PTE	266	216	194	272	78	40%
Universities	209	183	170	198	28	16%
Total	1,047	1,093	886	1,038	152	17%

Thailand: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	155	221	137	139	2	1%
ITP	18	3	9	2	- 7	-78%
PTE	196	137	134	172	38	28%
Universities	47	23	15	26	11	73%
Total	416	384	295	339	44	15%

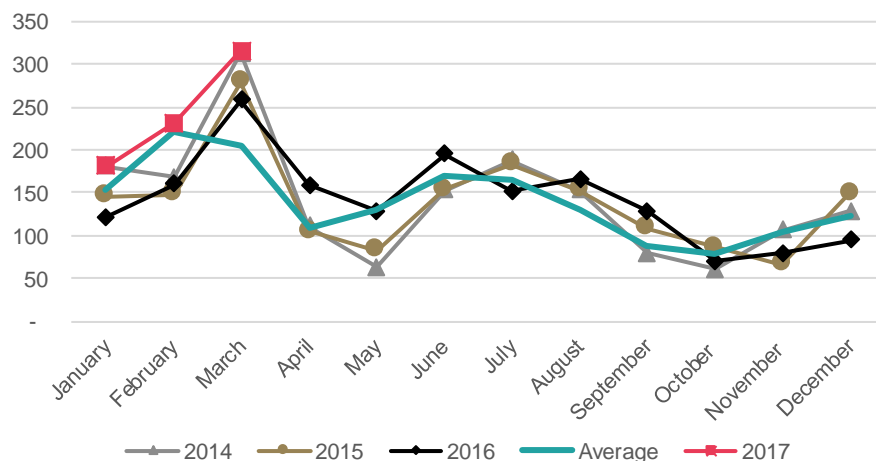
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Thailand: TSV by region

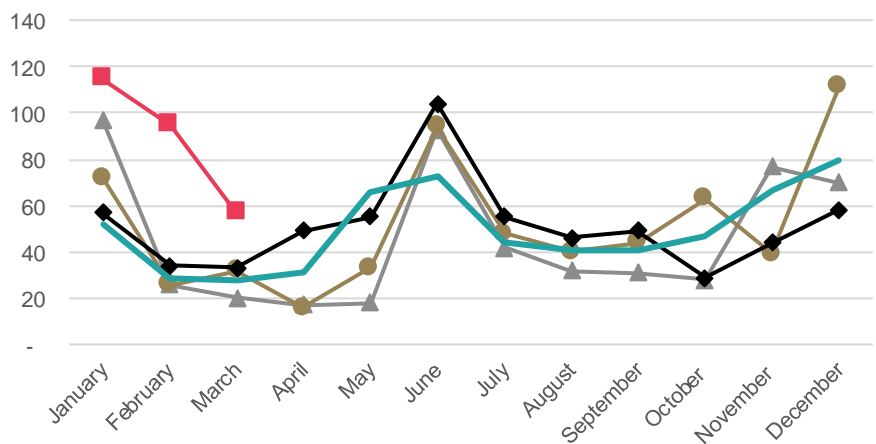
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	497	500	423	551	128	30%
Canterbury	131	142	125	135	10	8%
Wellington	77	71	65	78	13	20%
Otago	70	83	69	69	-	0%
Manawatu	69	112	34	31	- 3	-9%
Other	203	185	170	174	4	2%
Total	1,047	1,093	886	1,038	152	17%

- TSV for Viet Nam have increased by 35%(+187) for the YTD 2017 when compared to the YTD 2016. Most of this increase was in Auckland and Wellington.
- FSV for the universities, and PTE sectors have increased.
- VSV for 1 April 2017 were 1,550, an increase for 23% (+287) since the same day in 2016.

Viet Nam: TSV approved in 2014-2017



Viet Nam: FSV approved in 2014-2017

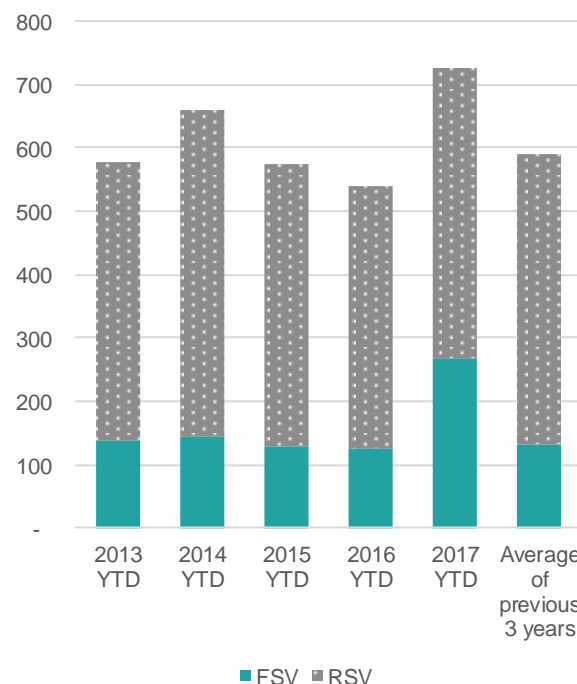


In brief

YTD	FSV	RSV	TSV
Visas	267	459	726
Change No.	143	44	187
Change Percent	115%	11%	35%

Changes are from the YTD 2016 to the YTD 2017

Viet Nam: Cumulative FSV and RSV



Viet Nam: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	78	70	60	116	56	93%
ITP	71	67	76	89	13	17%
PTE	121	112	122	158	36	30%
Universities	391	324	281	360	79	28%
Total	661	573	539	723	184	34%

Viet Nam: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	16	17	16	32	16	100%
ITP	18	13	24	27	3	13%
PTE	29	33	43	69	26	60%
Universities	80	67	41	139	98	239%
Total	143	130	124	267	143	115%

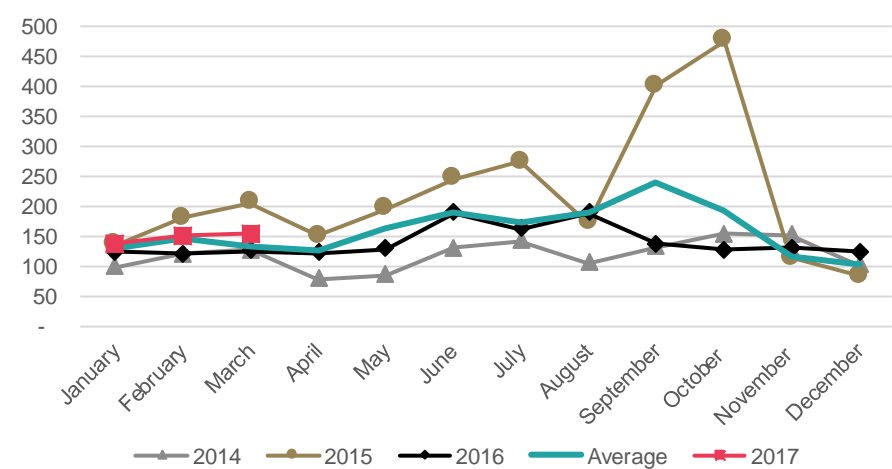
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Viet Nam: TSV by region

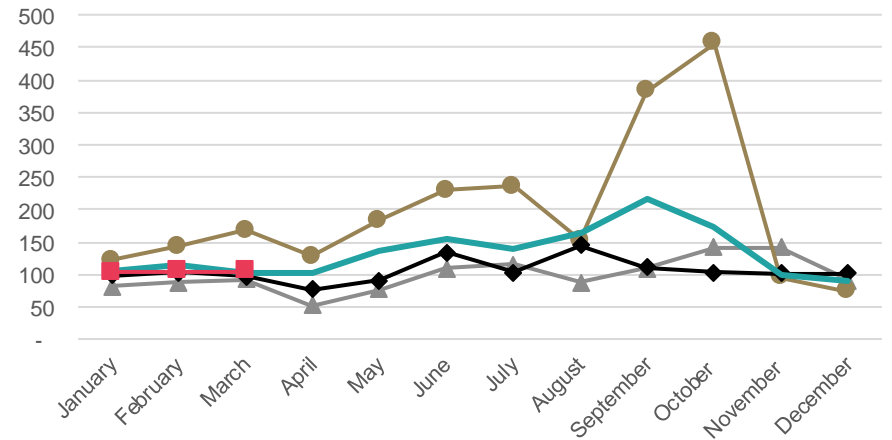
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	317	272	269	374	105	39%
Wellington	177	145	132	180	48	36%
Manawatu	46	43	43	45	2	5%
Canterbury	47	41	28	37	9	32%
Otago	22	25	19	22	3	16%
Other	52	47	48	68	20	42%
Total	661	573	539	726	187	35%

- TSV for the Philippines have increased by 20% (+ 73) in the YTD 2017 compared to the YTD 2016. Most of this increase is from RSV which went from 68 in 2016 to 127 in 2017, an 87% increase, which was spread out across the PTE, ITP and universities sectors.
- VSV on April 1 2017 are 1,736, a decrease of 25% (-591) from the same date in 2016, due to a decline in VSV for PTE students(-40%, -725). VSV for PTE students for this market peaked in March 2016 and has been declining since then .

Philippines: TSV approved in 2014-2017



Philippines: FSV approved in 2014-2017



In brief

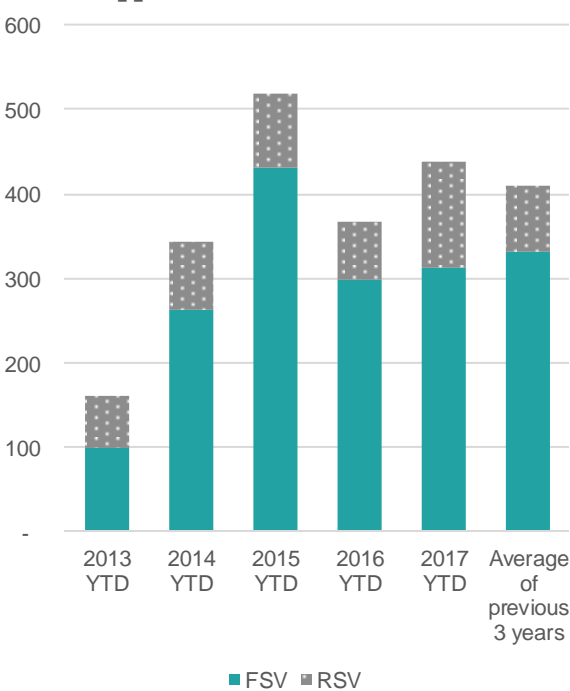
YTD	FSV	RSV	TSV
Visas	312	127	439
Change No.	14	59	73
Change Percent	5%	87%	20%

Changes are from the YTD 2016 to the YTD 2017

Philippines: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	15	18	16	18	2	13%
ITP	59	80	71	92	21	30%
PTE	237	383	240	273	33	14%
Universities	30	34	35	55	20	57%
Total	341	515	362	438	76	21%

Philippines: Cumulative FSV and RSV



Philippines: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	7	6	6	2	- 4	-67%
ITP	33	56	56	60	4	7%
PTE	209	349	214	222	8	4%
Universities	11	18	21	27	6	29%
Total	260	429	297	311	14	5%

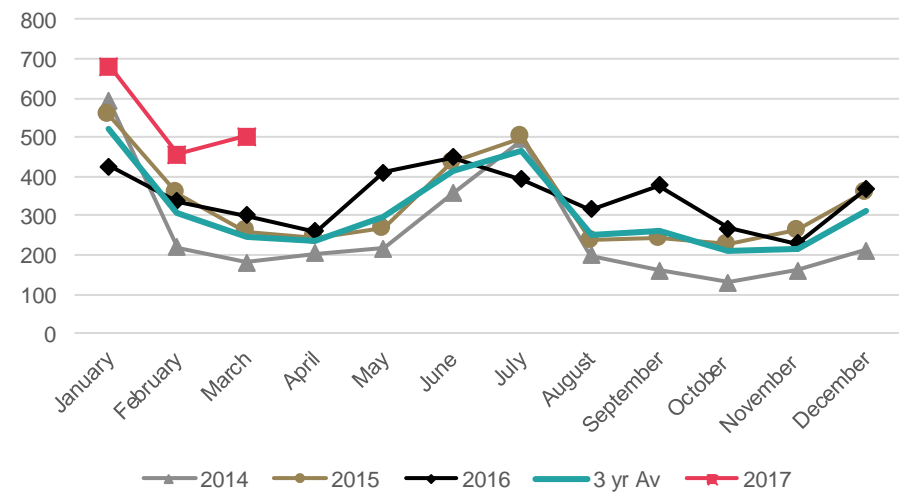
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Philippines: TSV by region

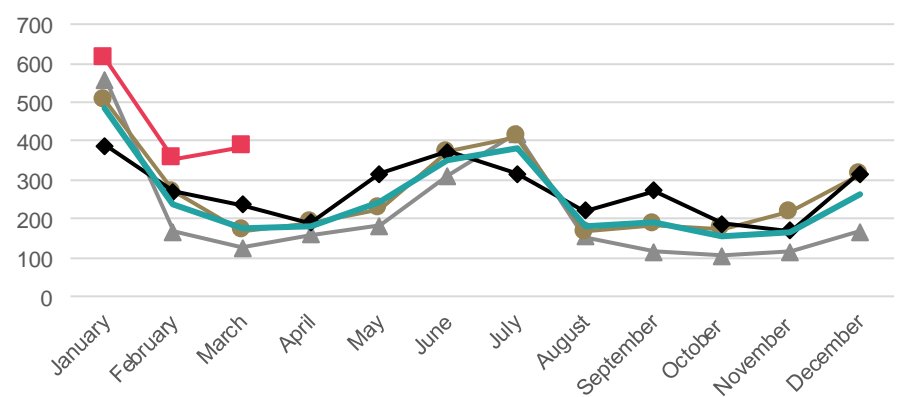
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	257	374	238	279	41	17%
Bay of Plenty	20	41	42	52	10	24%
Canterbury	16	48	35	41	6	17%
Wellington	13	19	14	20	6	43%
Waikato	14	11	12	11	- 1	-8%
Other	23	25	25	36	11	44%
Total	343	518	366	439	73	20%

- TSV have increased by 54%(+ 577) in the YTD 2017 when compared to the YTD 2016.
- Brazil and Colombia have led this increase, with growth in visas in the Auckland PTE sector.

Latin America: TSV approved in 2014-2017



Latin America: FSVs approved in 2014-2017

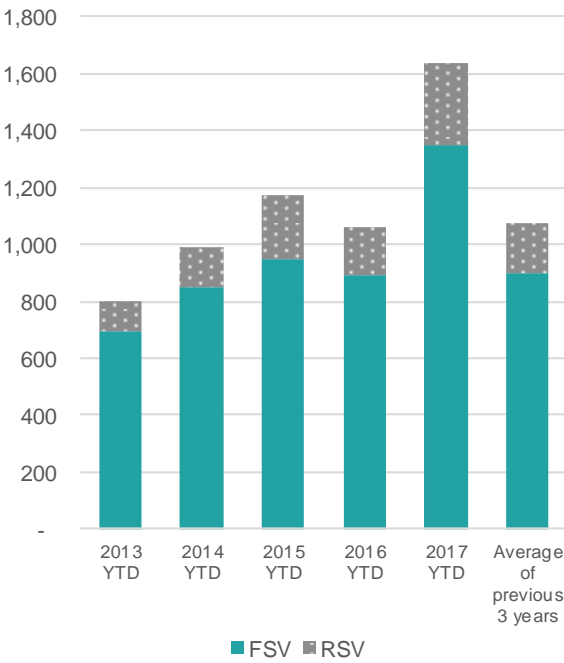


In brief

YTD	FSV	RSV	TSV
Visas	1,351	289	1,640
Change No.	457	120	577
Change Percent	51%	71%	54%

Changes are from the YTD 2016 to the YTD 2017

Latin America: Cumulative FSV and RSV



Latin America: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	433	246	164	327	163	99%
ITP	29	39	44	61	17	39%
PTE	368	628	722	1,086	364	50%
Universities	126	225	102	147	45	44%
Total	956	1,138	1,032	1,621	589	57%

Latin America: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	405	222	150	309	159	106%
ITP	18	20	26	35	9	35%
PTE	317	531	627	902	275	44%
Universities	74	137	60	86	26	43%
Total	814	910	863	1,332	469	54%

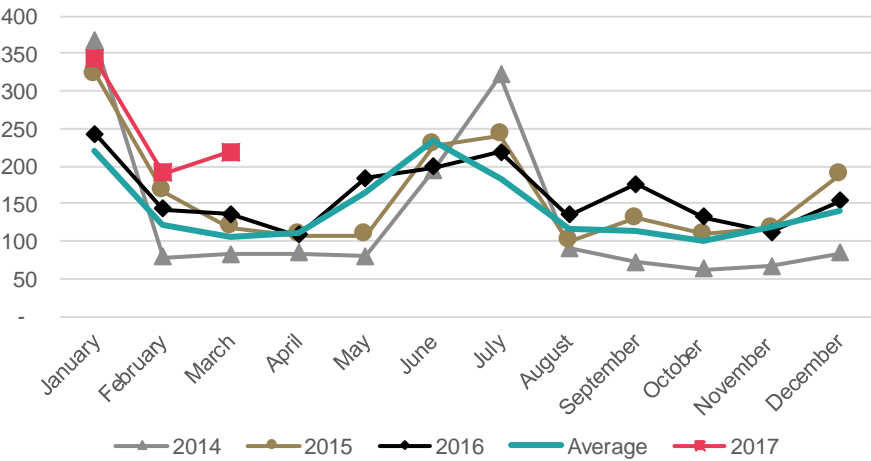
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Latin America: TSV by region

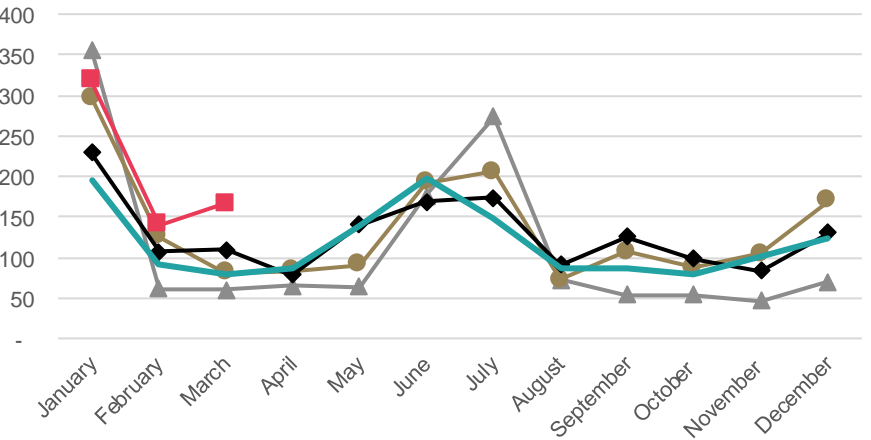
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	534	746	715	1,072	357	50%
Canterbury	134	72	71	135	64	90%
Southland	21	70	50	129	79	158%
Wellington	105	96	45	98	53	118%
Bay of Plenty	27	52	27	56	29	107%
Other	172	137	155	150	5	-3%
Total	993	1,173	1,063	1,640	577	54%

- TSV for the YTD 2017 are up 44% (+230) compared to the YTD 2016. This is due to increased FSV in the schools and PTE sectors.
- VSV for 1 April 2017 were 1,278, a 23% (+ 238) increase from the same date in 2016.

Brazil: TSV approved in 2014-2017



Brazil: FSV approved in 2014-2017

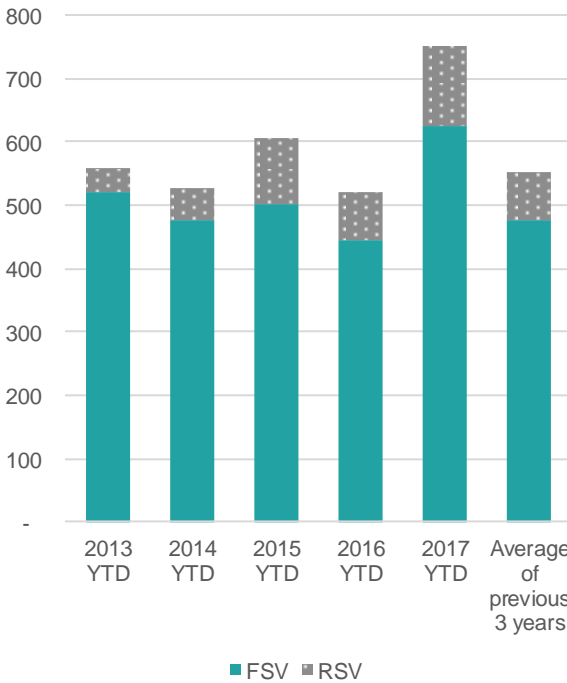


In brief

YTD	FSV	RSV	TSV
Visas	624	126	750
Change No.	179	51	230
Change Percent	40%	68%	44%

Changes are from the YTD 2016 to the YTD 2017

Brazil: Cumulative FSV and RSV



Brazil: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	287	161	129	208	79	61%
ITP	14	12	17	24	7	41%
PTE	157	297	338	477	139	41%
Universities	57	124	25	37	12	48%
Total	515	594	509	746	237	47%

Brazil: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	281	152	123	200	77	63%
ITP	7	5	9	16	7	78%
PTE	136	261	290	391	101	35%
Universities	42	73	12	13	1	8%
Total	466	491	434	620	186	43%

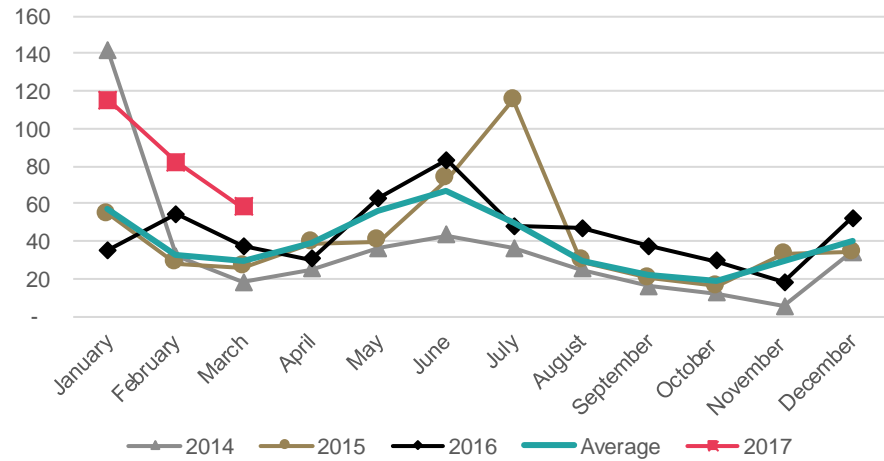
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Brazil: TSV by region

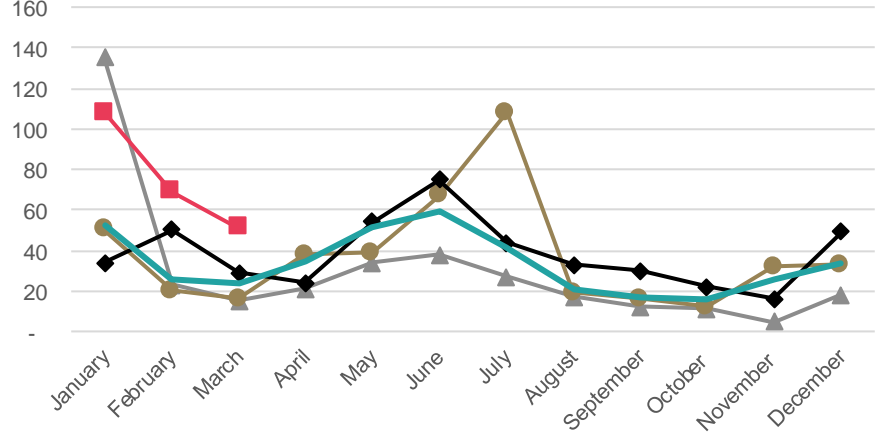
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	250	364	339	467	128	38%
Canterbury	61	38	41	77	36	88%
Wellington	56	45	22	36	14	64%
Southland	15	49	24	56	32	133%
Bay of Plenty	18	34	13	36	23	177%
Other	127	76	81	78	3	-4%
Total	527	606	520	750	230	44%

- TSV were up 121%(+108) for the 2017 YTD compared to the YTD 2016. The schools sector had a 617% (+74) increase, which mainly came from visas issued in January. This stems from the Chilean government’s “Penguins without Borders” programme, which sends high-achieving secondary school students to New Zealand for two terms.
- VSV were 409 on 1 April 2017, a 62% (+156) increase on the same day in 2016.

Chile: TSV approved in 2014-2017



Chile: FSV approved in 2014-2017

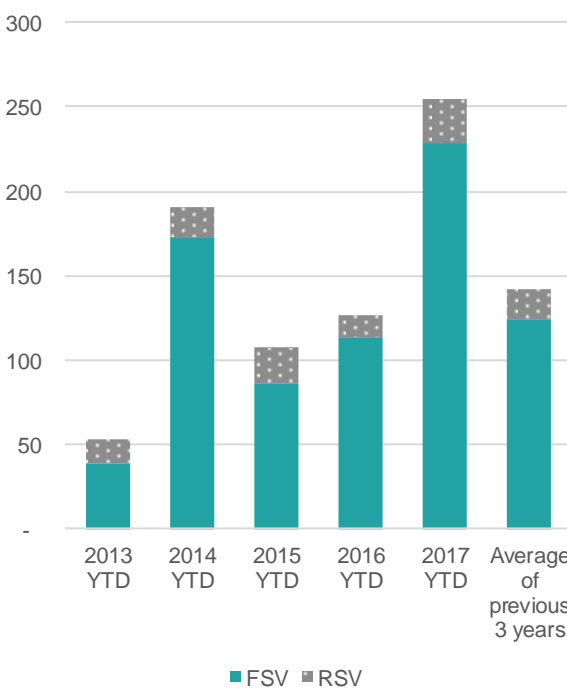


In brief

YTD	FSV	RSV	TSV
Visas	228	27	255
Change No.	115	14	129
Change Percent	102%	108%	102%

Changes are from the YTD 2016 to the YTD 2017

Chile: Cumulative FSV and RSV



Chile: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	111	33	12	86	74	617%
ITP	3	8	7	12	5	71%
PTE	58	44	87	138	51	59%
Universities	15	14	15	15	-	0%
Total	187	99	121	251	130	107%

Chile: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	105	29	12	82	70	583%
ITP	2	1	5	2	-3	-60%
PTE	54	40	82	130	48	59%
Universities	8	7	9	10	1	11%
Total	169	77	108	224	116	107%

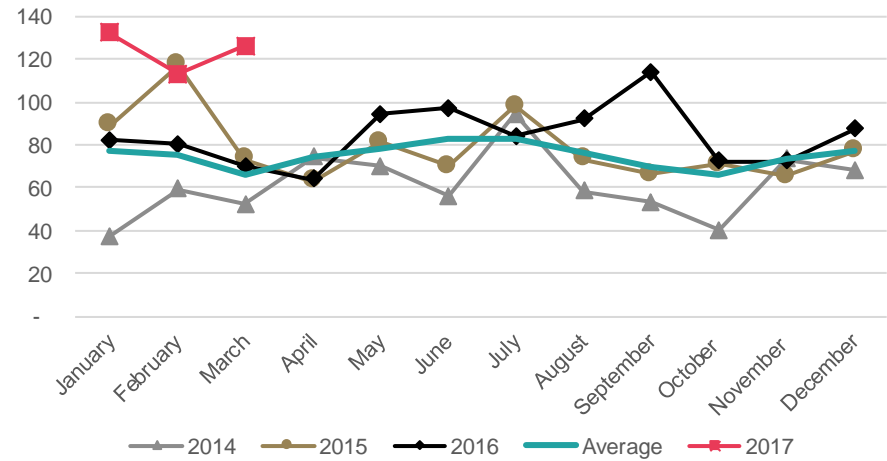
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Chile: TSV by region

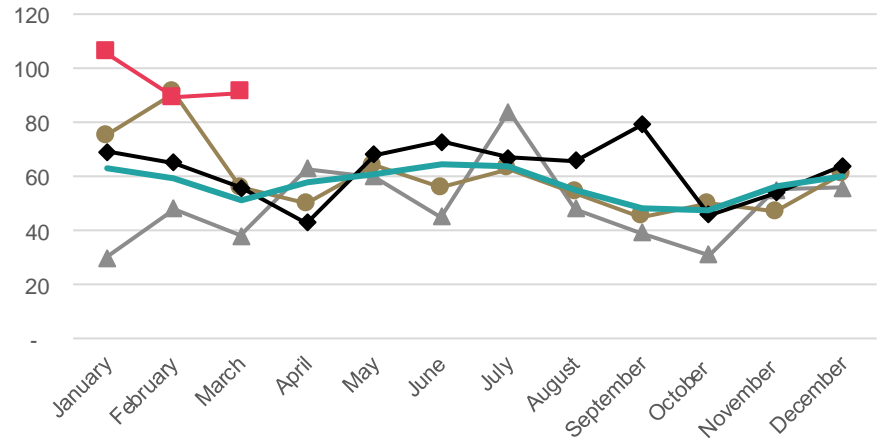
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	98	58	77	152	75	97%
Canterbury	41	3	2	27	25	1250%
Wellington	32	7	5	27	22	440%
Bay of Plenty	5	15	12	10	-2	-17%
Southland	4	4	3	15	12	400%
Other	11	21	27	24	-3	-11%
Total	191	108	126	255	129	102%

- TSV increased by 60% (+139) for the YTD 2017. The main contributor was PTE FSV(+44%, +76).
- VSV were 747 on April 1 2017, an increase of 33% (+184) compared to the same day in 2016.

Colombia: TSV approved in 2014-2017



Colombia: FSV approved in 2014-2017

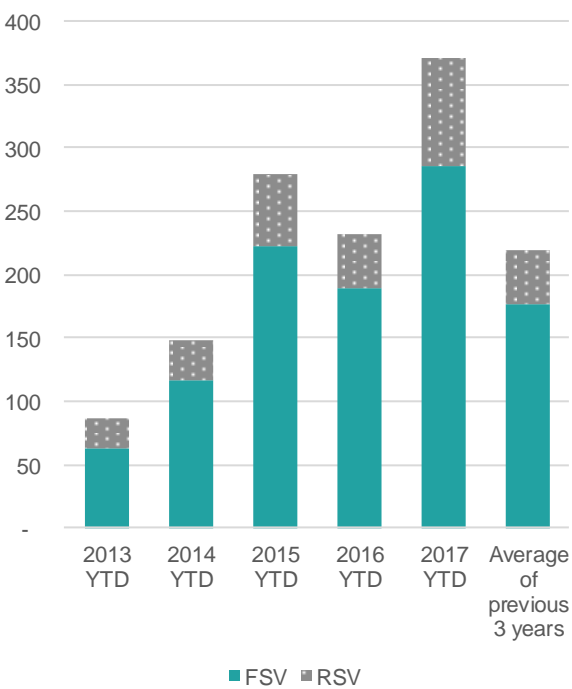


In brief

YTD	FSV	RSV	TSV
Visas	286	85	371
Change No.	96	43	139
Change Percent	51%	102%	60%

Changes are from the YTD 2016 to the YTD 2017

Colombia: Cumulative FSV and RSV



Colombia: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	6	11	3	3	-	0%
ITP	4	10	8	11	3	38%
PTE	111	225	199	315	116	58%
Universities	20	33	22	42	20	91%
Total	141	279	232	371	139	60%

Colombia: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	5	11	3	3	-	0%
ITP	3	5	3	6	3	100%
PTE	92	185	171	247	76	44%
Universities	10	21	13	30	17	131%
Total	110	222	190	286	96	51%

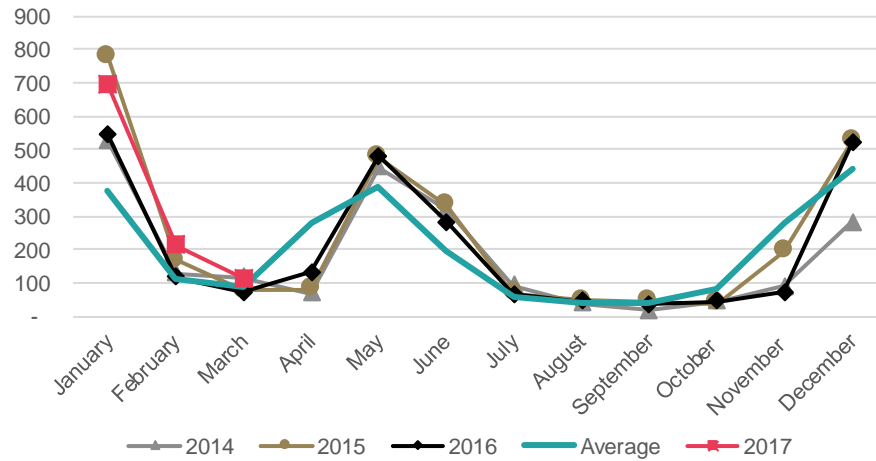
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Colombia: TSV by region

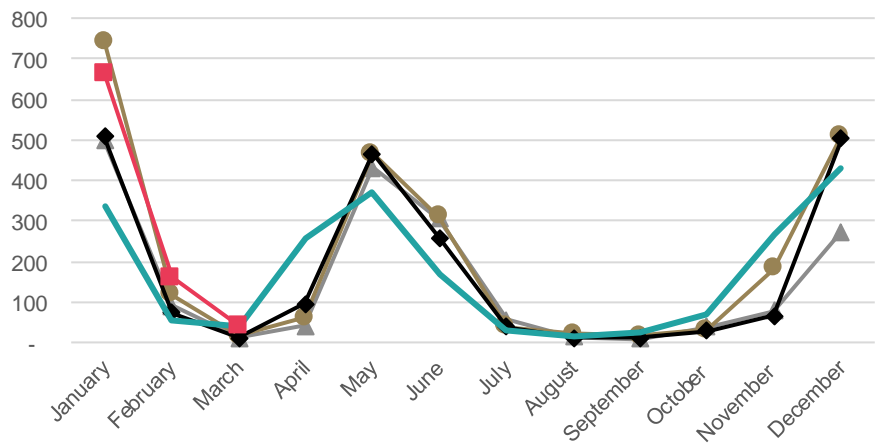
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	114	225	187	294	107	57%
Canterbury	19	20	15	18	3	20%
Wellington	7	18	10	24	14	140%
Southland	1	13	12	25	13	108%
Waikato	3	-	3	3	-	0%
Other	4	3	5	7	2	40%
Total	148	279	232	371	139	60%

- TSV increased by 46%(+ 244) for the YTD 2017 compared to YTD 2016. The main contributor was universities FSVs(+46%, +271). This appears to be a genuine increase in students rather than processing issues.
- VSV were 1,910 on April 1 2017, which was an increase of 13% (+226) compared to the same day in 2016.

USA: TSV approved in 2014-2017



USA: FSV approved in 2014-2017

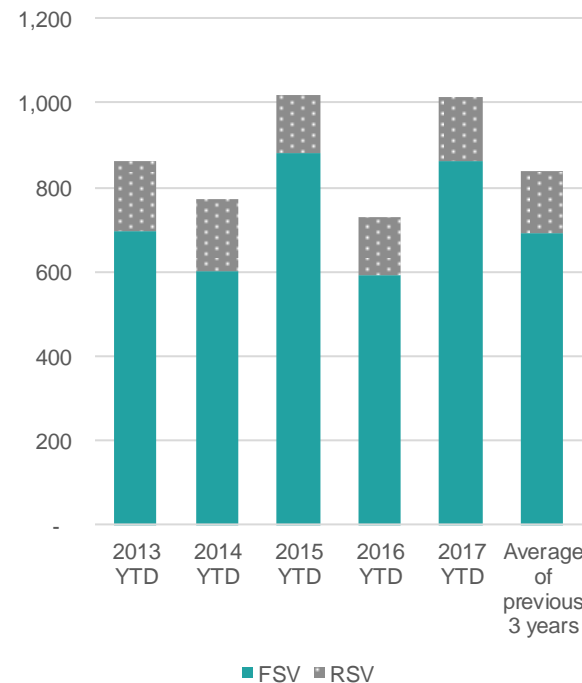


In brief

YTD	FSV	RSV	TSV
Visas	864	151	1,015
Change No.	271	14	285
Change Percent	46%	10%	39%

Changes are from the YTD 2016 to the YTD 2017

USA: Cumulative FSV and RSV



USA: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	27	21	17	27	10	59%
ITP	22	22	16	15	- 1	-6%
PTE	20	22	16	32	16	100%
Universities	701	946	674	934	260	39%
Total	770	1,011	723	1,008	285	39%

USA: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	8	11	9	13	4	44%
ITP	11	15	7	10	3	43%
PTE	16	15	13	26	13	100%
Universities	564	831	557	808	251	45%
Total	599	872	586	857	271	46%

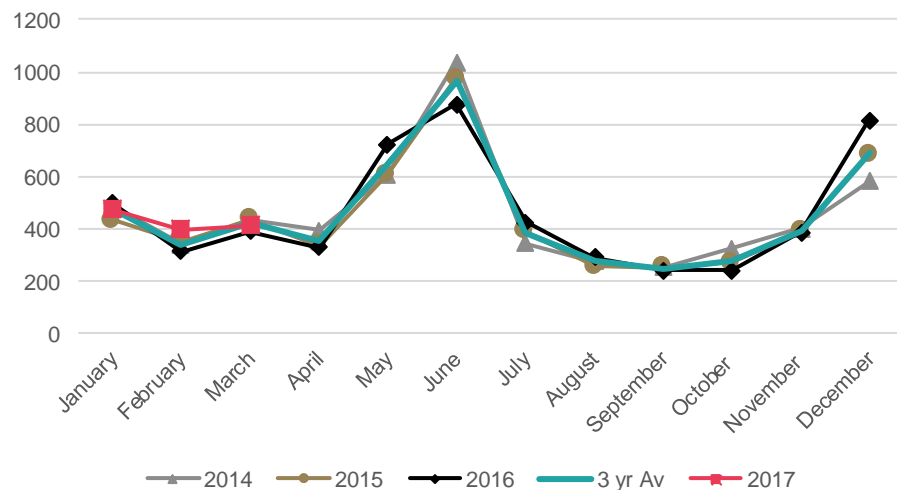
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

USA: TSV by region

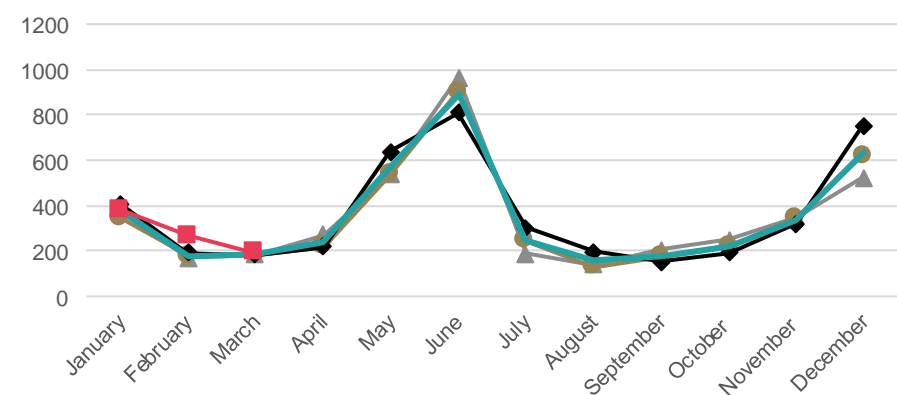
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	224	320	232	363	131	56%
Otago	209	272	186	292	106	57%
Wellington	142	174	136	158	22	16%
Canterbury	109	141	96	119	23	24%
Manawatu	40	65	36	40	4	11%
Other	47	46	44	43	- 1	-2%
Total	771	1,018	730	1,015	285	39%

- TSV for the YTD 2017 increased by 7% (+86) compared to the YTD 2016, which was driven by a 29% (+76) increase in FSV for the universities sector.
- Germany and France, the main markets for Europe continue to be on par with the YTD 2016.
- VSV for Europe have increased by 5% (+222) for April 1 2017 when compared with the previous day in 2016.

Europe: TSV approved in 2014-2017



Europe: FSVs approved in 2014-2017



In brief

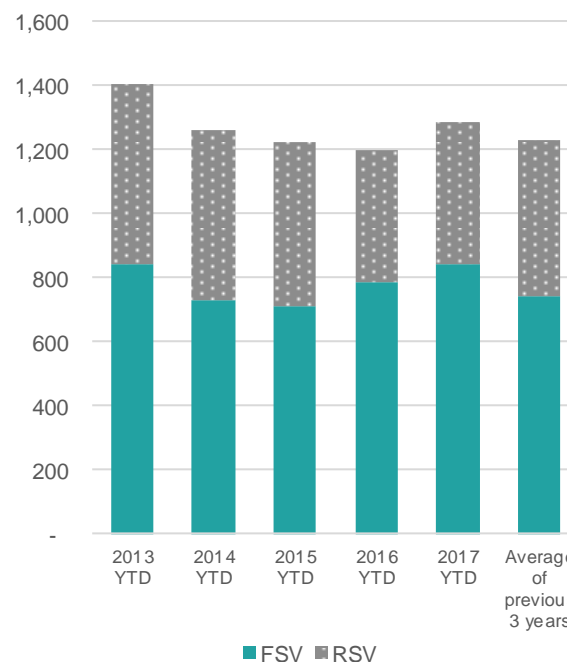
YTD	FSV	RSV	TSV
Visas	840	447	1,287
Change No.	53	33	86
Change Percent	7%	8%	7%

Changes are from the YTD 2016 to the YTD 2017

Europe: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	267	248	244	277	33	14%
ITP	143	154	118	129	11	9%
PTE	298	290	298	283	-15	-5%
Universities	534	490	502	567	65	13%
Total	1,242	1,182	1,162	1,256	94	8%

Europe: Cumulative FSV and RSV



Europe: FSV by sector (*)

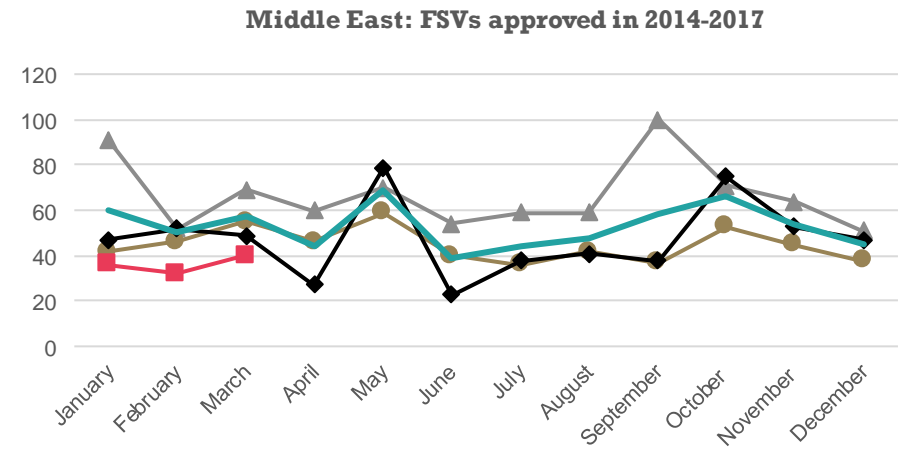
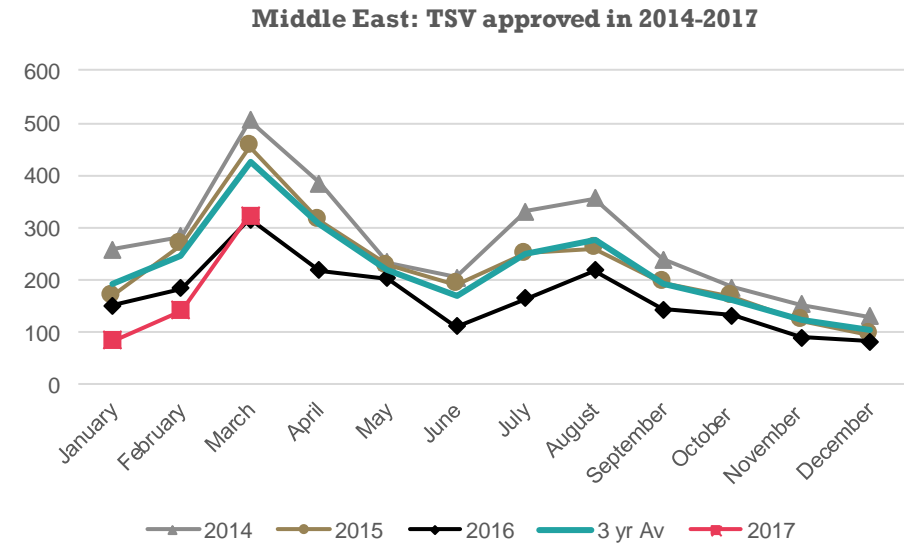
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	183	160	193	199	6	3%
ITP	76	73	75	75	-	0%
PTE	211	204	218	197	-21	-10%
Universities	245	233	262	338	76	29%
Total	715	670	748	809	61	8%

(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Europe: TSV by region

Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	638	585	545	615	70	13%
Otago	111	96	109	133	24	22%
Wellington	101	112	110	129	19	17%
Canterbury	105	110	119	118	-1	-1%
Waikato	115	111	115	86	-29	-25%
Other	191	208	203	206	3	1%
Total	1,261	1,222	1,201	1,287	86	7%

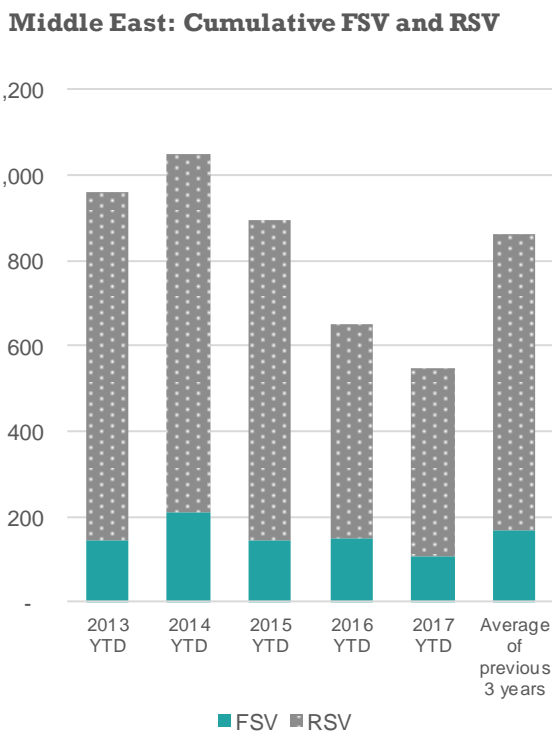
• TSV for 2017 YTD decreased by 16%(-102) compared to the YTD 2016. This decrease is almost entirely the result of changes in the Saudi Arabian market detailed on the following page. This decrease can be seen in all sectors.



In brief

YTD	FSV	RSV	TSV
Visas	108	441	549
Change No.	- 40	- 62	- 102
Change Percent	-27%	-12%	-16%

Changes are from the YTD 2016 to the YTD 2017



Middle East: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	27	28	24	29	5	21%
ITP	195	151	73	68	- 5	-7%
PTE	242	208	114	78	- 36	-32%
Universities	578	497	439	374	- 65	-15%
Total	1,042	884	650	549	- 101	-16%

Middle East: FSV by sector (*)

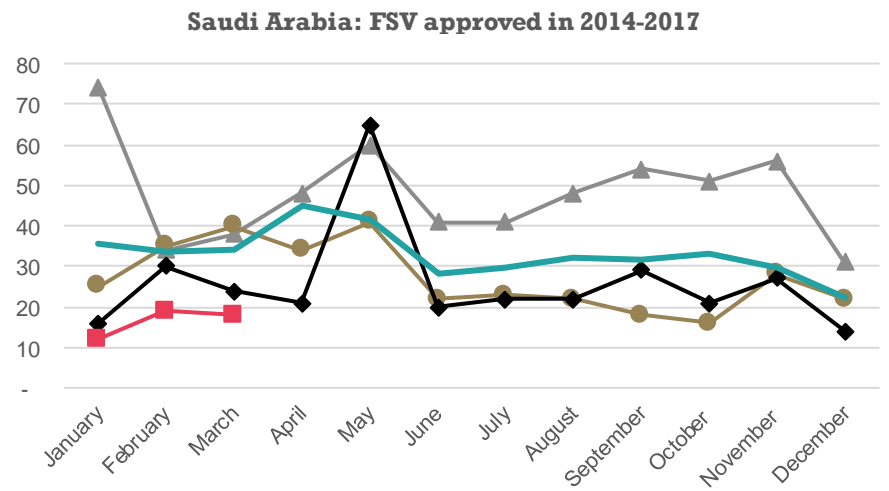
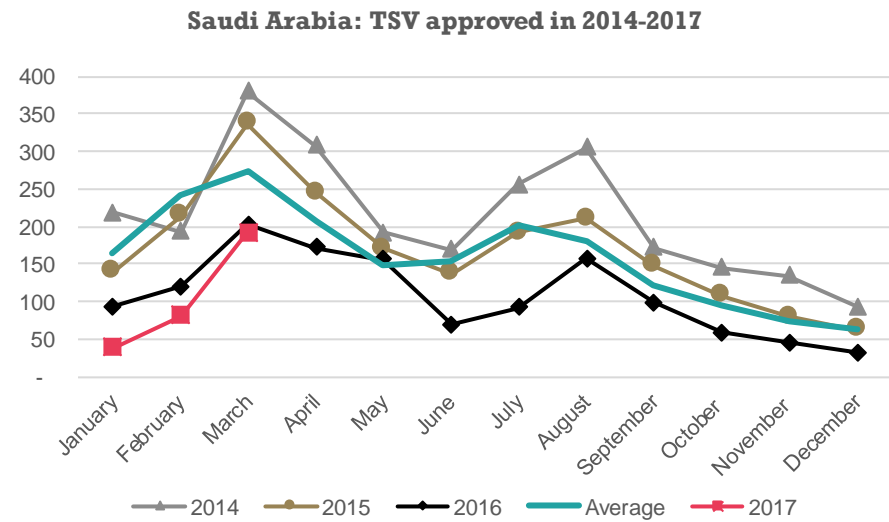
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	6	9	5	2	- 3	-60%
ITP	44	8	8	8	-	0%
PTE	66	66	58	54	- 4	-7%
Universities	91	52	77	44	- 33	-43%
Total	207	135	148	108	- 40	-27%

(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Middle East: TSV by region

Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	604	541	393	307	- 86	-22%
Waikato	133	141	80	95	15	19%
Otago	96	66	63	54	- 9	-14%
Canterbury	45	41	37	36	- 1	-3%
Wellington	79	43	38	28	- 10	-26%
Other	91	61	40	29	- 11	-28%
Total	1,048	893	651	549	- 102	-16%

- TSV for the YTD 2017 decreased by 25% (-105) compared to the YTD 2016. This is due to restrictions to the Saudi Arabian government's scholarships programme, which enabled many Saudi Arabians to come to New Zealand for study.
- VSV were 615 on 1 April 2017, a 23% decrease (-185) compared to the same day in 2016.

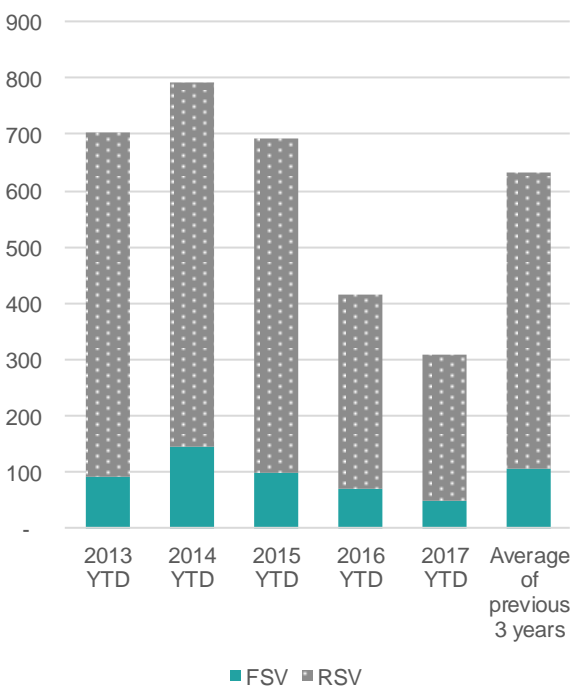


In brief

YTD	FSV	RSV	TSV
Visas	49	261	310
Change No.	- 21	- 84	- 105
Change Percent	-30%	-24%	-25%

Changes are from the YTD 2016 to the YTD 2017

Saudi Arabia: Cumulative FSV and RSV



Saudi Arabia: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	22	28	22	27	5	23%
ITP	183	144	65	60	- 5	-8%
PTE	225	200	105	57	- 48	-46%
Universities	358	315	223	166	- 57	-26%
Total	788	687	415	310	- 105	-25%

Saudi Arabia: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	5	9	4	1	- 3	-75%
ITP	43	6	4	4	-	0%
PTE	60	63	50	38	- 12	-24%
Universities	36	19	12	6	- 6	-50%
Total	144	97	70	49	- 21	-30%

(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Saudi Arabia: TSV by region

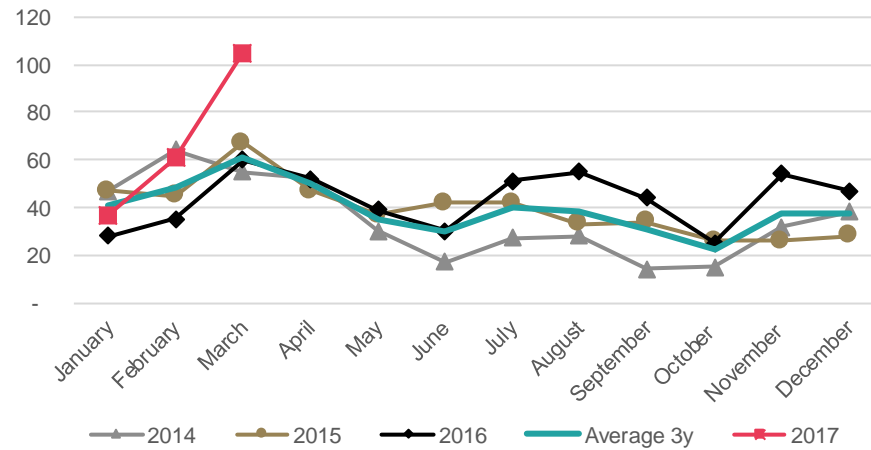
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Auckland	486	458	293	210	- 83	-28%
Waikato	97	104	42	46	4	10%
Otago	66	41	30	19	- 11	-37%
Wellington	57	35	16	15	- 1	-6%
Manawatu	34	27	16	12	- 4	-25%
Other	51	26	18	8	- 10	-56%
Total	791	691	415	310	- 105	-25%

Trends by sector

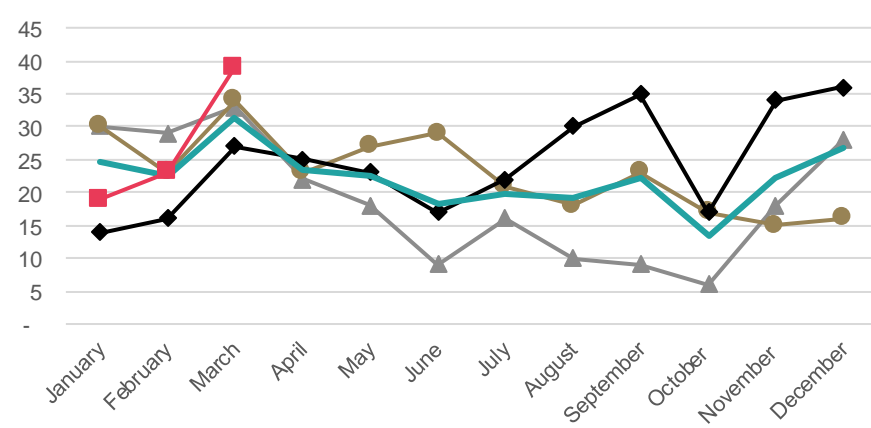


- TSV for the primary school sector have increased by 65% for the YTD 2017 compared to the YTD 2016. There were increases TSV for China (+122%, +39) and Korea (+79%, +37)
- VSV were 567 on 1 April 2017, a 50%(+190) increase on the same day in compared to 1 April 2016.

Primary: TSV approved in 2013-2017



Primary: FSV approved in 2013-2017

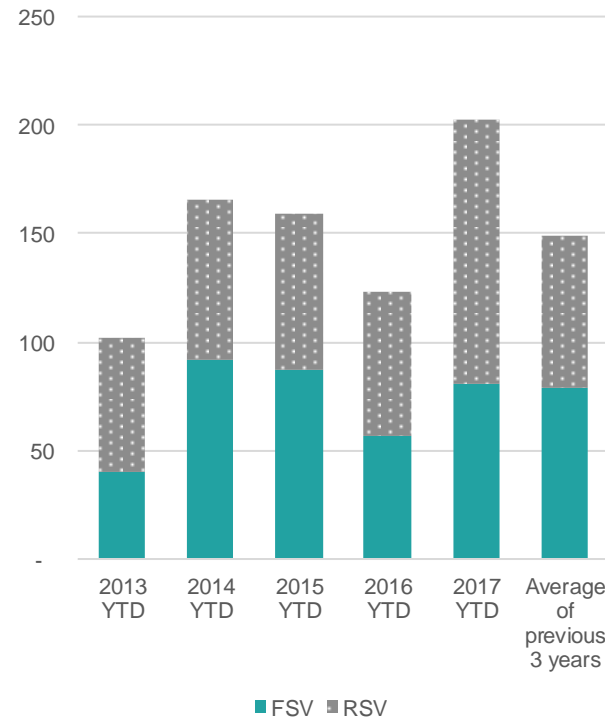


In Brief

YTD	FSV	RSV	TSV
Visas	81	122	203
Change No.	24	56	80
Change Percent	42%	85%	65%

Changes are from the YTD 2016 to the YTD 2017

Primary: Cumulative FSV and RSV



Primary: TSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Korea	92	73	47	84	37	79%
China	17	25	32	71	39	122%
Japan	24	18	21	14	- 7	-33%
Thailand	9	7	7	7	-	0%
Malaysia	4	7	2	-	- 2	-100%
Other	20	29	14	27	13	93%
Total	166	159	123	203	80	65%

Primary: FSV by country

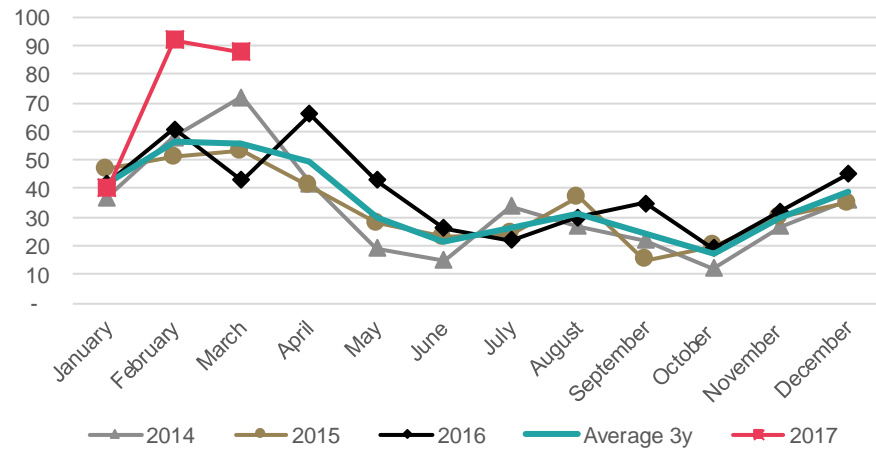
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Korea	52	46	18	30	12	67%
China	11	11	18	36	18	100%
Japan	9	4	11	3	- 8	-73%
Thailand	6	5	1	1	-	0%
Canada	-	-	-	4	4	
Other	14	21	9	7	- 2	-22%
Total	92	87	57	81	24	42%

Primary: TSV by region

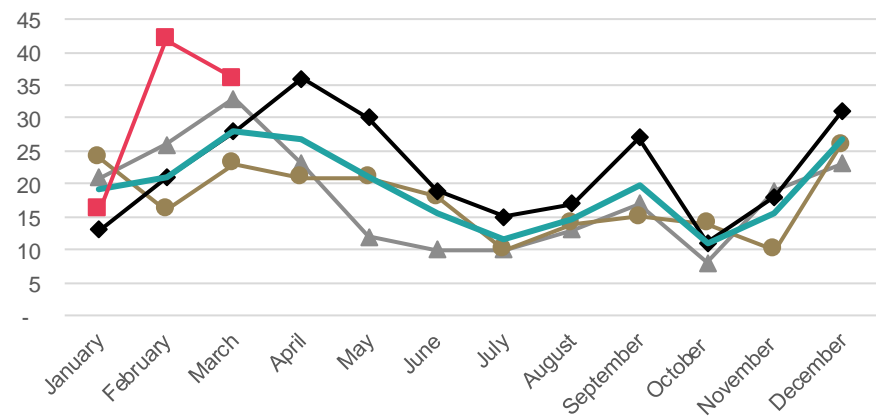
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Auckland	61	67	53	86	33	62%
Bay of Plenty	30	31	25	45	20	80%
Canterbury	33	27	13	26	13	100%
Waikato	18	7	6	16	10	167%
Wellington	8	8	8	11	3	38%
Other	16	19	18	19	1	6%
Total	166	159	123	203	80	65%

- TSV for the intermediate school sector increased by 51%(+74) for the YTD 2017 compared to the YTD 2016. The main increase was for China (+127%, 42).
- VSV were 408 on 1 April 2017, a 9% (+ 34) increase on the same day in 2016.

Intermediate: TSV approved in 2013-2017



Intermediate: FSV approved in 2013-2017

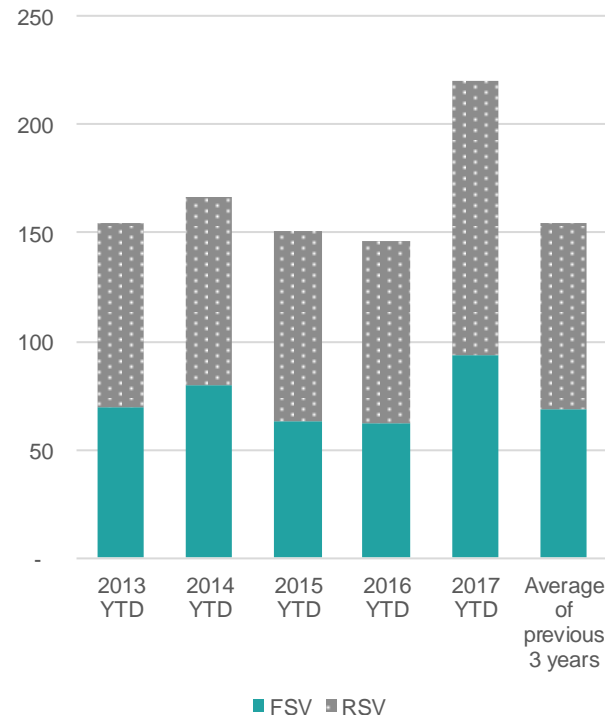


In Brief

YTD	FSV	RSV	TSV
Visas	94	126	220
Change No.	32	42	74
Change Percent	52%	50%	51%

Changes are from the YTD 2016 to the YTD 2017

Intermediate: Cumulative FSV and RSV



Intermediate: TSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Korea	119	93	74	96	22	30%
China	21	29	33	75	42	127%
Japan	8	8	7	10	3	43%
Thailand	2	6	7	10	3	43%
Taiwan	4	1	8	9	1	13%
Other	13	14	17	20	3	18%
Total	167	151	146	220	74	51%

Intermediate: FSV by country

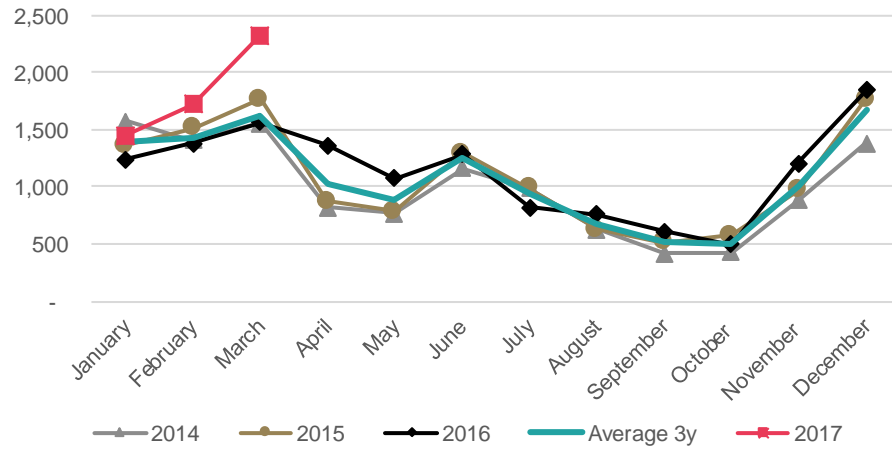
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Korea	60	42	33	47	14	42%
China	10	12	14	33	19	136%
Japan	1	1	2	4	2	100%
Thailand	1	-	1	3	2	200%
Taiwan	2	-	2	-	-	-100%
Other	6	8	10	7	3	-30%
Total	80	63	62	94	32	52%

Intermediate: TSV by region

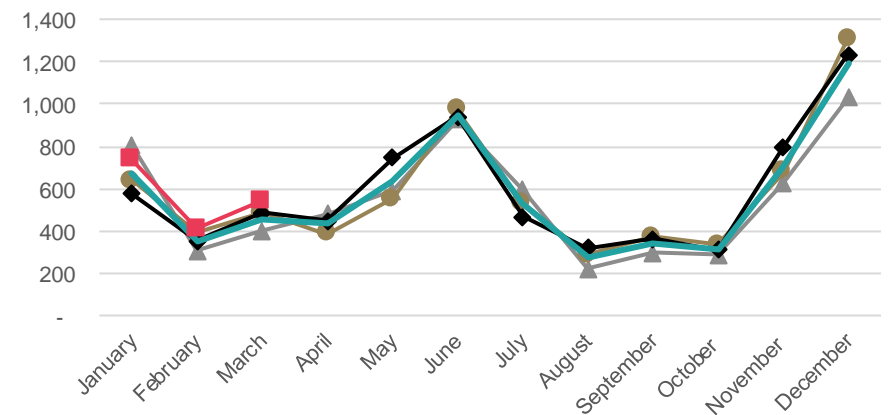
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Auckland	116	95	92	150	58	63%
Bay of Plenty	23	28	35	41	6	17%
Canterbury	14	9	6	9	3	50%
Waikato	5	6	4	7	3	75%
Hawke's Bay	3	4	3	4	1	33%
Other	6	9	6	9	3	50%
Total	167	151	146	220	74	51%

- The secondary schools sector showed a 31%(+1,315) increase in TSV for the YTD 2017, with RSV increasing by 38%(+1,044) and FSV increasing by 19% (+271) compared to the YTD 2016. FSV increased for China (+23%, +81), Brazil (+61%, +75), and Chile (+720%,+72), while RSV increases were for China (45%,+581) and Korea (+33%, +145).
- VSV for secondary school students were 11,404 on 1 April 2017, which was a 17% (+1,644) increase on the same date last year.

Secondary: TSV approved in 2013-2017



Secondary: FSV approved in 2013-2017

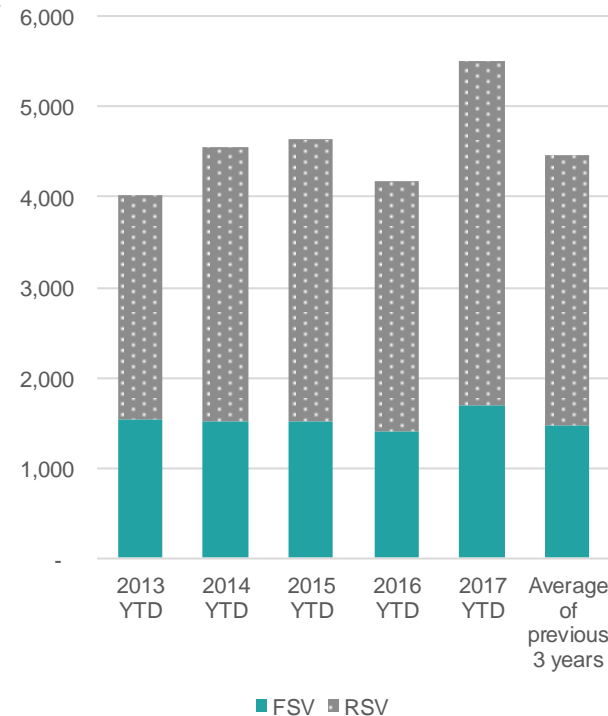


In Brief

YTD	FSV	RSV	TSV
Visas	1,686	3,814	5,500
Change No.	271	1,044	1,315
Change Percent	19%	38%	31%

Changes are from the YTD 2016 to the YTD 2017

Secondary: Cumulative FSV and RSV



Secondary: TSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
China	1,284	1,520	1,641	2,303	662	40%
Korea	810	730	585	755	170	29%
Thailand	505	644	471	529	58	12%
Japan	524	525	449	532	83	18%
Brazil	285	158	128	203	75	59%
Other	1,134	1,066	911	1,178	267	29%
Total	4,542	4,643	4,185	5,500	1,315	31%

Secondary: FSV by country

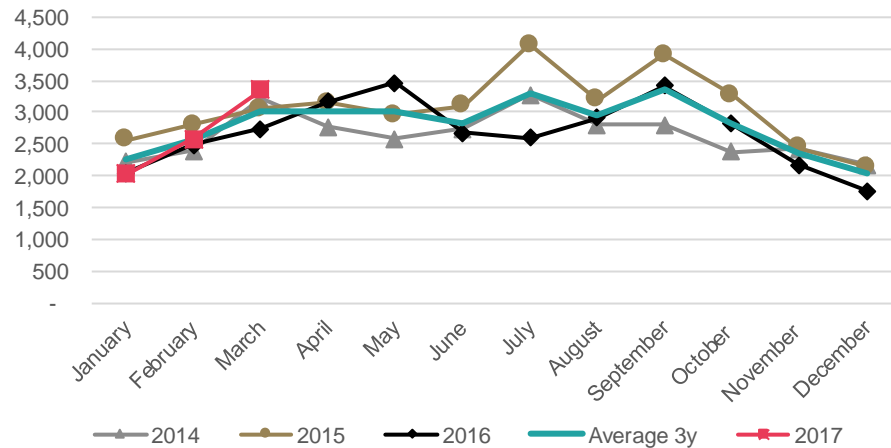
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
China	287	357	356	437	81	23%
Japan	152	186	195	214	19	10%
Brazil	280	152	122	197	75	61%
Korea	149	157	151	176	25	17%
Thailand	148	216	135	135	-	0%
Other	489	451	456	527	71	16%
Total	1,505	1,519	1,415	1,686	271	19%

Secondary: TSV by region

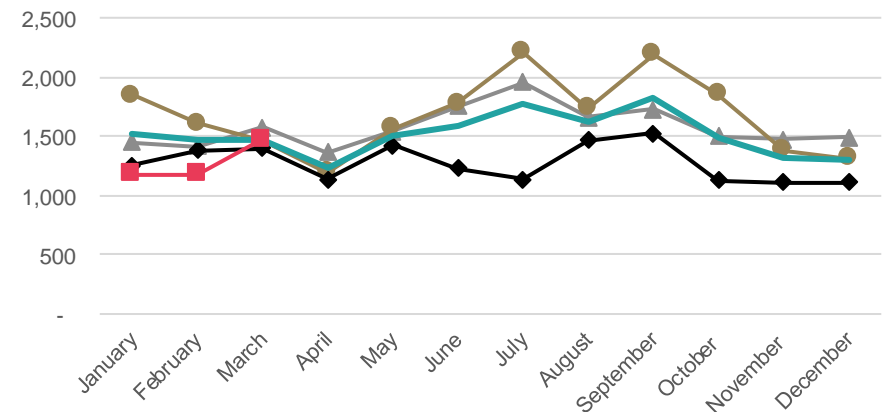
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Auckland	2,539	2,668	2,548	3,209	661	26%
Canterbury	437	423	429	544	115	27%
Wellington	313	285	204	362	158	77%
Bay of Plenty	226	253	221	331	110	50%
Waikato	252	233	188	269	81	43%
Other	775	781	595	785	190	32%
Total	4,542	4,643	4,185	5,500	1,315	31%

- The PTE sector TSV increased by 9%(+ 684) for the YTD 2017.
- RSV increased by 27%(+ 885). This was driven by increases in RSV for China (+26%, +351) and India (29%,+278).
- FSV decreased by 5% (-201) compared to the YTD 2016. The largest FSV decrease came from India (-54%, -648), while FSV for China increased (+24%, +135)
- VSV for PTE students were 22,217 on 1 April 2017, which was a 16% (-4,169) decrease on the same date last year compared to 1 April 2016.

PTE: TSV approved in 2013-2017



PTE: FSV approved in 2013-2017

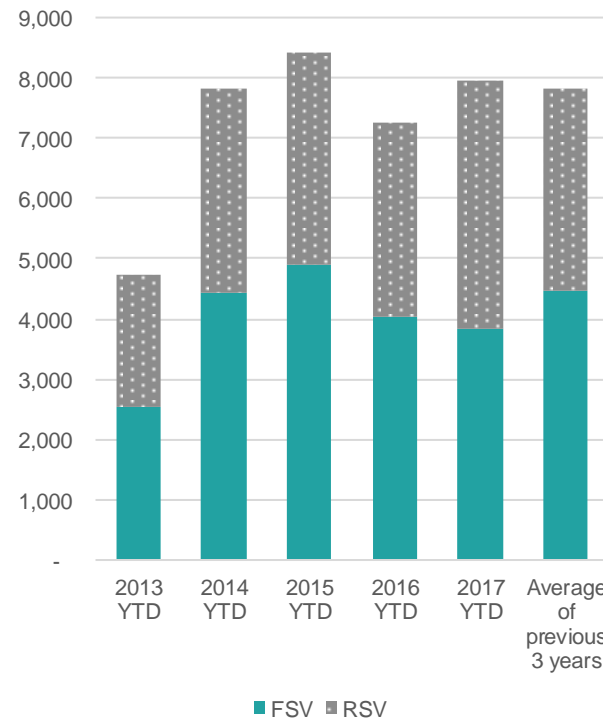


In Brief

YTD	FSV	RSV	TSV
Visas	3,839	4,115	7,954
Change No.	- 201	885	684
Change Percent	-5%	27%	9%

Changes are from the YTD 2016 to the YTD 2017

PTE: Cumulative FSV and RSV



PTE: TSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
India	3,033	3,097	2,158	1,788	- 370	-17%
China	1,641	1,877	1,897	2,383	486	26%
Korea	541	514	516	480	- 36	-7%
Japan	382	387	378	361	- 17	-4%
Brazil	157	297	338	477	139	41%
Other	2,059	2,246	1,983	2,465	482	24%
Total	7,813	8,418	7,270	7,954	684	9%

PTE: FSV by country

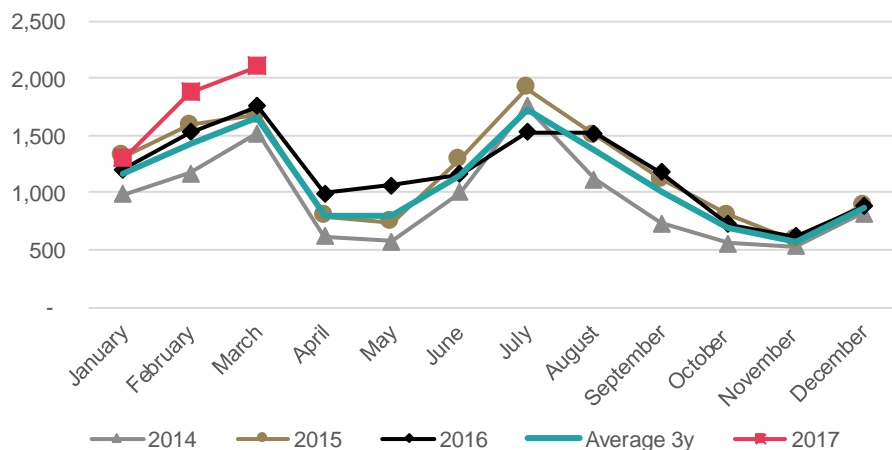
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
India	2,059	2,063	1,210	562	- 648	-54%
China	427	571	570	705	135	24%
Japan	299	310	314	304	- 10	-3%
Brazil	136	261	290	391	101	35%
Korea	286	264	294	283	- 11	-4%
Other	1,233	1,445	1,362	1,594	232	17%
Total	4,440	4,914	4,040	3,839	- 201	-5%

PTE: TSV by region

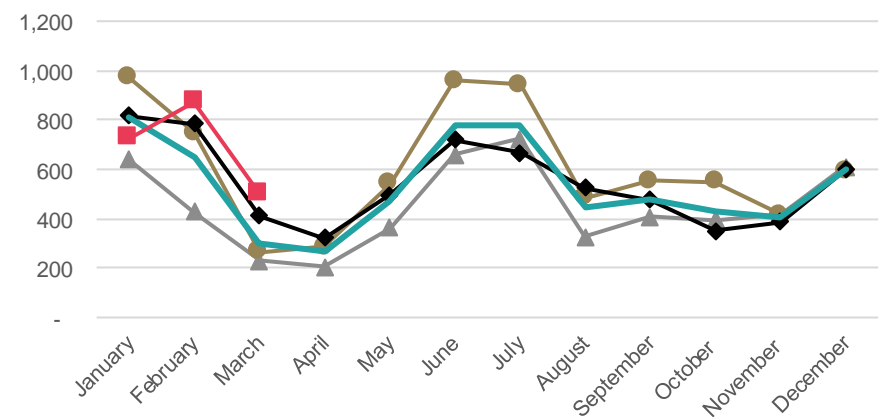
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Auckland	6,162	6,631	5,758	6,220	462	8%
Canterbury	657	698	593	681	88	15%
Bay of Plenty	252	271	214	219	5	2%
Manawatu	181	182	121	149	28	23%
Wellington	155	173	134	206	72	54%
Other	406	463	450	479	29	6%
Total	7,813	8,418	7,270	7,954	684	9%

- The ITP sector showed a 18% (+802) increase in TSV for the YTD 2017. RSV increased by 29% (+ 712) and FSV were flat (+4%, +90) compared to the YTD 2016. The increase in RSV comes from China (+24%, +315) and India (+41%, +231).
- VSV were 10,930 on 1 April 2017, which was a 4% (+439) increase compared to 1 April 2016.

ITP: TSV approved in 2013-2017



ITP: FSV approved in 2013-2017

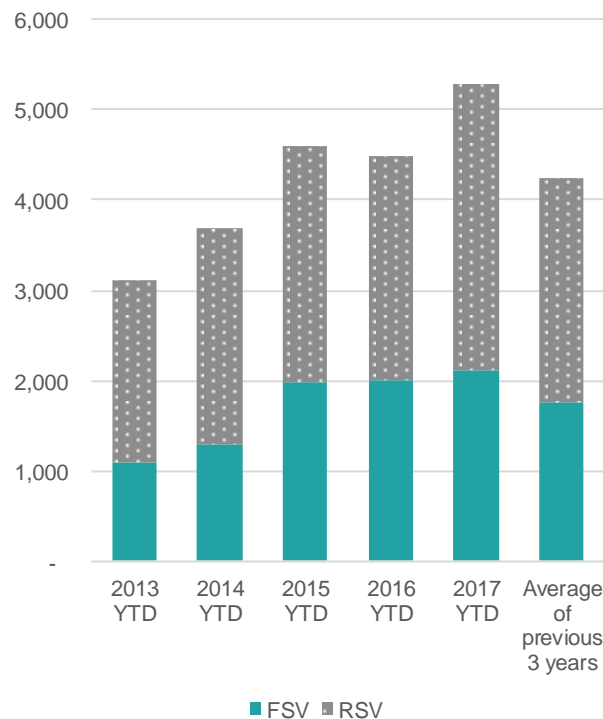


In Brief

YTD	FSV	RSV	TSV
Visas	2,104	3,184	5,288
Change No.	90	712	802
Change Percent	4%	29%	18%

Changes are from the YTD 2016 to the YTD 2017

ITP: Cumulative FSV and RSV



ITP: TSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
India	936	1,675	1,721	2,005	284	17%
China	1,502	1,670	1,603	1,972	369	23%
Korea	101	99	98	123	25	26%
Sri Lanka	60	69	82	116	34	41%
Saudi Arabia	183	144	65	60	- 5	-8%
Other	895	930	917	1,012	95	10%
Total	3,677	4,587	4,486	5,288	802	18%

ITP: FSV by country

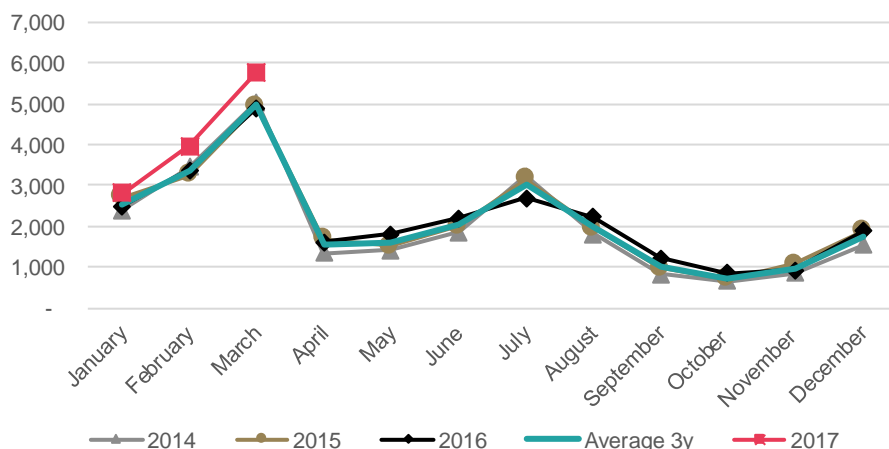
	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
India	592	1,234	1,157	1,210	53	5%
China	219	247	279	333	54	19%
Sri Lanka	30	38	57	82	25	44%
Philippines	33	56	56	60	4	7%
Japan	46	33	61	23	- 38	-62%
Other	375	380	404	396	- 8	-2%
Total	1,295	1,988	2,014	2,104	90	4%

ITP: TSV by region

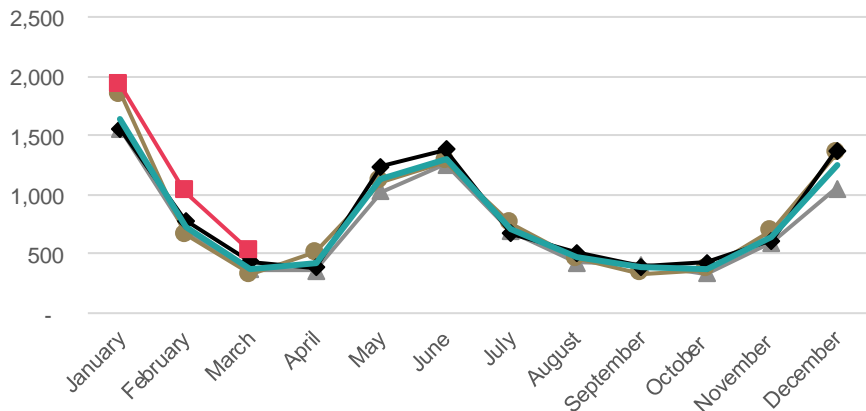
Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Auckland	1,660	2,154	1,838	2,401	563	31%
Waikato	408	489	475	575	100	21%
Canterbury	382	455	468	435	- 33	-7%
Wellington	276	348	419	498	79	19%
Bay of Plenty	323	365	374	370	- 4	-1%
Other	628	776	912	1,009	97	11%
Total	3,677	4,587	4,486	5,288	802	18%

- The universities sector showed a 17%(+ 1,796) increase in TSV for the YTD 2017
- FSV in the universities sector grew by 26% (+708) compared to the YTD 2016. This growth came from increased FSV for India (+44%, +120) and the USA (+45%, +251). All regions with universities had increases, especially the Auckland (+28%, +338), Otago (+42%,+153), and Waikato(+40%,+99) regions.
- VSV for universities were 21,413 on 1 April 2017, which was a 14% (+2,679) increase on the same date last year compared to 1 April 2016.

Universities: TSV approved in 2013-2017



Universities: FSV approved in 2013-2017

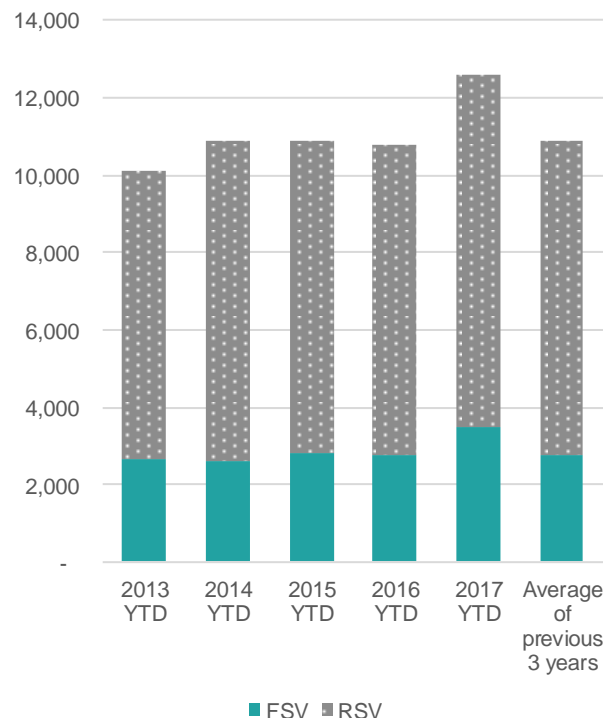


In Brief

YTD	FSV	RSV	TSV
Visas	3,480	9,089	12,569
Change No.	708	1,088	1,796
Change Percent	26%	14%	17%

Changes are from the YTD 2016 to the YTD 2017

Universities: Cumulative FSV and RSV



Universities: TSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
China	4,889	5,109	5,428	6,350	922	17%
USA	701	946	674	934	260	39%
Malaysia	648	572	573	557	- 16	-3%
India	437	398	465	647	182	39%
Korea	525	383	344	354	10	3%
Other	3,693	3,495	3,289	3,727	438	13%
Total	10,893	10,903	10,773	12,569	1,796	17%

Universities: FSV by country

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
USA	564	831	557	808	251	45%
China	564	537	636	667	31	5%
India	242	228	270	390	120	44%
Malaysia	114	113	181	153	- 28	-15%
Japan	118	133	128	161	33	26%
Other	1,023	994	1,000	1,301	301	30%
Total	2,625	2,836	2,772	3,480	708	26%

Universities: TSV by region

Region	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Chg No.	Chg %
Auckland	5,696	5,783	5,636	6,762	1,126	20%
Otago	1,308	1,303	1,188	1,374	186	16%
Canterbury	1,175	1,191	1,306	1,536	230	18%
Wellington	1,267	1,221	1,246	1,353	107	9%
Waikato	872	782	874	955	81	9%
Other	575	623	523	589	66	13%
Total	10,893	10,903	10,773	12,569	1,796	17%

Trends by region



A note about regional data

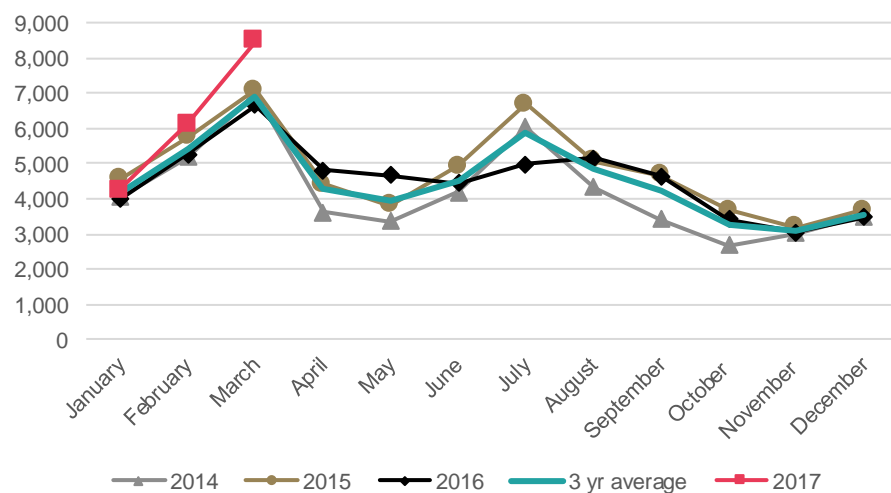
Due to data improvement processes within Immigration New Zealand, there have been some changes to region-based data for visas.

Numbers in these slides may have changed from slides previously produced.

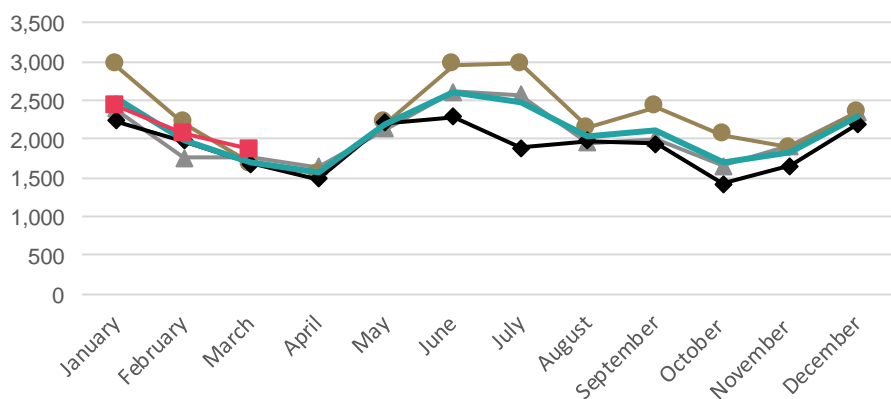
This data should be treated with caution, therefore the number and percentage changes should be considered approximates.

- Auckland, New Zealand's most popular international education destination, was up 18% in the YTD 2017 TSV compared to the YTD 2016.
- There was an increase in FSV for the universities (+28%, +338), schools (+19%, +147), and ITP (+20%, +165) sectors. The PTE sector FSV (-6%, -189) declined.
- VSV for Auckland was stable on 1 April 2017, declining by 0.4% (-174) since April 1 2016 to reach 40,878. There was a decline in VSV for PTE, which was offset by an increase in VSV for universities.

Auckland: TSV approved in 2014-2017



Auckland: FSV approved in 2014-2017

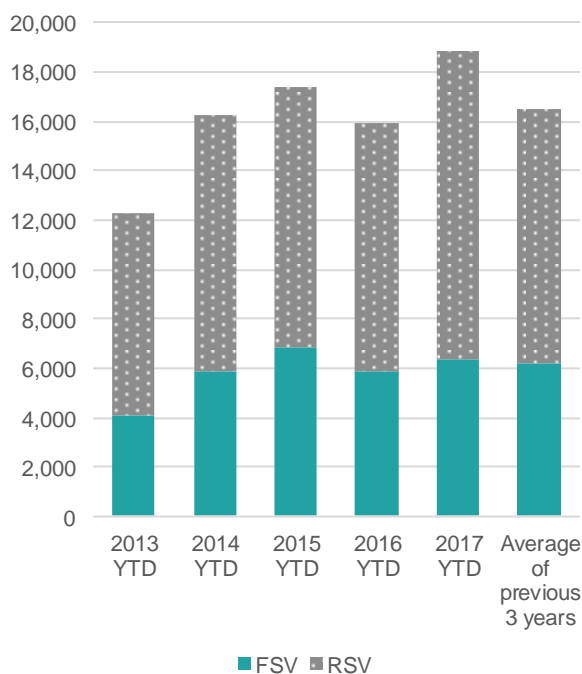


In brief

YTD	FSV	RSV	TSV
Visas	6,349	12,490	18,839
Change No.	462	2,447	2,909
Change Percent	8%	24%	18%

Changes are from the YTD 2016 to the YTD 2017

Auckland: Cumulative FSV and RSV



Auckland: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	2,716	2,830	2,693	3,445	752	28%
ITP	1,660	2,154	1,838	2,401	563	31%
PTE	6,162	6,631	5,758	6,220	462	8%
Universities	5,696	5,783	5,636	6,762	1,126	20%
Total	16,234	17,398	15,925	18,828	2,903	18%

Auckland: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	798	872	787	934	147	19%
ITP	510	930	827	992	165	20%
PTE	3,388	3,799	3,048	2,859	- 189	-6%
Universities	1,196	1,235	1,220	1,558	338	28%
Total	5,892	6,836	5,882	6,343	461	8%

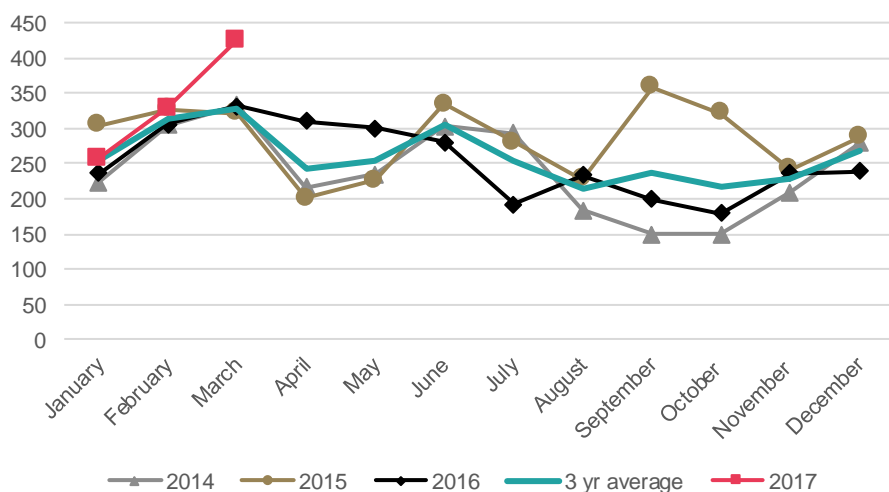
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Auckland: TSV by market

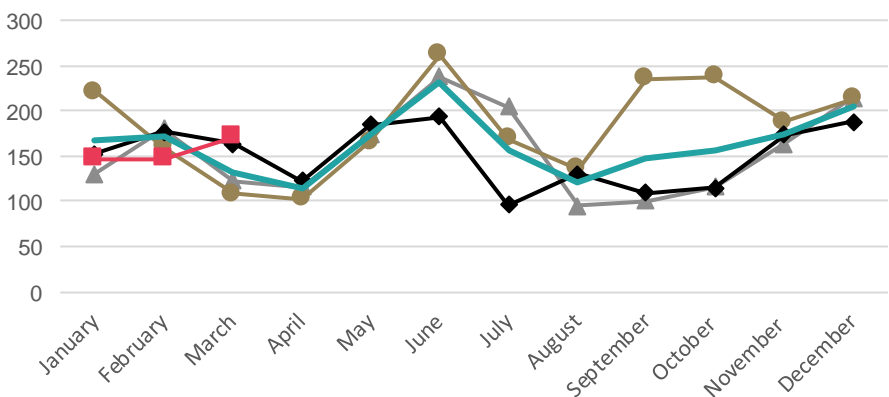
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	6,069	6,754	6,947	8,655	1,708	25%
India	3,081	3,526	2,666	2,743	77	3%
Korea	1,506	1,300	1,139	1,205	66	6%
Japan	577	565	518	541	23	4%
Thailand	497	500	423	551	128	30%
Other	4,516	4,760	4,237	5,144	907	21%
Total	16,246	17,405	15,930	18,839	2,909	18%

- There was an 16% increase in TSV for the Bay of Plenty for the YTD 2017 compared to the YTD 2016. Growth came from the schools sector (+48%, +136) while the other sectors were flat or declining.
- The India market declined (-15%, -61), especially in the PTE sector (-22%, -29) while those for China increased(+65%, +36).
- VSV for 1 April 2017 were 2,369 and have declined by 8% (-195) since 1 April 2016.

Bay of Plenty: TSV approved in 2014-2017



Bay of Plenty: FSV approved in 2014-2017

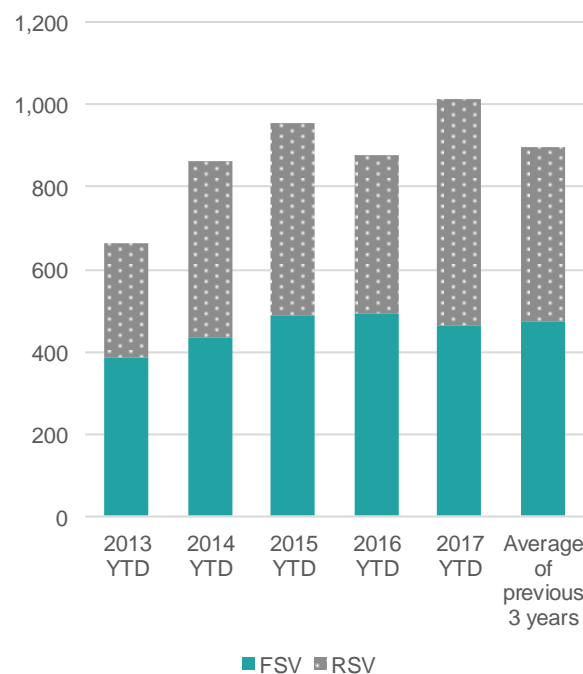


In brief

YTD	FSV	RSV	TSV
Visas	465	548	1,013
Change No.	- 28	166	138
Change Percent	-6%	43%	16%

Changes are from the YTD 2016 to the YTD 2017

Bay of Plenty: Cumulative FSV and RSV



Bay of Plenty: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	279	312	281	417	136	48%
ITP	323	365	374	370	- 4	-1%
PTE	252	271	214	219	5	2%
Universities	7	5	6	7	1	17%
Total	861	953	875	1,013	138	16%

Bay of Plenty: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	106	123	113	157	44	39%
ITP	172	195	239	196	- 43	-18%
PTE	153	170	137	108	- 29	-21%
Universities	2	1	4	4	-	0%
Total	433	489	493	465	- 28	-6%

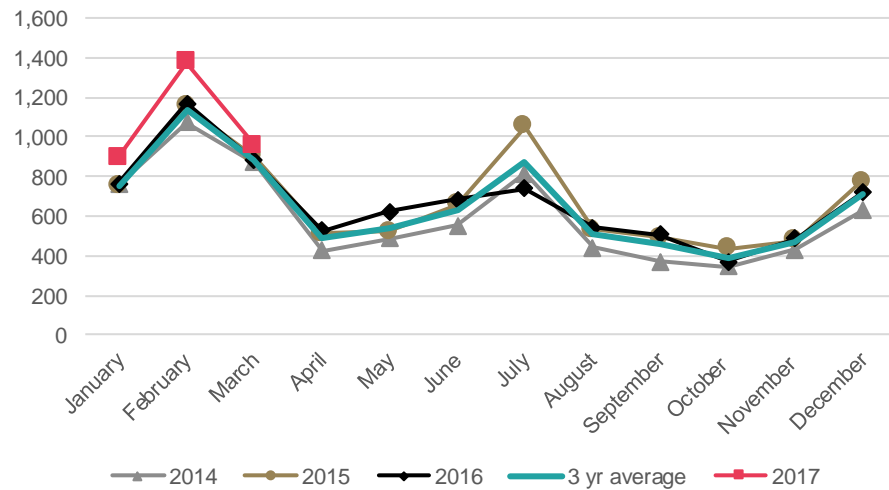
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Bay of Plenty: TSV by market

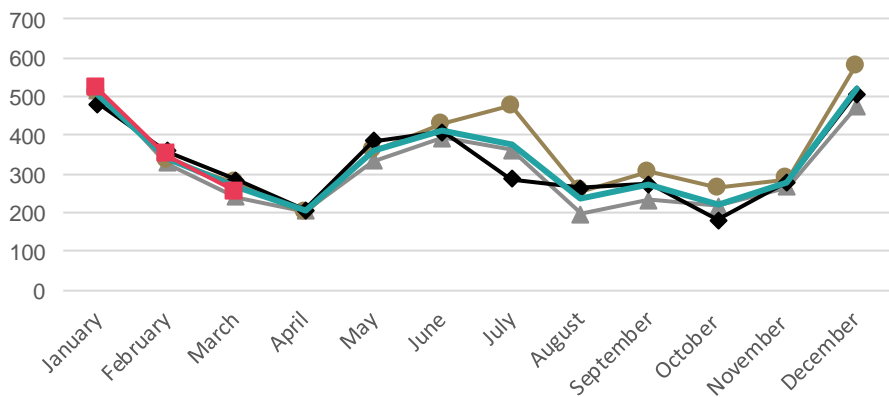
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
India	358	446	401	340	- 61	-15%
Korea	159	164	159	254	95	60%
China	65	45	55	91	36	65%
Japan	53	52	52	52	-	0%
Philippines	20	41	42	52	10	24%
Other	207	205	166	224	58	35%
Total	862	953	875	1,013	138	16%

- There has been an 16\5% increase in TSV in the 2017 YTD compared to the YTD 2016. This is driven by an increase in RSV across all sectors. FSV were flat. The increase in FSV for the universities (+9%, +34) and schools (+49%, +77) sectors were balanced by decreased FSV for ITP (- 31%, -59) and PTE (-14%, -54) sectors.
- The number of VSV for Canterbury on April 1 2017 was 6,611, which is stable compared to 1 April 2016 (+3%, +181).

Canterbury: TSV approved in 2014-2017



Canterbury: FSV approved in 2014-2017

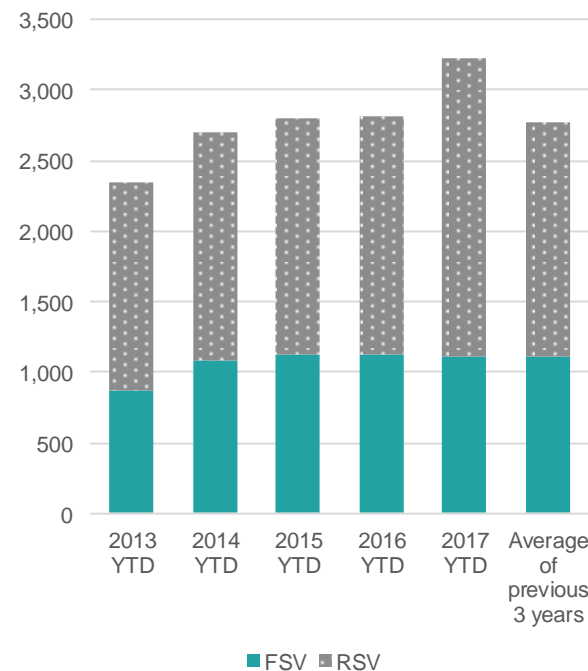


In brief

YTD	FSV	RSV	TSV
Visas	1,118	2,113	3,231
Change No.	- 2	417	415
Change Percent	0%	25%	15%

Changes are from the YTD 2016 to the YTD 2017

Canterbury: Cumulative FSV and RSV



Canterbury: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	484	459	448	579	131	29%
ITP	382	455	468	435	- 33	-7%
PTE	657	698	593	681	88	15%
Universities	1,175	1,191	1,306	1,536	230	18%
Total	2,698	2,803	2,815	3,231	416	15%

Canterbury: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	185	172	158	235	77	49%
ITP	143	165	190	131	- 59	-31%
PTE	422	406	391	337	- 54	-14%
Universities	329	374	381	415	34	9%
Total	1,079	1,117	1,120	1,118	- 2	0%

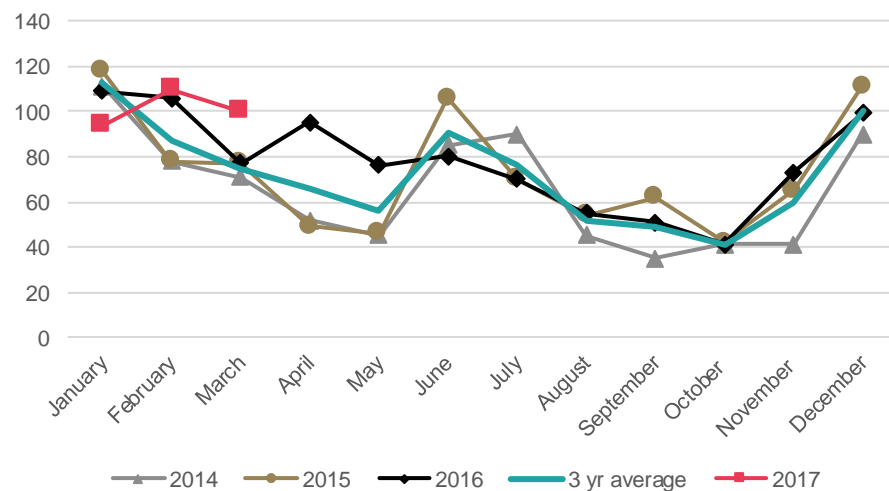
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Canterbury: TSV by market

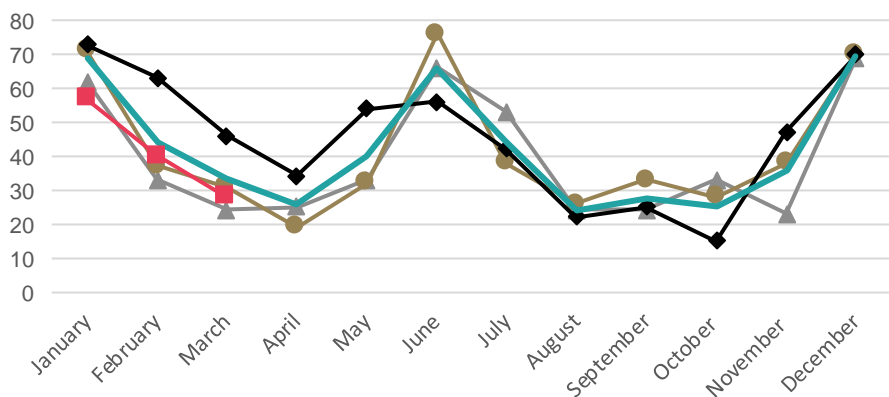
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	893	1,037	1,071	1,323	252	24%
India	396	392	436	402	- 34	-8%
Japan	236	241	237	255	18	8%
Korea	181	141	108	119	11	10%
Thailand	131	142	125	135	10	8%
Other	865	853	839	997	158	19%
Total	2,702	2,806	2,816	3,231	415	15%

- There has been a 4%(+ 12) increase in TSV for the YTD 2017 compared to the YTD 2016. The increase in RSV in the schools (+100%, +41) and ITP (+40%, +20) sectors is balanced by the decrease has been in the FSV for the school (-49%, -27) and PTE (-71%, -47) sectors.
- The number of VSV for April 1 2017 is 683 which is stable since the same day in 2016 (-2%, -16).

Hawke's Bay: TSV approved in 2014-2017



Hawke's Bay: FSV approved in 2014-2017

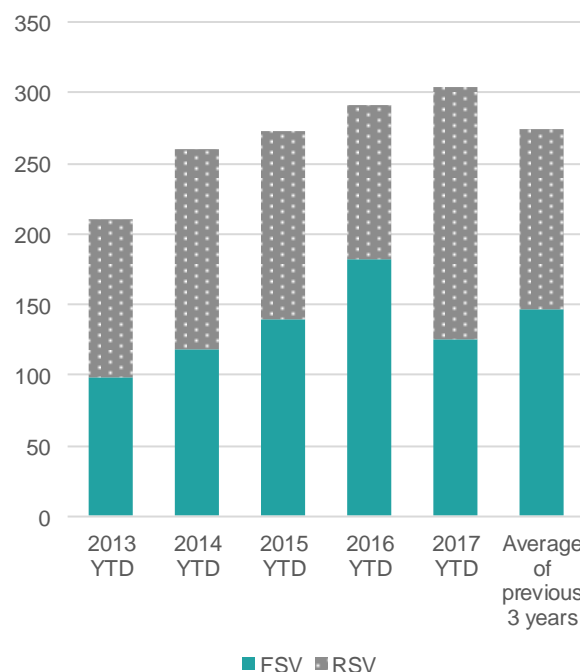


In brief

YTD	FSV	RSV	TSV
Visas	125	179	304
Change No.	- 57	69	12
Change Percent	-31%	63%	4%

Changes are from the YTD 2016 to the YTD 2017

Hawke's Bay: Cumulative FSV and RSV



Hawke's Bay: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	130	112	96	110	14	15%
ITP	93	107	111	148	37	33%
PTE	37	54	85	46	- 39	-46%
Universities	-	-	-	-	-	
Total	260	273	292	304	12	4%

Hawke's Bay: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	48	43	55	28	- 27	-49%
ITP	45	56	61	78	17	28%
PTE	26	40	66	19	- 47	-71%
Universities	-	-	-	-	-	
Total	119	139	182	125	- 57	-31%

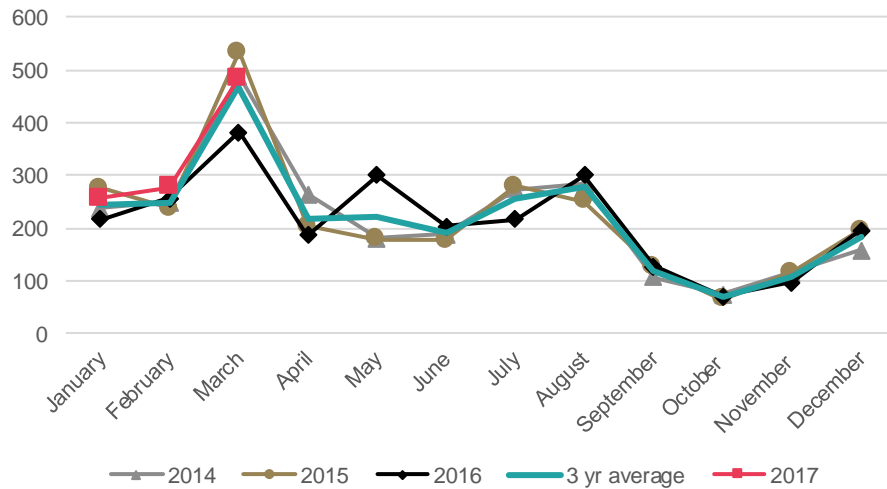
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Hawke's Bay: TSV by market

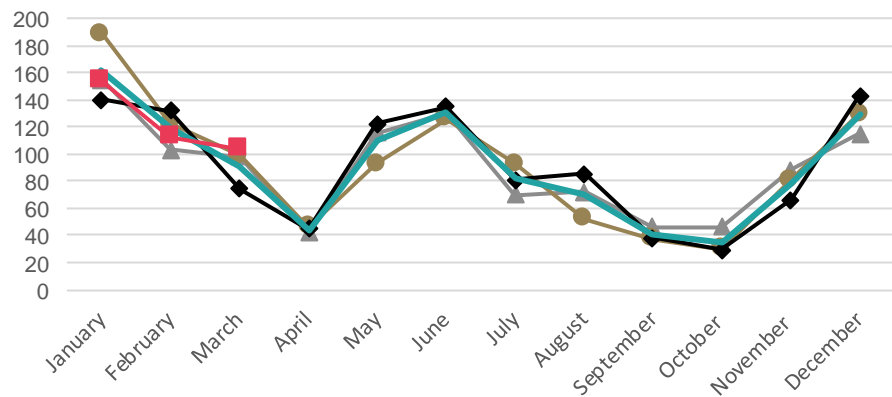
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
India	39	73	84	90	6	7%
China	48	48	40	68	28	70%
Japan	36	34	47	34	- 13	-28%
Thailand	20	19	12	17	5	42%
Korea	9	14	5	14	9	180%
Other	108	85	104	81	- 23	-22%
Total	260	273	292	304	12	4%

- TSV have increased by 19%(+ 163) in the YTD 2017 compared to the YTD 2016, led by a TSV increase in the universities sector (+14%, +71). FSV for the ITP sector have decreased, while both FSV and RSV have increased for the schools and universities sectors.
- There were 2,246 VSV for this region on 1 April 2017, which is an increase of 9%(+ 188) since the same day in 2016.

Manawatu: TSV approved in 2014-2017



Manawatu: FSV approved in 2014-2017

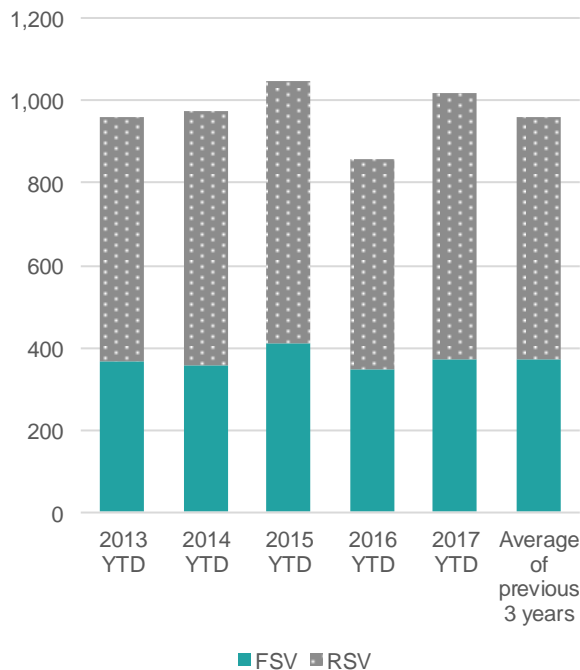


In brief

YTD	FSV	RSV	TSV
Visas	371	648	1,019
Change No.	25	138	163
Change Percent	7%	27%	19%

Changes are from the YTD 2016 to the YTD 2017

Manawatu: Cumulative FSV and RSV



Manawatu: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	175	213	133	190	57	43%
ITP	59	48	91	98	7	8%
PTE	181	182	121	149	28	23%
Universities	559	602	511	582	71	14%
Total	974	1,045	856	1,019	163	19%

Manawatu: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	74	98	64	58	- 6	-9%
ITP	18	20	52	39	- 13	-25%
PTE	146	133	94	111	17	18%
Universities	118	158	136	163	27	20%
Total	356	409	346	371	25	7%

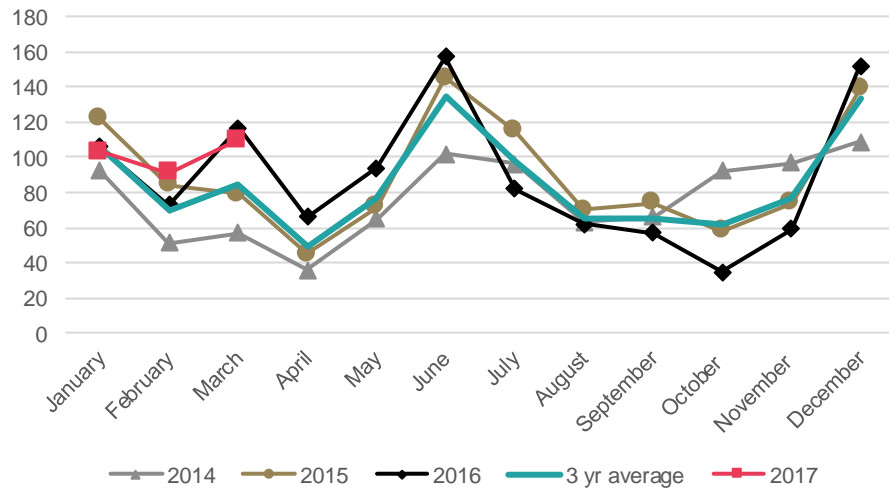
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Manawatu: TSV by market

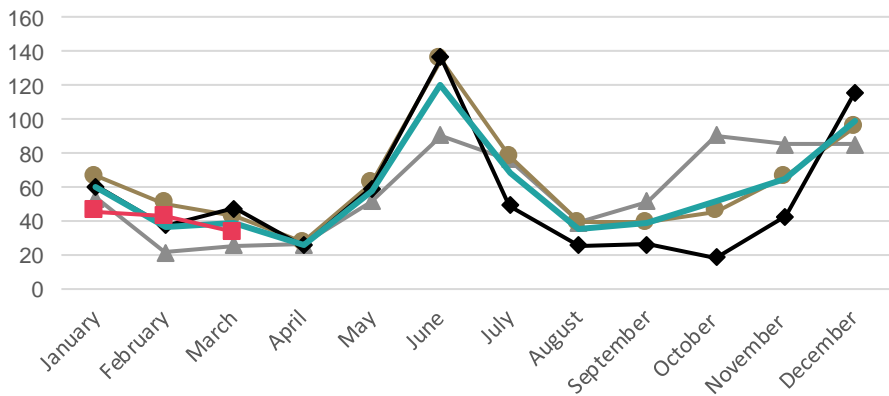
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	263	300	267	314	47	18%
Japan	134	120	91	126	35	38%
India	64	69	74	106	32	43%
Thailand	69	112	34	31	- 3	-9%
USA	40	65	36	40	4	11%
Other	404	380	354	402	48	14%
Total	974	1,046	856	1,019	163	19%

- There has been a 3% increase in TSV in Nelson the YTD 2017 compared to the YTD 2016.
- There has been an increase in TSV for China (+230%, +53) and a decrease for TSV for India (-43%, -41).
- There were 827 VSV for this region on 1 April 2017, which is an decrease of 5% (-42) since the same day in 2016.

Nelson: TSV approved in 2014-2017



Nelson: FSV approved in 2014-2017

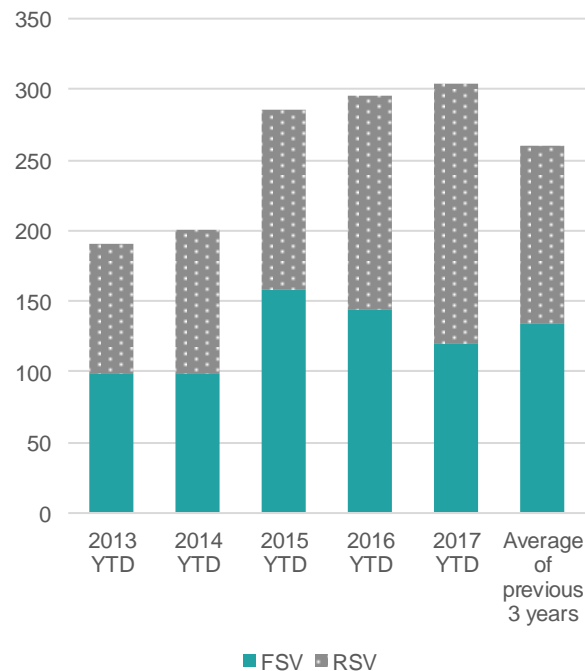


In brief

YTD	FSV	RSV	TSV
Visas	120	184	304
Change No.	- 24	32	8
Change Percent	-17%	21%	3%

Changes are from the YTD 2016 to the YTD 2017

Nelson: Cumulative FSV and RSV



Nelson: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	100	118	110	120	10	9%
ITP	67	141	167	157	- 10	-6%
PTE	29	14	19	27	8	42%
Universities	4	12	-	-	-	-
Total	200	285	296	304	8	3%

Nelson: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	44	47	58	42	- 16	-28%
ITP	37	100	70	58	- 12	-17%
PTE	18	11	16	20	4	25%
Universities	-	-	-	-	-	-
Total	99	158	144	120	- 24	-17%

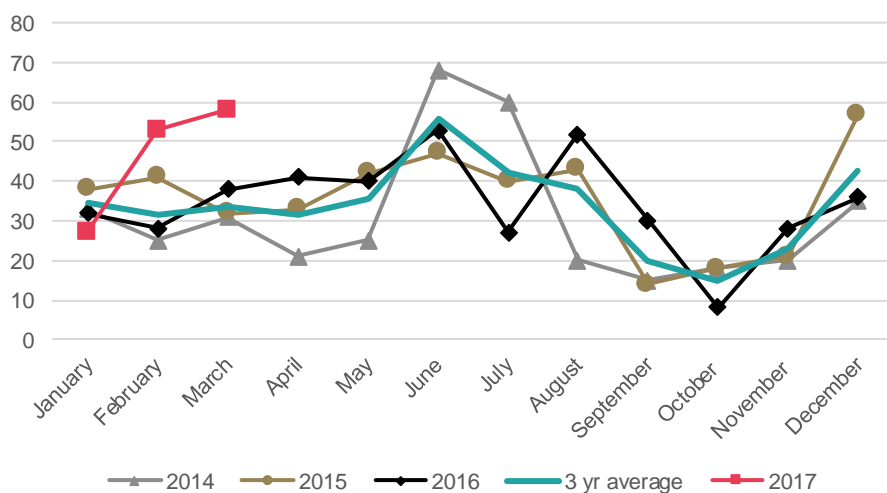
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Nelson: TSV by market

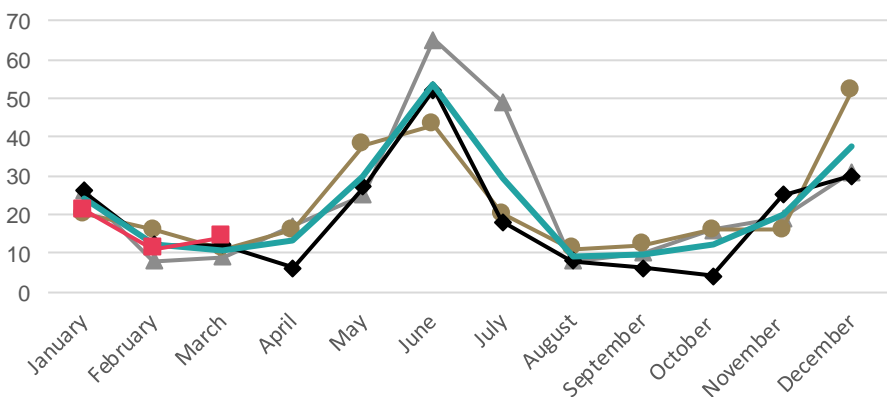
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
India	22	83	95	54	- 41	-43%
China	15	29	23	76	53	230%
Thailand	24	32	32	32	-	0%
Japan	28	27	35	31	- 4	-11%
Korea	17	10	16	16	-	0%
Other	94	104	95	95	-	0%
Total	200	285	296	304	8	3%

- There has been a 41%(+ 40) increase in TSV for Northland for the YTD 2017 compared to the YTD 2016. The main contributor was an increase in RSV in the ITP sector (+86%, +30). This increase has come from RSV for China (+184%, +35).
- The number of students in Northland with valid visas on 1 April 2017 was 326, a decrease of 9% (-31) compared to the same day in 2016.

Northland: TSV approved in 2014-2017



Northland: FSV approved in 2014-2017

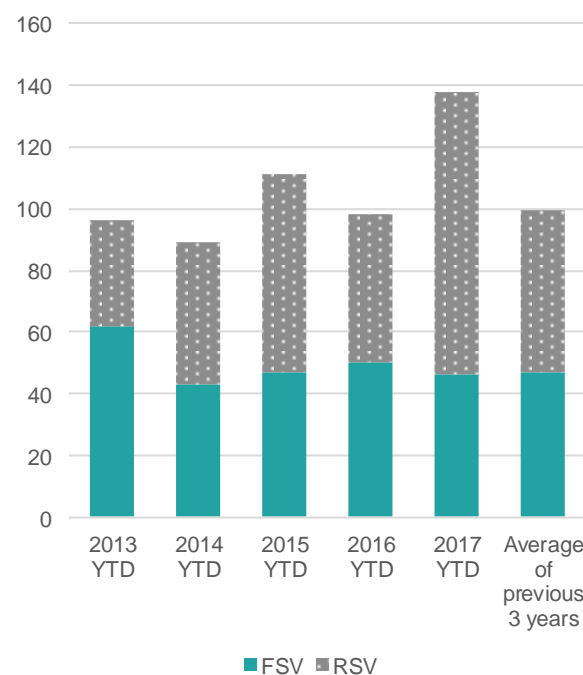


In brief

YTD	FSV	RSV	TSV
Visas	46	92	138
Change No.	- 4	44	40
Change Percent	-8%	92%	41%

Changes are from the YTD 2016 to the YTD 2017

Northland: Cumulative FSV and RSV



Northland: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	56	43	40	57	17	43%
ITP	28	65	58	81	23	40%
PTE	4	3	-	-	-	
Universities	1	-	-	-	-	
Total	89	111	98	138	40	41%

Northland: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	30	23	27	30	3	11%
ITP	11	22	23	16	- 7	-30%
PTE	1	2	-	-	-	
Universities	1	-	-	-	-	
Total	43	47	50	46	- 4	-8%

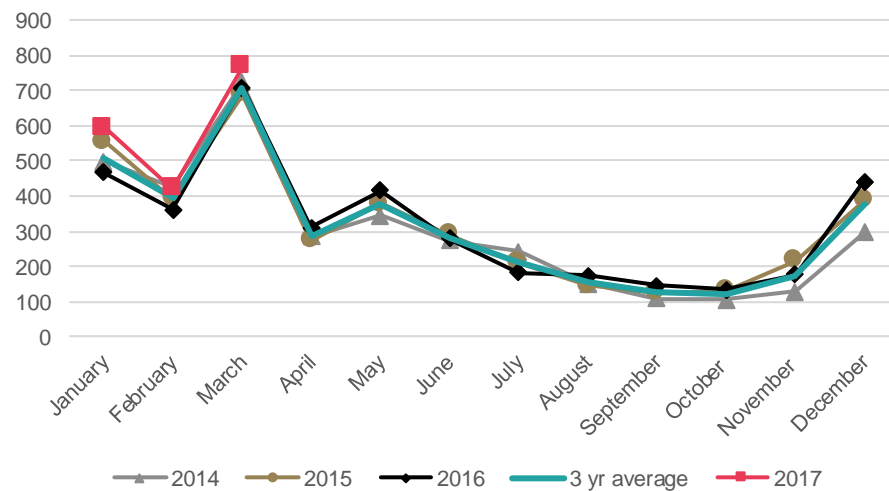
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Northland: TSV by market

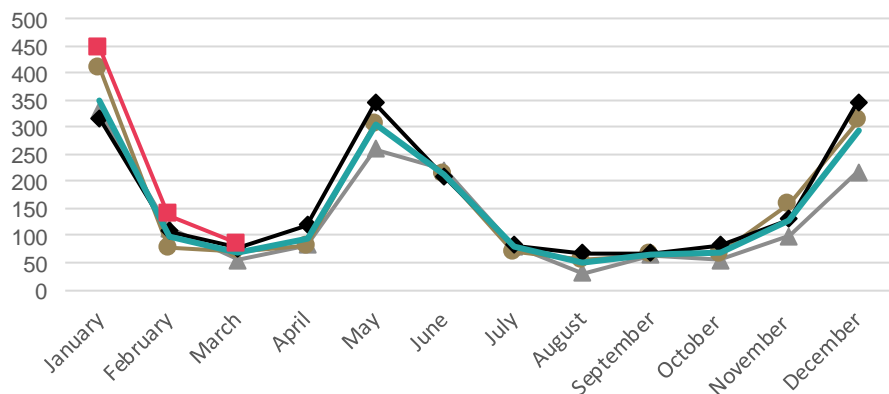
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	18	43	32	61	29	91%
Korea	17	15	18	23	5	28%
India	7	20	21	17	- 4	-19%
Brazil	10	2	6	-	- 6	-100%
Germany	7	9	7	8	1	14%
Other	30	22	14	29	15	107%
Total	89	111	98	138	40	41%

- TSV have increased by 16%(+ 246) for the YTD 2017 compared to the YTD 2016. The TSV increase was in the universities sector (+16%, +186), with most of the increase coming from FSV for students from the USA (+60%, +108). The increase for schools mainly came from RSV.
- The number of students in Otago with valid visas on 1 April 2017 was 3,117 was stable , increasing by 1% (+37) compared to the same day in 2016.

Otago: TSV approved in 2014-2017



Otago: FSV approved in 2014-2017

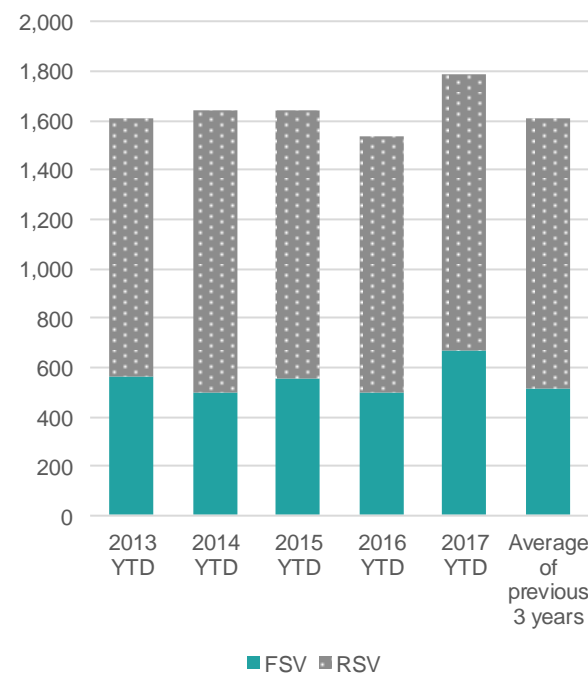


In brief

YTD	FSV	RSV	TSV
Visas	666	1,117	1,783
Change No.	167	79	246
Change Percent	33%	8%	16%

Changes are from the YTD 2016 to the YTD 2017

Otago: Cumulative FSV and RSV



Otago: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	195	193	143	225	82	57%
ITP	132	131	202	179	- 23	-11%
PTE	7	11	4	5	1	25%
Universities	1,308	1,303	1,188	1,374	186	16%
Total	1,642	1,638	1,537	1,783	246	16%

Otago: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	63	59	71	87	16	23%
ITP	24	40	61	57	- 4	-7%
PTE	2	7	2	4	2	100%
Universities	405	449	365	518	153	42%
Total	494	555	499	666	167	33%

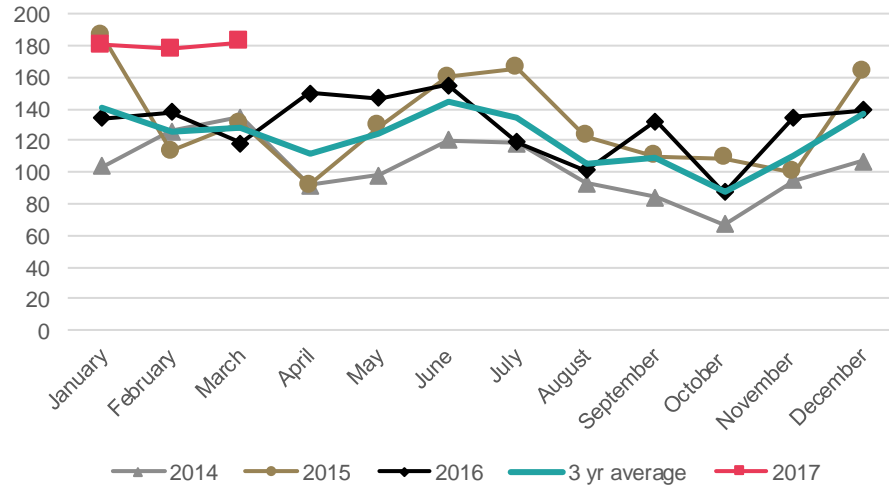
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Otago: TSV by market

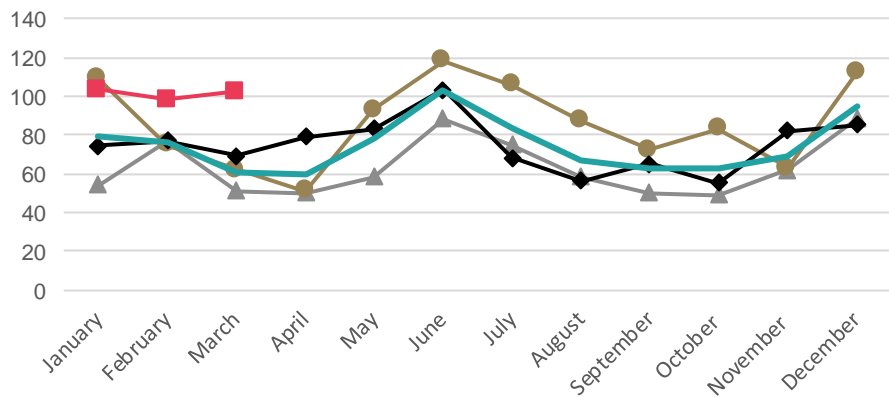
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	434	408	465	476	11	2%
USA	209	272	186	292	106	57%
Malaysia	187	190	151	158	7	5%
Japan	86	77	61	67	6	10%
Thailand	70	83	69	69	-	0%
Other	658	608	605	721	116	19%
Total	1,644	1,638	1,537	1,783	246	16%

- TSV have increased by 38%(+ 150) for the YTD 2017 compared to the YTD 2016, driven by an increase in FSV(+38%, +83) particularly for the PTE (+65%, +76%) sector, which was driven by an increase in FSV for Brazil.
- Southland has 1,115 VSV on 1 April 2017, an increase of 42%(+ 329) since the same date last year.

Southland: TSV approved in 2014-2017



Southland: FSV approved in 2014-2017

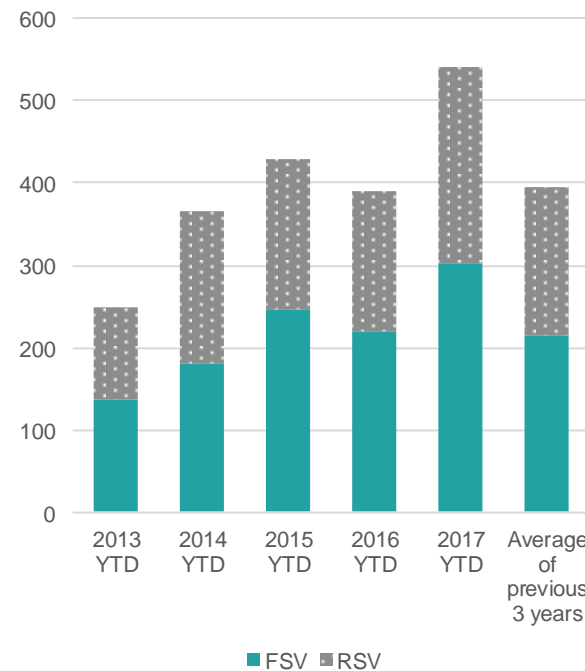


In brief

YTD	FSV	RSV	TSV
Visas	303	237	540
Change No.	83	67	150
Change Percent	38%	39%	38%

Changes are from the YTD 2016 to the YTD 2017

Southland: Cumulative FSV and RSV



Southland: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	89	93	62	76	14	23%
ITP	203	229	224	303	79	35%
PTE	69	104	98	161	63	64%
Universities	4	4	6	-	- 6	-100%
Total	365	430	390	540	150	38%

Southland: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	45	44	22	28	6	27%
ITP	83	111	108	125	17	16%
PTE	51	88	85	150	65	76%
Universities	3	3	5	-	- 5	-100%
Total	182	246	220	303	83	38%

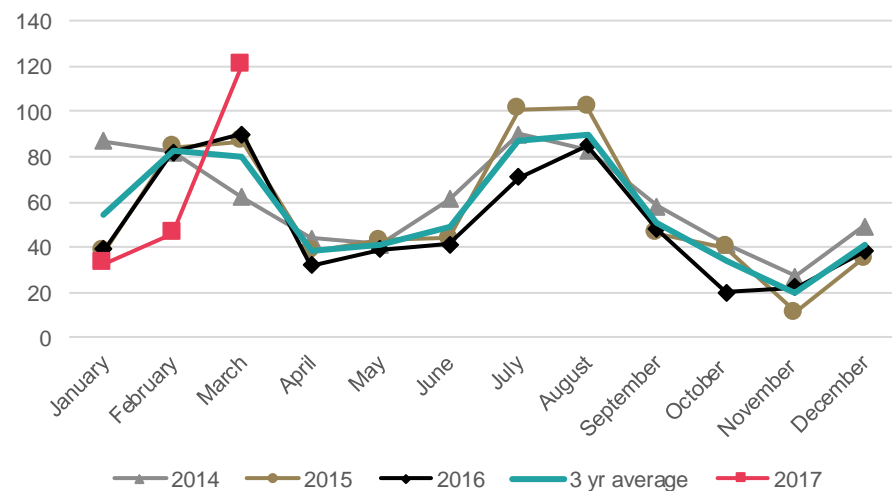
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Southland: TSV by market

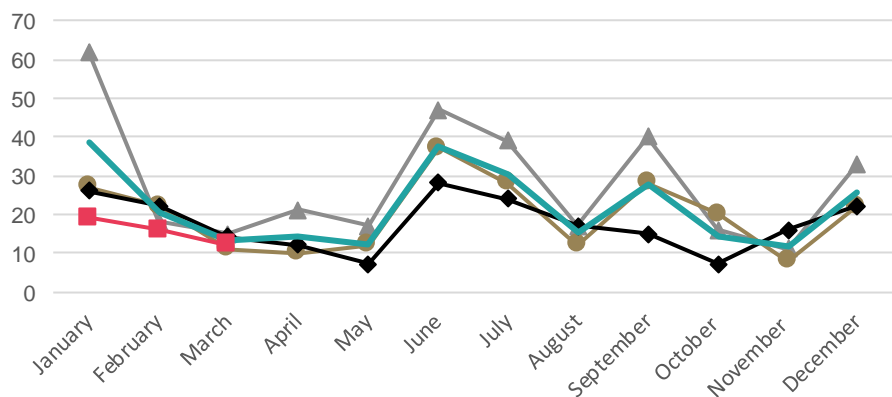
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	120	100	86	121	35	41%
Thailand	60	56	53	36	- 17	-32%
India	46	66	41	47	6	15%
Brazil	15	49	24	56	32	133%
Korea	22	28	41	50	9	22%
Other	102	131	145	230	85	59%
Total	365	430	390	540	150	38%

- TSV have decreased by 5%(- 11) for the 2017 YTD compared to the YTD 2016. At this stage, there is not enough data to undertake further analysis.
- Taranaki has 406 VSV on 1 April 2017, a decrease of 13% (- 58) since the same date last year.

Taranaki: TSV approved in 2014-2017



Taranaki: FSV approved in 2014-2017

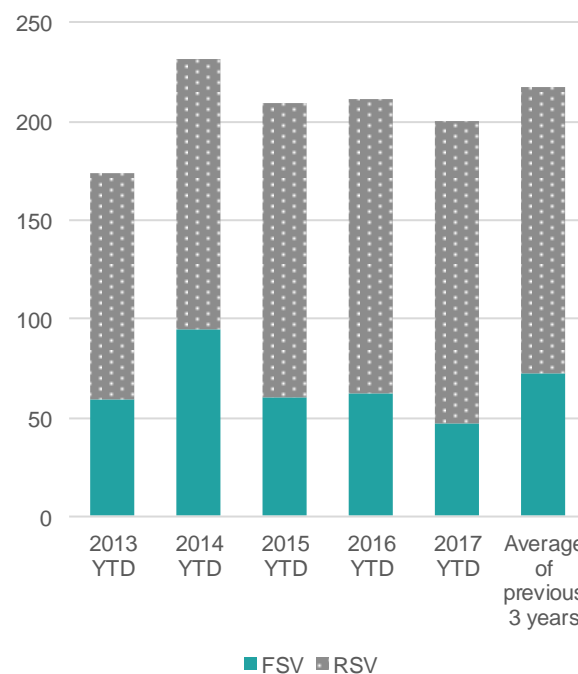


In brief

YTD	FSV	RSV	TSV
Visas	47	153	200
Change No.	- 15	4	- 11
Change Percent	-24%	3%	-5%

Changes are from the YTD 2016 to the YTD 2017

Taranaki: Cumulative FSV and RSV



Taranaki: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	48	30	35	37	2	6%
ITP	44	51	56	39	- 17	-30%
PTE	139	128	120	124	4	3%
Universities	-	-	-	-	-	-
Total	231	209	211	200	- 11	-5%

Taranaki: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	21	9	18	16	- 2	-11%
ITP	23	23	17	13	- 4	-24%
PTE	51	28	27	18	- 9	-33%
Universities	-	-	-	-	-	-
Total	95	60	62	47	- 15	-24%

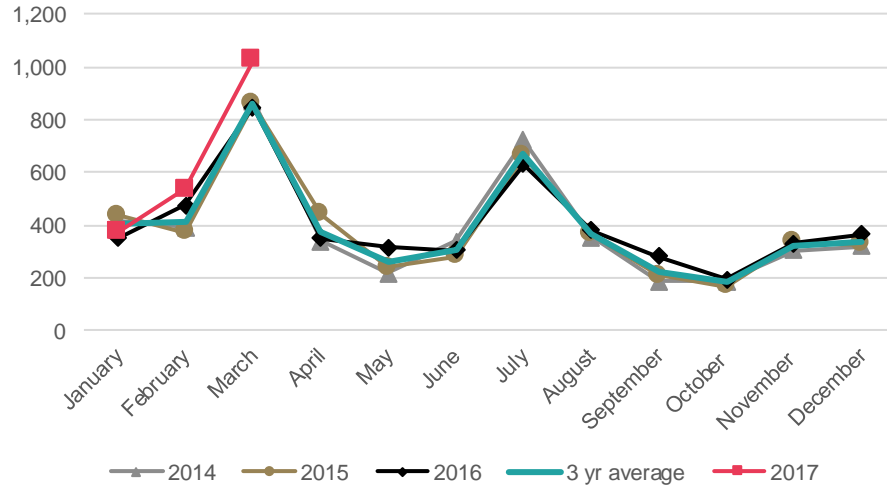
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Taranaki: TSV by market

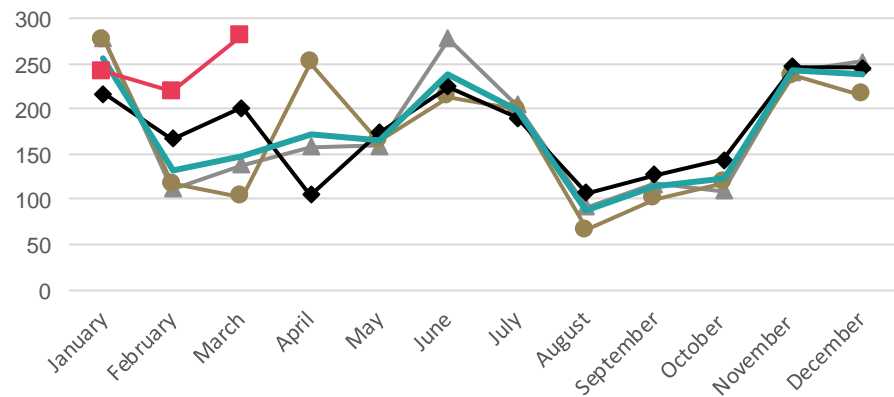
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
India	84	80	82	63	- 19	-23%
China	35	36	34	53	19	56%
Korea	35	28	25	12	- 13	-52%
Viet Nam	9	13	16	15	- 1	-6%
Russia	9	11	8	13	5	63%
Other	59	41	46	44	- 2	-4%
Total	231	209	211	200	- 11	-5%

- TSV increased by 16% (+265) for the YTD 2017, when compared to YTD 2016. This was led by an increase in FSV for the universities sector, and TSV for the schools sector.
- VSV for this region was 3,624 on 1 April 2017, an increase of 10% (+344) since the same date in 2016.

Waikato: TSV approved in 2014-2017



Waikato: FSV approved in 2014-2017

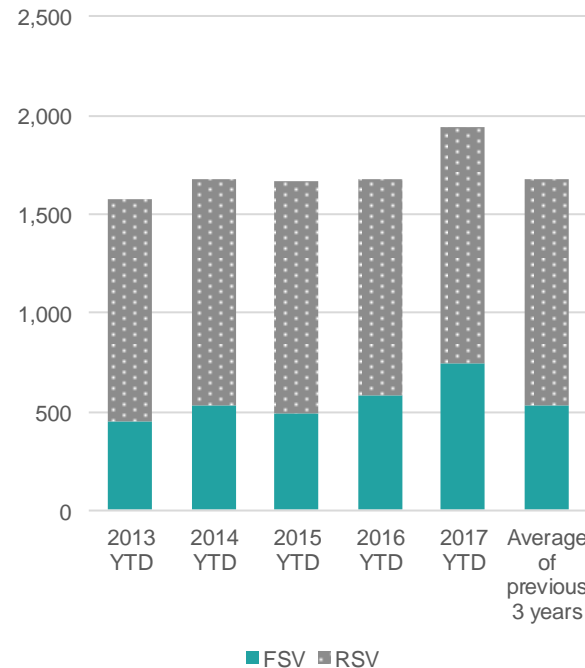


In brief

YTD	FSV	RSV	TSV
Visas	741	1,195	1,936
Change No.	156	109	265
Change Percent	27%	10%	16%

Changes are from the YTD 2016 to the YTD 2017

Waikato: Cumulative FSV and RSV



Waikato: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	275	246	198	292	94	47%
ITP	408	489	475	575	100	21%
PTE	120	149	124	114	- 10	-8%
Universities	872	782	874	955	81	9%
Total	1,675	1,666	1,671	1,936	265	16%

Waikato: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	89	70	58	106	48	83%
ITP	124	151	184	197	13	7%
PTE	95	120	93	89	- 4	-4%
Universities	217	151	250	349	99	40%
Total	525	492	585	741	156	27%

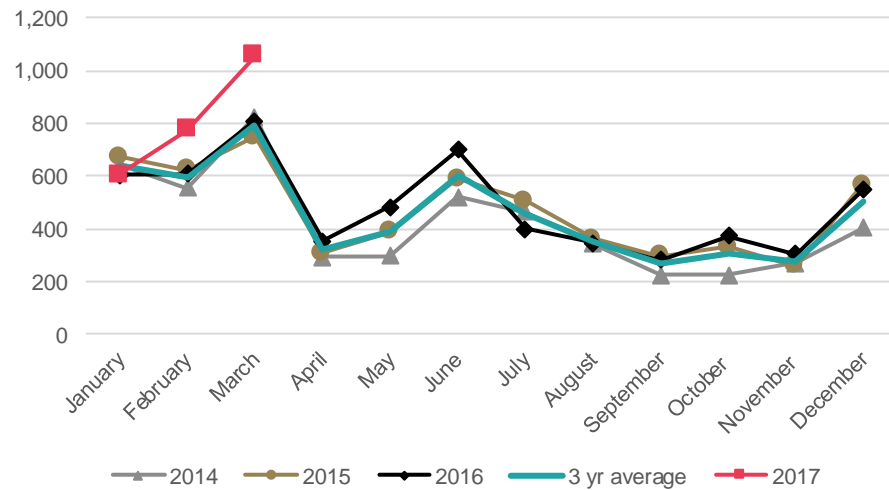
(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Waikato: TSV by market

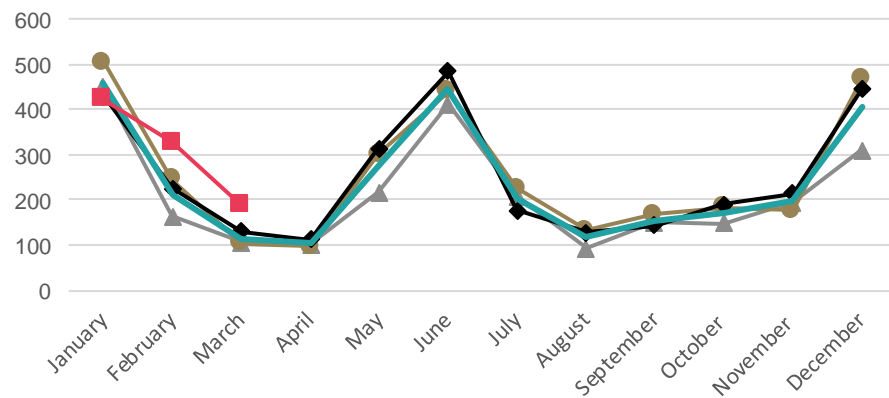
Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	762	709	817	962	145	18%
India	134	195	194	280	86	44%
Saudi Arabia	97	104	42	46	4	10%
Korea	102	74	54	59	5	9%
UK	66	71	62	31	- 31	-50%
Other	516	516	502	558	56	11%
Total	1,677	1,669	1,671	1,936	265	16%

- There was a 20%(+412) increase in TSV, led by increased FSV in the universities sector. The schools sector has also increased, but most of this increase was RSV.
- The biggest increase in FSV was from Viet Nam (+142%, +44), while the biggest RSV increase was for China (+22%, +147).
- VSV for this region were 4,761 for 1 April 2017, an increase of 14%(+ 597) from the same date in 2016.

Wellington: TSV approved in 2014-2017



Wellington: FSV approved in 2014-2017

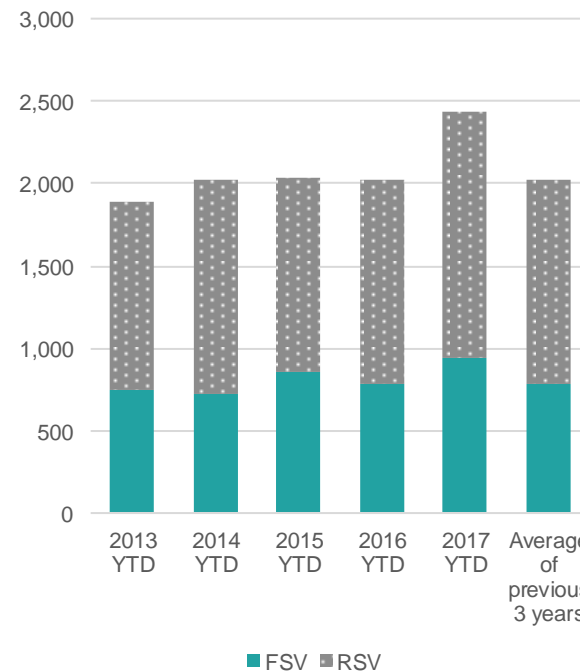


In brief

YTD	FSV	RSV	TSV
Visas	937	1,496	2,433
Change No.	155	257	412
Change Percent	20%	21%	20%

Changes are from the YTD 2016 to the YTD 2017

Wellington: Cumulative FSV and RSV



Wellington: TSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	321	293	212	373	161	76%
ITP	276	348	419	498	79	19%
PTE	155	173	134	206	72	54%
Universities	1,267	1,221	1,246	1,353	107	9%
Total	2,019	2,035	2,011	2,430	419	21%

Wellington: FSV by sector (*)

	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
Schools	171	102	102	139	37	36%
ITP	105	173	180	199	19	11%
PTE	86	110	81	124	43	53%
Universities	354	465	411	473	62	15%
Total	716	850	774	935	161	21%

(*) Please note that numbers by sector may not always add up to the same as the total because sector is not always stated.

Wellington: TSV by market

Country	2014 YTD	2015 YTD	2016 YTD	2017 YTD	Change Number	Change Percentage
China	632	721	796	955	159	20%
India	152	188	198	238	40	20%
Viet Nam	177	145	132	180	48	36%
USA	142	174	136	158	22	16%
Japan	93	102	101	101	-	0%
Other	825	708	658	801	143	22%
Total	2,021	2,038	2,021	2,433	412	20%